



62ND ANNUAL STATE HEALTH CARE CONVENTION & EXPO

The Annual State Showcase for the entire health care continuum



Come together with visionary health care professionals who look to HCANJ for the latest trends and technological advances that are shaping the next generation of patient care delivery.

OCTOBER 26 - 28, 2010

TRUMP TAJ MAHAL CASINO HOTEL

ATLANTIC CITY, NEW JERSEY

Exhibitor Packet

HCANJ 2010 CONVENTION EXPO INFORMATION, RULES & REGULATIONS

EXHIBIT RESERVATIONS First priority will be given to 2009 repeat exhibiting companies ("exhibitors") that return contracts along with their payment in full by August 3, 2010. In the event two 2009 exhibitors contract for the same booth at the same time, seniority will prevail as to who gets first choice of the booth. After August 3, 2010, available space will be assigned on a first-come, first-served basis in the order in which signed contracts and payment in full are received in the HCANJ office. Booths can not be sub-leased or occupied by more than one company. The sharing of booths by multiple companies is not permitted.

BOOTH SPACE RATE: *Save \$500 by contracting by August 3, 2010*

HCANJ Associate Member Businesses — *By August 3, 2010: \$ 1,500 per space; After August 3, 2010: \$ 2,000 per space*
Other Businesses ————— *By August 3, 2010: \$ 2,500 per space; After August 3, 2010: \$ 3,000 per space*

2010 HCANJ ANNUAL BUSINESS SPONSORS will receive one (1) free booth space for the 2010 convention. If more than one (1) booth space is required, sponsor must pay for each additional space according to the above rates.

BOOTH CANCELLATION Exhibitors who cancel in writing before September 1, 2010 will be held responsible for a fee of 50% of the booth cost. Exhibitors canceling in writing after September 1, 2010 will be held responsible for the full cost. HCANJ will not accept cancellations without a letter indicating the exhibitor is relinquishing the right to the booth. When an exhibitor cancels their exhibit booth, they relinquish the right to attend the conference and functions and forfeit placement on the priority mailing list the following year. In addition, they will not receive the Annual State Directory/Buyer's Guide (unless they have advertised) nor the attendee list pre/post conference. If an exhibitor fails to occupy the contracted space by the end of scheduled set-up (Monday, October 25, 2010), or fails to comply in any other respect with the terms of the HCANJ rules and regulations, HCANJ will have the right to use such space in any manner. There is no refund for contracted unused space and no-shows.

PENALTY CLAUSE & INFRACTION POLICY If an exhibitor leaves the trade show prior to the exhibit breakdown time of 10:30 a.m. on Thursday, October 28, 2010 or leaves their contracted booth unattended and/or empty, an additional fee of \$500 will be charged in order for that exhibitor to be permitted to contract for space at the 2011 convention. This fee will be payable with the 2011 booth fee, to be held in escrow by HCANJ. This fee will be returned to the exhibitor after the 2011 convention if the exhibitor does not leave early again. If the exhibitor leaves the trade show early again, they will forfeit the return of the \$500 fee and will not be placed on the priority mailing list the following year. Any infraction of the HCANJ Rules & Regulations by the exhibitor's representatives, agents or employees will result in the exhibitor not being permitted to exhibit at the following year's trade show. All points not covered by the HCANJ Rules & Regulations will be settled by HCANJ and its decision will be final. The Taj Mahal Casino Hotel in Atlantic City, New Jersey reserves the right to immediately close any exhibit if it is not in conformance/compliance with the HCANJ Rules & Regulations. HCANJ reserves the right to refuse the booth application for any exhibit, and once the exhibit is on the floor, to require its modification or removal, if HCANJ considers such exhibit to be detrimental to the public, its business, professional or ethical interests, or if its displayed products do not meet the professional standards of HCANJ.

BOOTH SPACE PACKAGE *See floor plan insert.* Each booth will be 10' x 10' (except where indicated on the floor plan). Each booth will be vacuumed and receive general maintenance on Monday, October 25, 2010 (set-up night) only. Additional cleaning is at the exhibitor's expense. Each booth will be supplied with: carpeting in the standard color blue, 8' high flameproof back-wall drape (blue), 3' high flameproof side rail drape (blue), and a 7" x 44" identification sign with two (2) lines of copy stating the company name and booth number. HCANJ 2010 Associate Members and HCANJ 2010 Annual Business Sponsors will have applicable identification signage. One (1) 6' decorated table (white vinyl top, three sides pleated skirting), two (2) fiber molded folding chairs, and one (1) wastebasket will also be provided. Exhibitors may replace the 6' table with a 4' or 8' table. **See the Atlantic Expo Service Kit on our web-site at www.hcanj.org under Exhibit Information.**

