

# How to succeed under new national policies that will impact your operations and revenue

David Gifford MD MPH

Atlantic City NJ

Mar 15<sup>th</sup>, 2016



# Changes Impacting SNFs

## Payment & Regulatory Changes

- Hospital HRRP, VBP & HAC
- SNF VBP
- CJR
- SNF QRP
- Five Star
- RoP
  - QAPI
  - Infection control
  - Medication Prescribing
  - Transitions of Care

## Important Outcomes

- DC to community
- Rehospitalization
- LOS
- Five Star Rating
- Outcomes after discharge
- Unintended health care Outcomes
- Satisfaction
- Staff turnover

# Payment & Referrals Linked to Quality

- SNF PAC networks & referrals will be tied to
  - SNF Quality
  - Five Star ratings
  - Hospital payment programs
- SNF Part A payments linked to quality in Oct 2018
  - SNF VBP Statute requires CMS to implement a 2% withhold of SNF Part A payments that can be returned based on your rehospitalization rates
- Medicaid programs implementing VBP
  - MN links performance on 26 QMs to Medicaid rates

# Five Star determines referrals

- MA plans creating networks based on Five Star
- Hospitals & ACO use Five Star to establish networks
- CMS waives hospital 3 day stay to qualify for Part A SNF stay for SNFs with 3, 4 or 5 Star for hospital discharges from
  - Pioneer ACO hospitals
  - CJR hospitals

# *the Secret Sauce*



# Features of Successful Health Care Organizations

- Use data to track performance
  - Set goals and make them visible
- Conduct Root cause analysis
  - Need right philosophy or view point
- Teams to pilot test new ideas and approaches
  - Pilot tests short time periods with few residents at a time
- Leadership
  - Empower staff to solve problems
  - Provider resources to staff to achieve goals and solve problems
- Problem solving and learning
  - Adverse events viewed as opportunities to learn
  - Learn from others

What is Your Value to  
Hospitals and Insurers?

# CMS HOSPITAL VBP IMPACT SNFs

- Hospitals are financially penalized up to 5.75% for quality
  - Hospital Readmission Reduction Program (HRRP) links 3% of payments to 30 day readmissions
  - Hospital VBP ties 1.75% of payments with composite quality score
  - Hospital Acquired Condition (HAC) links 1% of payments to composite adverse events score
  - Comprehensive Care for Joint Replacement (CJR) links a payment cut or bonus to cost and quality targets

# HRRP readmission Measure

- 30 day readmission rate for hospital discharge diagnoses
  - AMI
  - CHF
  - Pneumonia
  - Hip & Knee
  - COPD
- Any readmission for any reason to any hospital from any location in next 30 days following hospital discharge counts

# Hospital VBP Composite Measure 2016<sup>1</sup>

- *Clinical process of care* **10%**
  - AMI – thrombolytic use
  - Pneumonia – antibiotic use; **influenza vaccine**
  - HAI prevention Post-op: infections; DVT and AMI
- *Patient satisfaction* **25%**
- *Patient Outcomes* **40%**
  - **30 day mortality for AMI, heart failure, and pneumonia,**
  - *AHRQ Patient Safety Index -90 Composite:*
  - *HAIs*
    - ✓ *CLABSI (Central line-associated bloodstream infection)*
    - ✓ *CAUTI*
    - ✓ *Surgical site infection following hysterectomy or colon surgery*
- **90 day average Medicare Spending per Beneficiary 25%**

