

David I. Weiner, LNHA, CALA, MPA

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Strong leadership and effective management skills. Exceptional negotiating, communication, and problem solver. Opened new revenue streams. Persistent, detail-oriented and committed to customer satisfaction.

CAREER HISTORY

Atrium Health and Senior Living, 2014 – 2014

Acting Administrator, Atrium Post Acute Care of Lawrenceville
Skilled Nursing Facility with Subacute

- Administrator on record for newly acquired facility, formerly known as Lawrenceville Nursing and Rehabilitation Center.
- Implemented new staffing budget, improved operation efficiency in all departments and reduced expenditures.
- Increased admissions above budgeted census.

Interim Executive Director, Mill Pond at Plaza Regency
Assisted Living

- Increased admissions to budgeted census.
- Developed and implemented a Marketing Plan.
- Implemented new staffing budget and managed the building with minimal variances.
- No federal or state tags cited during Ombudsman's visit.

Administrator, Berkeley Meadows Care Center, 2011 –2013
Skilled Nursing Facility with Subacute

- Increased census to 94% occupancy, with a notable increase in Medicare, Managed Care and Private Pay admissions. Cultivated new relationships with providers developing new referral network while enhancing current relationships with physicians and extensive marketing to feeder hospitals, hospice companies, home health agencies, and other healthcare markets.
- Superior results for recent 2013 Annual Survey, No Deficiencies. Achieved CMS 5 Star Rating. Made Best Nursing Homes list in 2014 ranked by US News. Excellent 2012 Annual Survey, receiving one "A" tag for medical records.
- Scored 97% favorable on Risk Management QIS Audit with < 1% Peer Review, Immediate Focus.
- Substantial improvement in Accounts Receivable. Inherited and closed all pending Medicaid cases.
- Handle all HR duties including non-clinical inservices. HIPPA Compliance Officer for facility.

Executive Director, Spring Oak Assisted Living of Forked River, 2010-2011
Assisted Living Facility

- Achieved budgetary stabilization for all departments. This includes expenditures and staffing patterns.
- Developed and implemented a Memory Care Unit. Also, completed renovation in the entire facility.
- Preparation for NJDHSS Survey. Facility received 2 (two) minor tags. Cleared all unsubstantiated NJDHHS & Ombudsman complaint visits.
- Achieved superior Underwriter Risk Rating in recent risk assessment survey. Implemented QA and A process/program personalized care planning to meet state requirements.

Interim Administrator, Eagleview Health and Rehabilitation, 2010-2010
Skilled Nursing Facility with Subacute

- Established relations with largest orthopedic group in area, receiving new referrals/subacute admissions.
- Improved operation efficiency in all departments and reduced company expenditures by increasing revenue PPD and decreasing the expense PPD. Made a major positive impact with Accounts Receivable exceeding collection goal.

- Inherited a challenged building with many deficiencies and have made significant improvements achieving a positive annual 2010 survey including no quality of life or med pass errors. Cleared all unsubstantiated NJDHSS complaint visits.
- Developed and received approval from OEM and State on Emergency Preparedness Plan.

Administrator, Golden Living – Old Bridge, 2009-2010

Skilled Nursing Facility with Subacute and Alzheimer Unit

- Increased census to above budgeted occupancy to 94%. Reduced overtime and eliminated registry usage. Overhauled Central Supply and implemented budget controls.
- Inherited a building with many deficiencies and have made significant improvements achieving a positive annual 2010 survey. Cleared all unsubstantiated NJDHSS complaint visits
- Established strong relations with NJ QIO. Created Advisory Board and donated grant to Old Bridge Senior Center at televised town meeting.

Assistant Administrator, CareOne at Wall, 2007 - 2008. Administrator-in-Training (hours completed).

Skilled Nursing Facility with Subacute

- Hours included participation in all departments. This is a fast paced facility with multiple levels of acuties averaging upwards of 100 admissions and discharges per month.

Prior experience:

- Served on the New Jersey State Department of Health, Subcommittee for Diagnosis Related Groups (DRGs).
- Audited claims and hospital records to determine if they were in compliance with state and federal regulations for the New Jersey PRO.
- Extensive hospital experience in Administration and Business Office.
- Director of Health Care Data Management, developing and supervising client projects.

LICENSES AND CERTIFICATIONS

NJ Nursing Home Administrator, 2008

NJ Certified Assisted Living Administrator, 2006

ASSOCIATIONS

American College of Health Care Administrators	Ocean County Business Professionals Networking for Seniors
Health Care Association of New Jersey	Salem County Chamber of Commerce
Middlesex/Mercer Seniors Networking	Society of Licensed Nursing Home Administrators of New Jersey
Monmouth County Senior Choice Professionals	Union/Essex/Somerset Seniors Networking
New Jersey Association of Homes and Services for the Aging	Vineland Chamber of Commerce

EDUCATION

Alzheimer's State Training, NJ, 2011

Ombudsman SEED Ethics Certification, NJ, 2009

Long Term Care Education, Chapel Hill, NC, Licensed Nursing Home Administrator, 100 Hour Course, 2008

Ocean County College, Brick, NJ, Certified Assisted Living Administrator Course, 2006

New York University, New York, NY, Masters in Public Administration – Health Care, (Administrative Resident, Newark Beth Israel Medical Center); Certificate in Computer Programming & Design

Fairleigh Dickinson University, Madison, NJ, Bachelor of Arts, Cum Laude & Phi Omega Epsilon