LIABILITY The exhibiting company and its representatives, agents or employees assume full responsibility and liability for all loss, damage or destruction caused, either directly or indirectly, by the exhibiting company or any of its representatives, agents or employees, to the property of the exhibiting company; the property of its representatives, agents or employees; or the property of the Taj Mahal Casino Hotel. The exhibiting company and its representatives, agents or employees assume full responsibility and liability for all injury, loss or damage to any and all persons caused, either directly or indirectly, by the exhibiting company or any of its representatives, agents or employees or by its display and/or materials. Neither the Taj Mahal Casino Hotel nor the Health Care Association of New Jersey (HCANJ) will be responsible, nor will either be deemed responsible, for any injury, loss or damage that may be incurred by the exhibiting company, its representatives, agents or employees or any other person, or that may occur to any property, prior to, during, or subsequent to the period covered by this agreement. **THE EXHIBITING COMPANY AND ITS REPRESENTATIVES, AGENTS AND EMPLOYEES HEREBY EXPRESSLY RELEASE THE TAJ MAHAL CASINO HOTEL AND HCANJ FROM AND AGAINST ANY AND ALL CLAIMS FOR SUCH INJURY, LOSS OR DAMAGE TO PERSON OR PROPERTY.** The furnishing of guards by HCANJ will not be deemed as an assumption by HCANJ of any liability whatsoever for any purpose, and neither the Taj Mahal Casino Hotel nor HCANJ will be, nor will either of them be deemed to be, responsible for personal/company property or materials when the exhibiting company's booth is left unattended. Nothing contained herein is intended to in any way limit or prevent the exhibiting company or its representatives, agents and employees from obtaining appropriate insurance to protect against loss or damage as outlined above.

COPYRIGHTED MUSIC AND MATERIAL The exhibitor acknowledges that the law forbids the live or recorded performance of copyrighted music, as well as the use of patented material, without a license or permission from the appropriate copyright owner or agent. Therefore, the exhibitor agrees to accept full responsibility for obtaining any necessary licenses or permits and further agrees to indemnify and hold harmless HCANJ from any damages, claims, costs or expenses incurred by HCANJ if the exhibitor fails to obtain such licenses or permits.

INFRINGEMENT UPON OTHER EXHIBITORS Exhibitors must keep within the confines of their booth space(s) and will not in any way block or intrude upon any other booth space(s) nor interfere with the rights or privileges of other exhibitors or the flow of exhibit arena traffic. All displays, including pre-constructed booths, and/or goods, can not be more than five (5) feet high if they extend out more than five (5) feet from the back-wall draping of the booth. Back-wall must not exceed 8' in height including signs. Exposed, unfinished sides of the exhibit booth must be draped. **Distribution of promotional materials are to be limited to the exhibitor's booth only.** All exhibitors are responsible for keeping their booth/immediate common area free of litter generated by their materials/samples.

EXHIBITOR DRAWING FOR FREE 2011 CONVENTION BOOTH SPACE HCANJ, upon receipt of the Exhibit Contract and payment in full, will automatically generate a ballot for each exhibiting company. If a company has more than one booth – an entry will be generated for each. Any infraction of the HCANJ Rules & Regulations will result in disqualification. Any company who cancels their exhibit will not be eligible. There is no cash substitute in lieu of the free booth space in the year 2011. If the winning company does not exhibit in 2011, the booth space will be forfeited. If the winning company does not exhibit in 2011, they relinquish the right to attend the conference and functions and forfeit placement on the priority mailing list the following year. In addition, they will not receive the Annual State Directory/Buyer's Guide (unless they have advertised) nor the attendee list pre/post conference. The drawing will take place on October 28, 2010 in the exhibit arena at approximately 9 a.m. during the exhibit prize drawing. A company representative must be present to win or another business name will be drawn.

EXHIBITS

DAMAGE / REPAIRS Nothing may be posted on, nailed, screwed or otherwise attached to columns, walls, floors or other parts of the arena, building or furniture. Any property damaged or destroyed by the exhibitor or its representatives must be replaced in its original condition at the exhibitor's expense. Materials left in the exhibit arena by the exhibitor after the contracted move-out time (6 p.m. on Thursday, October 28, 2010) will be removed at the exhibitor's expense. "Materials" are defined as anything brought into the exhibit arena by the exhibitor and its representatives. Each exhibitor must have their booth space(s) clean of all materials before leaving the arena.