<sup>1</sup>Red txt = measures that AL care can impact

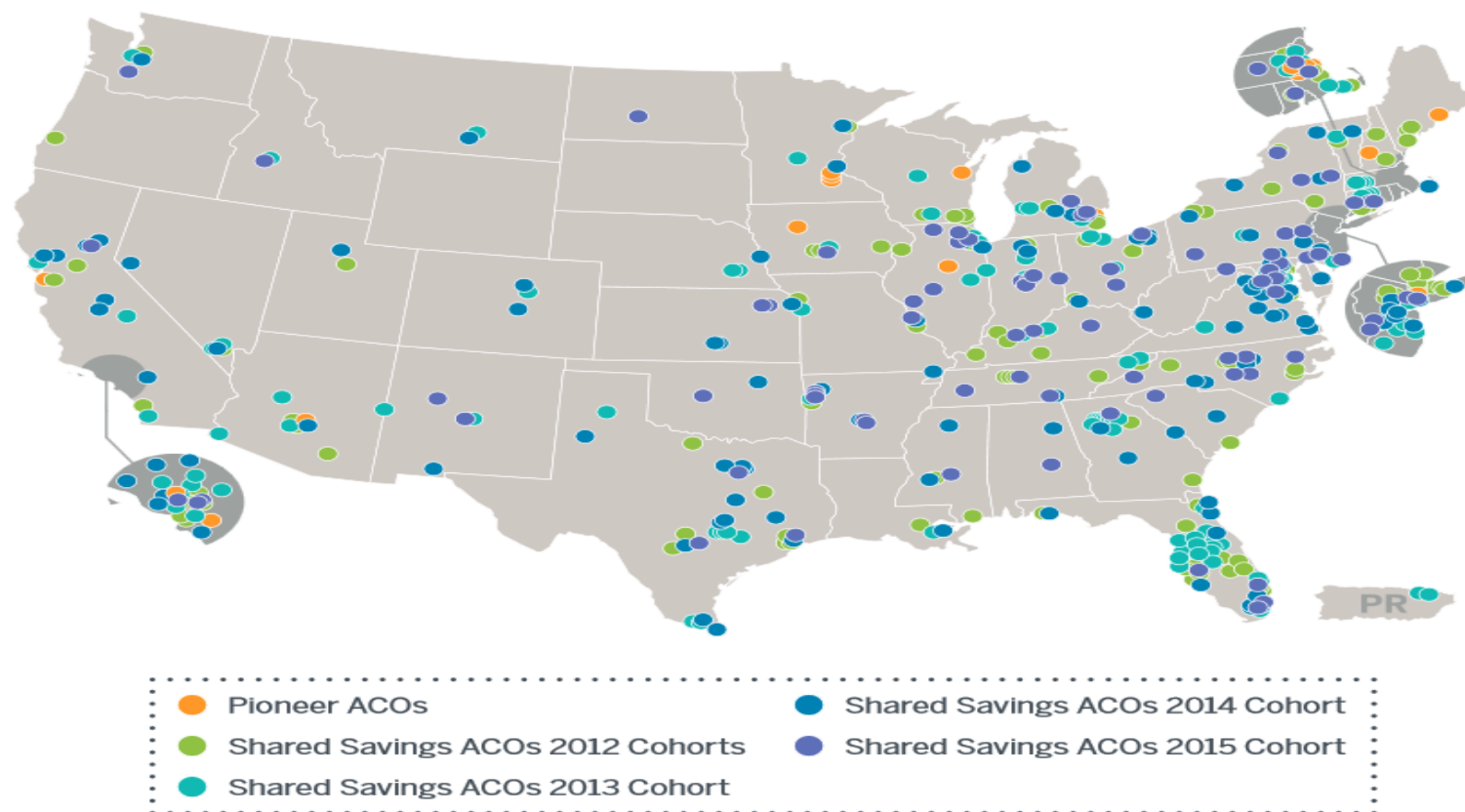
# Hospital ACO and Bundle Payment Models

- ACOs & bundle payment models only work financially by
  - lowering hospitalizations over 90 days and
  - Lowering costs, especially over 90 days post hospital discharge
  - Decreasing post-acute care utilization and costs
    - Avoid SNF care or decrease LOS

# Accountable Care Organizations (ACOs)

## Where the **ACOs** Are

19 Pioneer and 405 Shared Savings Program ACOs<sup>1</sup> as of January 2015



Source: The Advisory Board Company

# Comprehensive Care for Joint Replacement

- Calculates **total 90 day cost** for hip/knee replacements
  - IF 90d costs less than target; eligible bonus
  - IF 90d costs greater than target; payment penalty
- Bonus linked to composite score based on
  - Complications following surgery measure (50%)
  - **Consumer Satisfaction** (40%)
  - **Submitting outcome data** to CMS (10%)
- CMS waives 3-day hospital stay for SNFs  $\geq$  3 Stars
- CJR applies to all hospitals in 67 MSAs
- Starts **April 2016** through December 2020

# **SNF Revenue Exposure to the 2016 CJR Final Rule Policy Limiting to the 67 MSAs Only (Based on 2013 SNF and Inpatient Claims)**

November 2015



# How to succeed with hospitals

- Improve your rates on the measures that count & share your performance with hospitals
  - Rehospitalization rate
  - Discharge to community rate
  - LOS
  - Improved function
  - Satisfaction score
- Develop a robust transitions of care program
  - Arrange follow-up and communicate with primary care MD
  - Do follow-up calls to discharges to community within 24 hours and 3-5 days later

# Your Next Steps

- Identify which providers in your market(s) are participating in innovation models
- Start a dialogue with potential partners
- Begin to track key metrics partners care about
- Be able to tell your story to potential partners

Hospital Compare  
Home

About Hospital  
Compare

About the data

Resources

Help

Home

[+ Share](#)

## Find a hospital

A field with an asterisk (\*) is required.