ELECTRICAL SERVICE APPLICATION See the Taj Mahal Application for Electrical Service on our website at www.hcanj.org under *Exhibitor Information*

EXHIBITORS COMMITTEE ON-SITE ASSISTANCE The HCANJ Exhibitors Committee has been assigned to specific geographic areas in the exhibit arena to address questions or problems that may arise. If they cannot assist you, they will direct you to someone who can. A memorandum with further information will be given to you on-site. The Committee will handle the on-site prize drawing registration of exhibiting companies in the aisle. They will also remind exhibitors to vacate the arena when activities are being held elsewhere. Please do not hesitate to approach a Committee member should you need assistance during the conference.

FIRE REGULATIONS All aisle space and exit doors are under the contract of the Fire Command of the Taj Mahal Casino Hotel. All exhibit materials used in the exhibit arena must be nonflammable and conform with Atlantic City Fire Regulations and proof of such must be presented upon request. Electrical wiring and equipment installation must conform to the appropriate Atlantic City codes. Material not in compliance with such regulations will be removed immediately at the exhibitor's expense. Machines, motors, or any kind of equipment may be operated by contacting Taj Mahal Event/Convention Manager Denise Savastano (Phone: 609-449-5398, E-mail: denise.savastano@taj.trump.com).

FOOD / BEVERAGE GIVEAWAYS Candies, fruit, small coffee/tea machines are allowable at the booth. All other food and beverage must be supplied by the hotel. The Taj Mahal is the only licensed entity to provide food and beverage on their premises. All rates are subject to 20% gratuity and 6% tax. Any quantities of food and alcoholic beverages delivered or brought to the hotel will be refused. Any large industrial food or beverage dispensed or given away at a booth requiring such services as heat, ice, water, or refrigeration must be purchased from or with the consent of the Taj Event/Convention Manager Denise Savastano (Phone: 609-449-5398, E-mail: denise.savastano@taj.trump.com).

Note: Exhibitors are not permitted to host their own individual food functions in the exhibit arena at any time during the trade show.

FURNITURE/RENTAL ITEMS Furniture (i.e. extra chairs, extra tables, etc.) may be ordered through Atlantic Expo. See the Atlantic Expo Service Kit on our website at www.hcanj.org under *Exhibitor Information*.

GASOLINE DRIVEN VEHICLES / ENGINES In the event that a van, motorized vehicle or large motorized equipment is displayed, the exhibits must be the first to move in and last to move out of the exhibit arena. The vehicle or equipment must be drained of gasoline prior to moving on to the exhibit arena floor. A drip pan must be placed under the vehicle or equipment. The vehicle or equipment must not be operated in the exhibit arena. All batteries must be disconnected and gas caps locked and secured. Exhibitors must contact Taj Mahal Event/Convention Manager Denise Savastano (Phone: 609-449-5398, E-mail: denise.savastano@taj.trump.com) for specifics.

IMPORTANT NOTICE REGARDING MATERIAL SHIPPING / STORAGE The Trump Taj Mahal will not accept/store exhibits and/or exhibit materials, including packages marked "hold for guest arrival." **All exhibits and/or exhibit materials must be shipped directly to Atlantic EXPO** for transport to the hotel on the day of load-in, Monday, October 25, 2010. The Taj Mahal will not accept any packages of any weight or size, addressed to any convention attendees/exhibitors. Package storage and fees are handled solely by Atlantic Expo—Atlantic Expo, 3089 English Creek Avenue, Egg Harbor Twp., NJ 08234, Phone: 609-272-1600, Fax: 609-272-1680. *Each exhibiting company is personally responsible for tracking their own exhibit and exhibit materials.* See the Atlantic Expo Exhibitor's Service Kit on our website at www.hcanj.org under *Exhibitor Information*.

ATLANTIC EXPO (AEX) EXHIBITOR SERVICE KIT See the Atlantic Expo Exhibitor's Service Kit on our website at www.hcanj.org under *Exhibitor Information*. The kit includes rates and order forms for all installation and dismantling services, labor rates, drayage rates, etc..

SET-UP/DISMANTLING PROCEDURES Atlantic Expo will be available for any exhibitor who requires assistance with load-in/out of materials to the exhibit arena. Load in/out is by use of the Pennsylvania Avenue loading dock only at the exhibitor's expense. Exhibitors may move their own freight if they have their own means to transport and labor to do so at the Pennsylvania Avenue loading dock. **The designated Exhibit Set-up Day is Monday, October 25, 2010, 12 noon to 9 p.m.** (Note: Golf Outing participants will be notified of special set-up accommodations) *All exhibits must be set-up on Monday, October 25, 2010.* No one will be permitted to set-up Tuesday morning, October 26, 2010, the opening day of the show. The Atlantic Expo service desk will be set up in the exhibit arena during this time and throughout the convention. **The designated dismantling time is Thursday, October 28, 2010 at 10:30 a.m.** All freight must be removed from the exhibit arena by 6 p.m. on Thursday, October 28, 2010. Outbound tickets will be available at the Atlantic Expo (AEX) service desk set up in the exhibit arena. Each exhibiting company responsible for tracking their own exhibit and exhibit materials.