**\* Location**

Example: 45802 or Lima, OH or Ohio

**Hospital name (optional)**

Search



[Hospital Compare Home](#)[About Hospital Compare](#)[About the data](#)[Resources](#)[Help](#)[Home](#) → [Hospital Results](#) → [Hospital Profile](#)[+ Share](#)[Print all information](#)

## Hospital profile

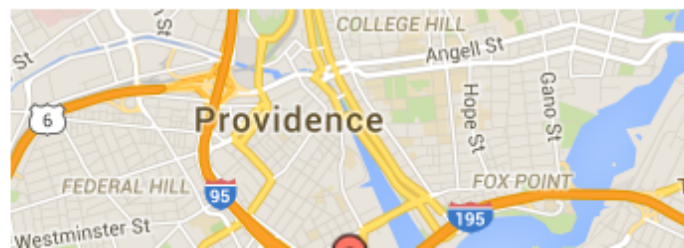
[Back to Results](#)[General information](#)[Survey of patients' experiences](#)[Timely & effective care](#)[Complications](#)[Readmissions & deaths](#)[Use of medical imaging](#)[Payment & value of care](#)

### RHODE ISLAND HOSPITAL

593 EDDY STREET  
PROVIDENCE, RI 02903  
(401) 444-4000

**Distance** ⓘ: 0.4 miles

[Add to my Favorites](#)  
[Map and directions](#)



### General information

- Hospital type ⓘ: Acute Care Hospitals
- Provides emergency services ⓘ: Yes
- Participates in ⓘ: Cardiac Surgery Registry, Nursing Care Registry, General Surgery Registry
- Able to receive lab results electronically ⓘ: Yes
- Able to track patients' lab results, tests, and referrals electronically between visits ⓘ: Yes
- Uses outpatient [safe surgery checklist](#) ⓘ: Yes
- **NEW** Uses inpatient [safe surgery checklist](#) ⓘ: Yes

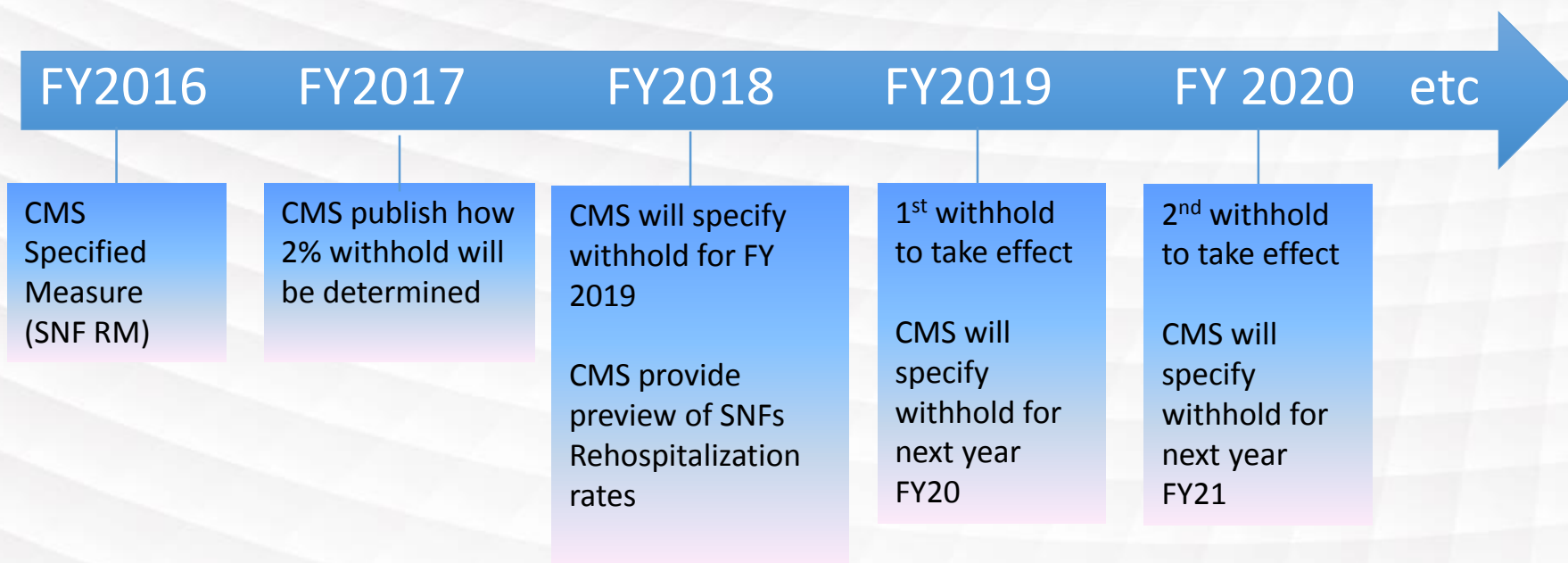
Protecting Access to Medicare  
Act (PAMA) of 2014 contains  
SNF VBP section