TELEPHONE / HIGH SPEED WIRELESS INTERNET ACCESS The Trump Taj Mahal is equipped with high speed wired and wireless internet access (Wayport), for all meeting spaces. Exhibitors must contact Taj Mahal Event/Convention Manager Denise Savastano (Phone: 609-449-5398, E-mail: denise.savastano@taj.trump.com) for specifics.

PARKING Self-Park and Valet Parking is available for 7,000 vehicles at The Trump Taj Mahal.

HOTEL RESERVATIONS All lodging is made and paid by participant. All rates are per night:
Taj Mahal Room Rates: \$115 single/double rate. \$140 triple rate. \$165 quad rate.
Taj Tower Suite Rates: \$275 per 1-bedroom suite. \$350 per 1-bedroom Hospitality suite
Chairman Tower Suite Rates: \$300 per 1-bedroom suite
NOTE: At the time of reservations (based upon availability), the premium increase for the "New Tower" will be \$40 - \$50 per room, per night plus taxes and fees.

Reservations made on the web: 1) Go to www.trumpmeetings.com and click on "Taj Mahal." 2) Type the group Code: **ANJHC10** to receive group rate. 3) Complete the necessary information and print the confirmation.

Reservations made by phone: 1) Call the hotel Reservations Department at **1-800-825-8888**, select option #2 . 2) Give the group Code: **ANJHC10** to receive group rate. 3) Provide the necessary information, confirm your reservation dates and ask for a confirmation number. All room rates include a registration fee to HCANJ. *Reservations made after October 10, 2010 are on a space-availability basis at the current hotel rates.*

MARKETING LITERATURE RACK (complimentary) Your marketing literature can appear in the advertising rack situated just inside the exhibit arena entrance. We offer this opportunity to all exhibitors, free of charge, to help increase their visibility. Rack slots can accommodate up to 8.5" x 11" sheets/brochures. Our 2010 convention attendance will be approximately 3,000 health care facility professionals.

PRIZE DRAWINGS

Only HCANJ

"PASSPORT TO PRIZES"

ballots will be used at all prize drawings.

PRIZE DRAWINGS POLICY: Exhibitors wishing to collect business cards may do so, however **they will not be permitted for use in the prize drawings.** Only HCANJ "Passport To Prizes" ballots will be used at all prize drawings. They will be placed in a common tumbler from which all prize winners will be drawn. This action will further encourage attendees to visit exhibitors and will limit the number of prizes that can be one by an individual.

All prizes **must** be drawn at an Exhibitors' Daily Prize Drawing conducted by the HCANJ Exhibitors Committee and may not be drawn in any booth at any time. Geographically-assigned HCANJ Exhibitor Committee members will handle the registering of all prize giveaways in their own assigned aisle in the exhibit arena on Tuesday, October 26, 2010, the first day of the convention. They will visit each booth in their aisle, register the prize that each exhibitor is giving away on color-coded drawing sheets, and

have that company representative randomly select the day/time slot of their giveaway. All prize sheets will be returned prior to 4 p.m. on Tuesday, October 26, 2010 to the HCANJ Vice Chair of Prizes located in the exhibit arena. No prizes will be registered prior to the first day of the convention.

ATTENDEE LIST: PRE / POST CONVENTION Approximately 2 weeks prior to the convention, HCANJ will e-mail the list of facility attendees received to date to each contracted exhibitor. The list will be provided in Microsoft Excel format. A final updated list will be e-mailed post-convention. *Please print your proper e-mail address clearly on all contracts;* if the e-mail address cannot be read, an e-mail will not be sent.

HCANJ is working on a Health Information Technology Mini-Expo to be held in conjunction with this year's Convention & Trade Show. Opportunities to participate in such a Mini-Expo may become available as planning continues. Please watch our website for details.

ADVERTISING OPPORTUNITIES: 2010-2011 DIRECTORY/BUYER'S GUIDE See Advertising insert for specific details. Please visit our website at <http://www.hcanj.org/emails/adcontract.pdf> where there is a contract that can be typed online, printed out and sent to HCANJ.

FOOD/BEVERAGE FUNCTIONS See Program and Exhibitor Registration Form insert for details.

PURCHASE OF MEAL TICKETS See Exhibitor Registration Form insert for specific details.

BADGE POLICY
There is a limit of six (6) pre-registered exhibitor badges per booth. All representatives must pick up their own badge.

BADGE REGISTRATION POLICY (See Exhibitor Registration Form) All exhibiting companies MUST pre-register their representatives. Representatives must be employed (on the company payroll) by the exhibiting company. Independent contractors (consultants, etc.) are not considered employees and must have their own booth in order to attend the convention. There will be no on-site registration for exhibiting companies. All exhibiting companies must complete and return this form to HCANJ prior to October 1, 2010 in order to be admitted to the convention.

NOTE: There is a limit of six (6) pre-registered exhibitor badges per contracted exhibit booth. All six (6) company representatives must be pre-registered. All representatives must pick-up their own individual badge and present appropriate identification (business card, employee badge, etc.) at the exhibitor registration desk. No one will be allowed entrance to the exhibit hall without pre-registration and a proper badge.

CONTACT INFORMATION

Health Care Association of New Jersey Show Management: Phone: 609-890-8700 Fax: 609-584-1047

- **Carol Rogers, Director, Education and Convention Services** — e-mail: carol@hcanj.org
Questions: Exhibits, Sponsorships, Registration, Meal Tickets, Education, Program, Prize Drawings
- **Andrea Browne, Office Manager and Bookkeeper** — e-mail: andrea@hcanj.org
Questions: Billing/Payment, Membership, Hotel Reservations, Facility Registration and Meal Tickets
- **Pattie Tucker, Director, Communications and Public Relations** — e-mail: pattie@hcanj.org
Questions: Directory Buyer's Guide, Advertising, Golf Outing
Information on HCANJ Golf Outing: See the registration form on our website at:
<http://www.hcanj.org/emails/golfouting.pdf>

ATLANTIC EXPO (AEX) EXPOSITION SERVICES Decorator/Drayage Company

Ask for Convention Services: Phone: 609-272-1600 Fax: 609-272-1680 www.atlanticexpo.com

TRUMP TAJ MAHAL CASINO HOTEL Event/Convention Manager

Denise Savastano: Phone: 609-449-5398 E-mail: denise.savastano@taj.trump.com

EXHIBIT HOURS

OCT. 25	Exhibit set-up between 12 noon to 9 p.m. All exhibits must be set-up this day. Note: Golf Outing participants will be notified of special set-up accommodations.
OCT. 26	7:30 a.m. Exhibit Arena open to exhibitors 7:45 a.m. Exhibitors Meeting in Exhibit Arena classroom Exhibit Hours: 8:15 a.m. to 12 noon; 1:45 p.m. to 5:45 p.m.
OCT. 27	9 a.m. Exhibit Arena open to exhibitors Exhibit Hours: 9:30 a.m. to 5 p.m. (exhibits open all day)
OCT. 28	8 a.m. Exhibit Arena open to exhibitors Exhibit Hours: 8:30 a.m. to 10:30 a.m. Break-down of exhibits begins at 10:30 a.m.

Note: All pre-registered exhibiting company representatives may attend the daily education sessions and receive LNHA, CALA, Nursing, and other professional education credits as provided. Education certificates are available in each classroom. Education program information will be available on our website under Exhibitor Information when available.

HCANJ 2010 Conference At-A-Glance

MONDAY

12 noon - 9 p.m.

OCTOBER 25

Exhibitor's Set-up—Exhibit Arena

Note: Golf Outing participants will be notified of special set-up accommodations.

TUESDAY

7:30 a.m.

OCTOBER 26

Exhibit Arena Open to Exhibitors Only

8:15 a.m.

Registration, Tour of Exhibits, Complimentary Coffee and Danish

10 a.m. -12 noon

Education Seminar (no breaks, 2 solid hrs)
Exhibit arena must be vacated at 12 noon. It will re-open at 1:45 p.m. for Exhibitors and 2 p.m. for attendees.

12:30 p.m. - 2 p.m.

Awards Luncheon - Diamond Ballroom
Registration/paid ticket required

12:30 p.m.

Exhibit Arena closed. Everyone must vacate the exhibit arena.

1:45 p.m.

Exhibit Arena re-opens to Exhibitors Only

2 p.m.

Exhibit Arena re-opens to all registrants

2:30 p.m. - 4:30 p.m.

Education Seminar (no breaks, 2 solid hrs)

4 p.m. - 6 p.m.

The HCANJ Health Information Technology Expo Showroom - Gold, Silver & Bronze Room

4:45 p.m.

Tour of Exhibits - Complimentary Cocktails & hors d'oeuvres

5:45 p.m.

Exhibit Arena Classroom: Prize Drawing for attendees—\$1,000 Cash Prize (no other prizes drawn)

Exhibit Arena closes for the day immediately following the prize drawing. Everyone must vacate the arena.

WEDNESDAY

OCTOBER 27

9 a.m.

Exhibit Arena Open To Exhibitors Only

9:30 a.m.