# SNF's Rehospitalizations linked to payment

Passed in 2014, PAMA links SNF rehospitalization to SNF Medicare Part A payments

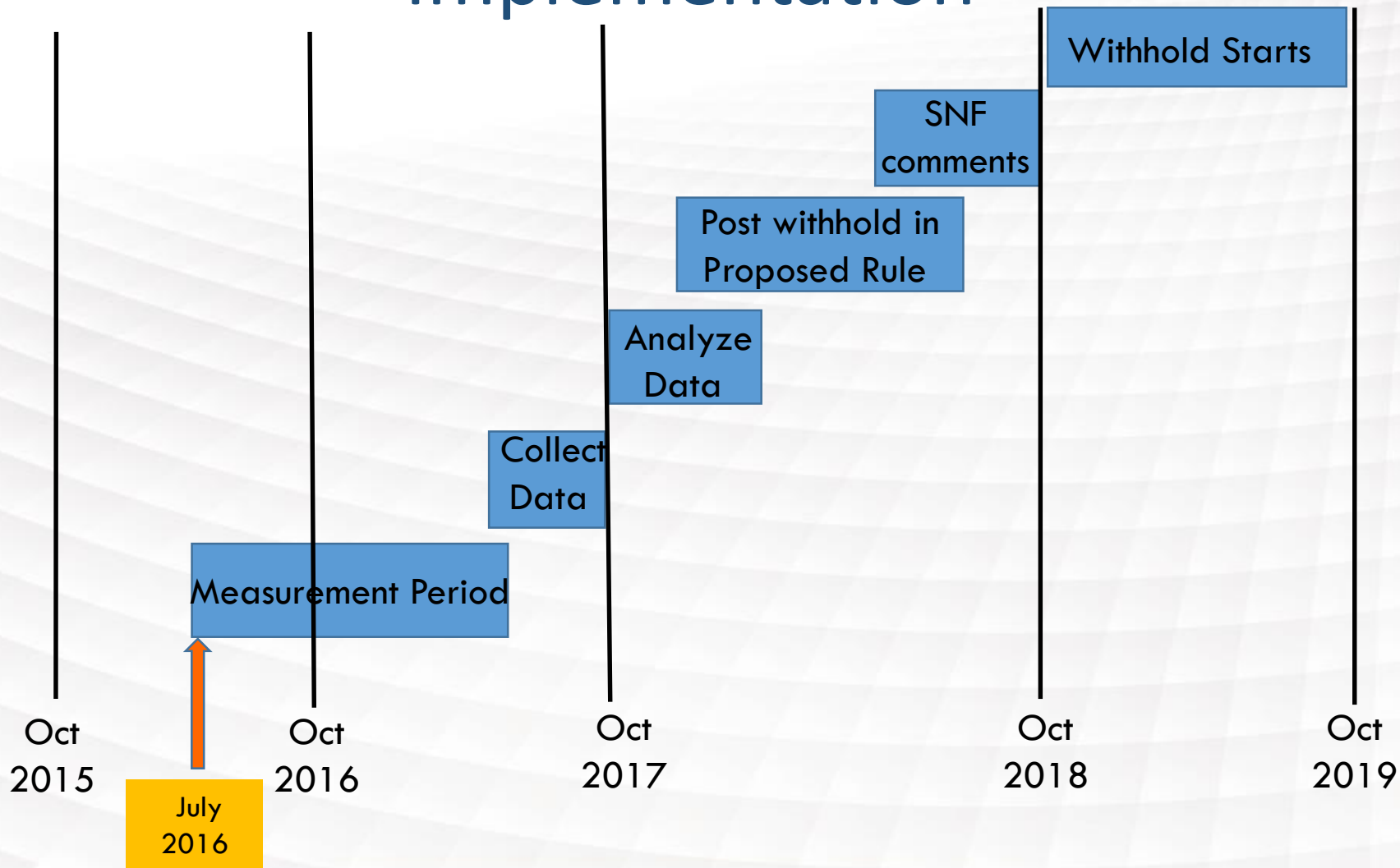
- Uses a with-hold approach
  - 2% withhold of SNF Part A payments
  - SNFs can earn back 2% withhold based on their rehospitalization score;
    - ✓ Rehospitalization score is a combination of level of achievement and improvement, which ever is better
- Last year CMS finalized the rehospitalization measure (SNF RM)

# SNF VBP Timeline



**NOTE: performance period will be 12 month window that likely will start in July 2016**

# Estimated Timeline for SNF VBP Implementation



# 2017 SNF PPS Rule will finalize SNF VBP

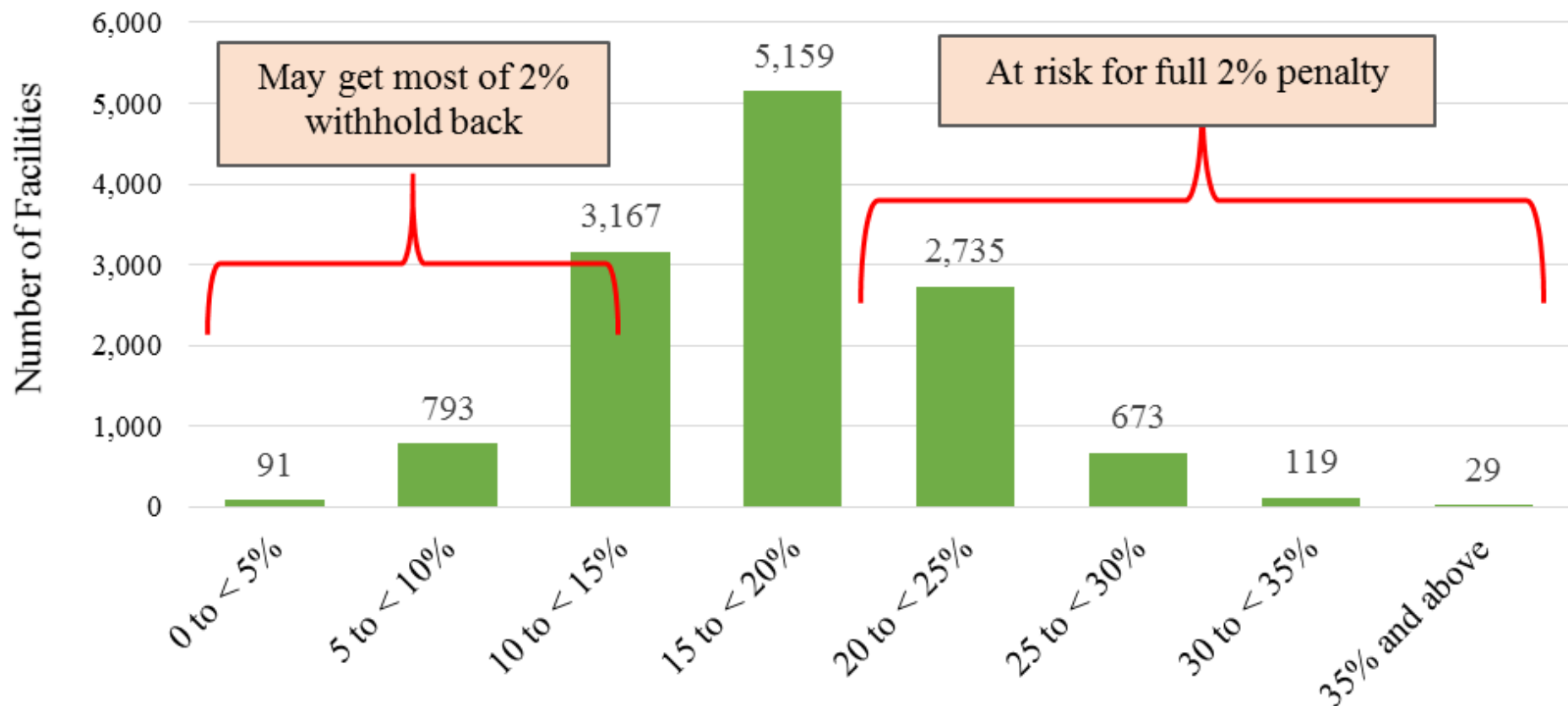
- 2017 SNF PPS Rule will likely specify
  - a 30 day SNF potentially Preventable Rehospitalization Measure to replace the SNF RM
  - How to calculate rehospitalization score
  - How to factor improvement into the score
  - The time periods for baseline performance
  - How to return withhold based on rehospitalization score