Registration, Tour of Exhibits, Complimentary Coffee and Danish

10 a.m. - 12 noon

Education Seminar (no breaks, 2 solid hrs)

12 noon

Exhibitor Mixer Luncheon—Complimentary to all convention registrants

1 p.m.

Exhibit Arena Classroom: Prize Drawings - 1/3 of exhibitor prizes, \$500 Cash Prize

2 p.m. - 4 p.m.

Education Seminar (no breaks, 2 solid hrs)

4 p.m.

Exhibit Arena Classroom: Prize Drawings - 1/3 of exhibitor Prizes, \$500 Cash Prize, 3-day, 2 night mid-week stay at the Taj Mahal hotel

Exhibit arena is closed for the day immediately following the prize drawing. Everyone must vacate the arena.

6 p.m. - 8 p.m.

An Evening With HCANJ Cocktail Reception - Grand Ballroom, second floor
Registration and paid ticket required.

THURSDAY

OCTOBER 28

8 a.m.

Exhibit Arena Open To Exhibitors Only

8:30 a.m.

Registration, Tour of Exhibits, Complimentary Coffee and Danish

9 a.m.

Exhibit Arena Classroom: Prize Drawings - 1/3 of exhibitor prizes, \$1,000 Cash Prize, Exhibitor Drawing for Free Booth Space for 2011. Drawing for HCANJ Member facility or non-member facility to win up to \$5,000 in HCANJ annual state dues credit for 2011. Drawing for free education attendance 2011.

10:30 a.m.

Exhibitors begin breakdown of exhibits. All other attendees must vacate the arena.

10:15 a.m. - 12:15 p.m. HCANJ Annual Business Meeting (facility members only)

2010 HCANJ Annual Business Sponsors

- Aculabs, Inc.
- Alert Ambulance Service
- Aristacare Health Services
- Capital One
- Care Alternatives Hospice
- Care Perspectives
- ChemRx Pharmacy
- Compassionate Care Hospice
- GEM Ambulance LLC
- IPPC Rx NJ
- Johnson Kendall & Johnson
- Kennedy PC Law Offices
- Omega Environmental Svc
- Omnicare LTC Group
- On-Time Transport
- Partners Pharmacy
- Platinum Health Services
- Promedia Technology Svc.
- Sea Breeze
- Specialty Rx Inc
- The NIA Group
- TD Bank NA

2010 HCANJ Associate Members (as of June 1, 2010)

- Able Medical Transportation Inc
- Accreditation Plus, LLC
- The Addis Group
- American Bus & Coach
- American Healthtech
- Acher & Greiner, PC
- Aristacare Health Services
- Bertone Cozzarelli Healthcare Architects
- Brand Sonnenschine LLP
- Buchanan Ingersoll & Rooney PC
- Cambridge Healthcare, LLC
- CapMark
- Care Alternatives
- Care Associates Network
- Care Perspectives, Inc.
- Carlisle & Associates, LLC
- Carol Rx Consulting
- Chem Rx New Jersey
- Compensation Solutions
- Consolidated Pharmacy Consultants
- Croker Fire Drill Corporation.
- CRW Associates
- David G. Kostinas & Associates
- Dental & Eye Care Providers
- DermaRite Industries LLC
- Design Ideas Group Architecture & Planning LLC
- Ellis Coffee Company
- EnduraCare Therapy Management
- Fitz, Vogt & Associates
- Fox Rothschild LLP
- Franklin Flooring, Inc.
- Gateway Energy Services
- Geri-Script Pharmacy
- Grace Healthcare Services
- Graham-Field Health Products
- H & R Healthcare
- Hamilton Insurance Agency
- HD Supply Facilities Maintenance
- Healthcare Group Purchasing
- Healthcare Services Group
- Heart and Soul Hospice
- Hospicomm Inc.
- HPSI
- Hubco Health Care Group
- ICON Interiors
- Infection Control Technologies
- IPPC Pharmacy
- Jackson Lewis LLP
- Joerns Healthcare Inc.
- Johnson Kendall & Johnson
- Kirkland Risk Group
- Knaup & Associates Ltd.
- Kohl Asset Management
- L.A. Hair Design
- Lancaster Pollard
- Law Offices of David S. Barnak
- Lewis & Clark LTC
- Risk Retention Group
- Life Systems, Inc.
- Lindabury, McCormick, Estabrook & Cooper, P.C.
- LTC Stylists
- M & T Bank
- Madison Specs, LLC
- McKesson Medical Surgical
- Medicom
- Medline Industries
- Mesh Background Screening
- Millennium Pharmacy Systems
- Mobile Diagnostic Services
- Multiflow Industries LP
- New Jersey Respiratory Associates
- The NIA Group
- NP Care of New Jersey, LLC
- OmniCare
- On Time Ambulance
- Patient Care Associates
- Penn Jersey Paper Company
- People First Rehabilitation
- Pharmcare USA
- Phoenix Textile Corporation
- Point ClickCare
- Precision Care Software
- Prime Rehabilitation Services
- The Rasa Group
- Rockport Mortgage Corp
- Select Rehabilitation, Inc
- Senior Housing Net. Move, Inc.
- SeniorTV
- SigmaCare
- Specialty RX
- SunDance Rehabilitation
- Tandus/C&A
- TD Bank, NA
- Total Solutions Network Alliances
- Towne Nursing Staff
- TSWS Stucco, Inc.
- Upstairs Solutions LTC
- Van Dyk Group
- Vantage Healthcare Consultants
- Village Office Supply
- Western Pest Services
- Willis HRH
- Woodlyn Associates LLC
- Wound Healing Solutions
- Zimmet Healthcare Services Group

2009 Exhibitor Listing with 2009 Booth Number

429	6-N Software Medical Records	123	East Coast Presentation	103	M. Tucker Company Inc	536	Senior Planning Services
637	Able Medical Transportation	230	Elderwear, Inc	203	M.C. Healthcare Products	204	Senior TV Services
514	Abbott Nutrition	441	Ellis Coffee Company	206	Madison Specs Cost Integration	301	SigmaCare
412	Accreditation Plus	400	EzWay Inc	331	Mason Medical Products	645	Signs By Design
607	Ace Endico	100	First Quality Products, Inc	322	McKesson Medical Surgical	528	Silverchair Learning Systems
409	Accelerated Care Plus	327	First Star Promotions	644	MDI Achieve	636	Simple LTC Inc
531,532,609,610	Aculabs, Inc	506	Fiveboro Printing LLC	108	Med-Care	109	Smart Linx Solutions
651	Aegis Therapies	326	Forest Pharmaceuticals	213	Medicom	110	Sonu Satellite
238	AFLAC Insurance	647	Fowler Equipment Company	603	Medline Industries	520	Southgate / CHCC
119	AHCA / NCAL Care Tracker	401	GEM Ambulance	333	Med-Part, Inc	533	Specialty Rx
240	Alert Ambulance Service	307	Genesis Eldercare Recruitment	638	Mesh Background Screening	309	Staffblue NJ
617	ALinx Telecommunications	640	Genesis Rehabilitation Services	438	Millennium Pharmacy Systems	522	Stahls Hottronix Labeling
539	All State Pest Management	618	Genesis Respiratory Services	125	Mobile Diagnostic Services	122	Standard Medical Supplies
201	Allstate Medical	424	Gentell, Inc	618	Mobilex USA	407	Stat Pro Staffing
410	American Bus & Coach	124	Geri-Script Pharmacy	421	Multiflow Beverage Solutions	534	SunDance Rehabilitation Service
706	American Assisted Living Nurses	616	Glacial Energy of NJ	306	Nationwide Ambulance Service	654	Sweetwater Construction
526	American HealthTech	600	Grace Healthcare Services	709	NCS / DHS	337	Tandus / C & A
411	Amerikem Laboratories	311	Graham-Field Health Products	419,420	Neuropedic Mattresses	653	TD Bank
513	Amgen Pharmaceuticals	226	Greystone Bank	702	NJ Dietary Managers Association	305	Technical Gas Products
501	AmWINS Healthcare	325	GTS Welco Inc	705	NJDOL/OSHA	126	Tender Touch Health Care
332	Applicantsafe	425,416,515,516	Gulf South Medical	708	NJ State Police - OEM	423	The CCTV Doctor
329,330	Aristacare Health Services	233	H & R Healthcare	705	NJADONA/LTC	608	The NIA Group
540	At Home Medical	635	H D Supply Facilities Maintenance	114	Novartis	602	The Rasa Group
631	Azar Decorating	200	Health Care Resources	303	Ocean Health Care Management	505	The Wound Physicians
527	Bald Eagle Pharmacy	300	Healthcare Group Purchasing	316	Omega Care	525	Tidewater Group Purchasing
634	Bed Check Corporation	640	Health Care Information Solutions	225	Omega Environmental	112	Towne Nursing Staff
612	Bernard Food Industries	714	Healthcare Quality Strategies	530,611	OmniCare	535	Tri State Surgical
243	Bertone Cozzarelli Architects	241,302	Healthcare Services Group	113	On Time Transport	414	TSWS Stucco, Inc
313	Blue Chip Medical Products	105	Health Dimensions Group	628	Ortho Biotech / J & J	504	Unitex/Med-Apparel Services
319	Bollinger Insurance	405	HealthMEDX, Inc	120	Oxford Coverage	427	Upstairs Solutions LTC
523	Bravo Health Inc	430	HealthTrac	431,432	Partners Pharmacy	715	US DOL - Apprenticeship
435	Bunzl Distribution	403	Heart and Soul Hospice	428	Paterson Design	703	US DOL - OSHA
101	Calmoseptine Inc	622,623	Hertz Supply Company	639	Pathcom Inc	334	Van Dyk Group
440	Cambridge Healthcare	630	Hill-Rom	408	Patient Care Associates	434	Vantage Healthcare Consultants
509,510	Care Alternatives Hospice	512	Hirsch Wolf / Hub International	335	Penn Jersey Paper Company	336	Victory Pest Solutions
236	Care One Management	308	Holisticare Hospice	338,339	People First Rehabilitation	239	Village Office Supply
202	Care Perspectives	517	Holy Redeemer Home Care	242	Pharma-Care	537	Vitas Innovative Hospice Care
217	Caring Hospice Services	115	Hormel Foods	317	PharmCare USA	649	Western Pest Services
237	Carol Rx Consulting	615	Hospice of New Jersey	315	Pharmscript LLC	417	Willis HRH
214	Carstens	107	Hospicomm Inc.	605	Phoenix Textile Corporation	210	Woodlyn Associates
700	CCI Security Systems	402	Hubco Health Care Group	646	Pinnacle Dietary	626	Wound Healing Solutions
707	Centers for Medicare/Medicaid-CMS	231,312	ICON Interiors	507	Point ClickCare	111	Your Arts Desire, LLC
613	Chem Rx New Jersey	652	Infection Control Technologies	234	Precision Health	633	Zimmet Healthcare Services
643	CHE Senior Care Services	106	Informm	208	Prime Rehabilitation Services		
223	Cleantex Services	340	IPPC Pharmacy	215,216	Prince Seating Corporation		
121	Colonial Supplemental Insurance	502	J.K. Design	221	Prism Consultants		
104,104A	Compassionate Care Hospice	232	Jasco Developing	641,642	Prism Medical		
235	Compensation Solutions	606	Jersey Shore Pharmacy	328	RAF Equipment Company		
117	CompuData Health Corporation	625	Joerns Healthcare	521	Recovercare		
222	Confidence Management Systems	632	Johnson Kendall & Johnson	413	Reliable Health Systems		
503	Consolidated Pharmacy	320	Juice Tyme	415	Reliable Window & Door		
439	Croker Fire Drill Corporation	209	Kirkland Risk Group	620	Resident Shoppers Service		
500	Data Access Inc	701	Kohl Asset Management	601	Revera Health Systems		
433,508	Dental & Eye Care Providers	118	KREG Therapeutics	627	Rossi Psychological Group		
207	DermaRite Industries	203A	Kwai Inc	227	Rushking Promotions		
102	Direct Machinery Sales	629	Lackawanna Mobile X-Ray	321	Rx Recommendations		
228	Direct Supply	304	Laguna Siding and Roofing	437	Saint Barnabas Behavioral Health		
416	Discover Rx Pharmacy	604	Law Offices Of David S. Barmak	524	ScentAir		
404	Dome International Respiratory	711,711A,711B	Legend Medical Prod.	99	Sea Breeze		
406	Driscoll Foods, Inc	436	Lemon-X Corporation	511	Select Medical Rehab Services		
		538	Life Systems, Inc	310	Select Rehabilitation Services		
		324	M & M Healthcare Apparel	619	Senior Helpers Staffing		
		211	M & T Bank	205	Senior Housing Network/Move		

PROMOTE YOUR BUSINESS

Successful exhibitors will tell you that your display and the representatives in your booth are what will make your experience at the HCANJ EXPO worthwhile.

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DIRECTIONS

From New York Take New Jersey Turnpike Exit 11 to the Garden State Parkway South. Take Exit 40 to White Horse Pike East (Route 30). Follow signs to Virginia Avenue.

From Philadelphia Take the Ben Franklin or Walt Whitman Bridge, the North South Freeway (Route 42) to the Atlantic City Expressway. Then take Exit 9 to Route 30 and follow signs to Virginia Avenue.

From Baltimore/Washington, DC Take I-95 to the Walt Whitman Bridge, the North South Freeway (Route 42) to the Atlantic City Expressway. Then take Exit 9 to Route 30 and follow signs to Virginia Avenue.

From the South Take the Garden State Parkway North to Exit 38 and the Atlantic City Expressway straight into Atlantic City. At the end of the Expressway turn left onto Arctic Avenue and proceed to Virginia Avenue, turn right.

Check-out their web-site for what's happening in Atlantic City!

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