# CMS SNF RM Measure

- Includes only Medicare FFS Part A beneficiaries
  - Used data from Part A Medicare Claims
- All cause readmission
- Counts rehospitalizations during 30 day window from admission to the SNF
  - During & **after** SNF stay (if discharged home prior to 30 days)
- Excludes
  - elective admits
  - Observations stays
- Risk adjusted
  - $(\text{Actual} \div \text{Predicted}) \times \text{National average}$

# SNF National Rehospitalization Rates

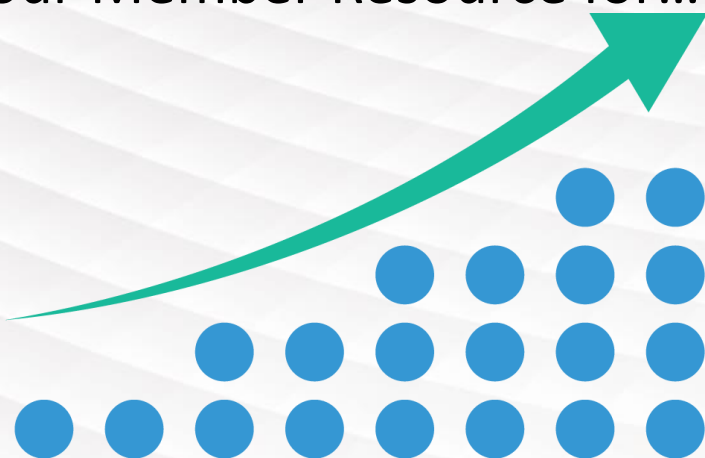
**National Average 17.3%**



Risk Adjusted PointRight® Pro 30™ 30-day Rehospitalization Rates Ranges  
(2015Q1)

How can I get my data?

Your Member Resource for...



Survey History

Resident Characteristics

Staffing Information

Cost Report & Medicare Utilization

CMS Five Star Rating

**PAC Quality Metrics**

[www.ltctrendtracker.com](http://www.ltctrendtracker.com)

# LTCtrendtracker<sup>SM</sup>

YOUR QUALITY & PERFORMANCE SOLUTION

 Run a report

Configure your Report Criteria

Choose a Report:

☐ Limit my Centers for which

☐ Limit Centers by Member

CASPER Citation Report: Combined Health Survey

CASPER Citation Report: Combined Health Survey ✓

CASPER Citation Report: Complaint Health Survey

CASPER Citation Report: Life Safety Survey

CASPER Citation Report: Standard Health Survey

CASPER Resident Report

CASPER Staffing Report

Cost Report

Discharge to Community AHCA Measure Report

Five Star Overall Rating Report

Five Star Quality Measure Rating Report

Five Star Staffing Rating Report

Length of Stay Report

Quality Measure (All) Report

Rehospitalization Rate AHCA Measure Report

RUGS Medicare Utilization Report

Staff Turnover and Retention Report

☐ Limit my Peer results Geographically:

DC to community

LOS

Rehospitalization

# Select your own peer group

- You choose to run a report against a specific peer group such as:
  - State
  - County
  - City
  - CBSA
  - Census Division
- To do this, select “Limit my Peer results”

☒ Limit my Peer results Geographically:

☐ Only Peers that are in the same  as my Centers/Communities.

☒ Only Peers that are in these areas:

- ☐ State ▼
- ☐ County ▼
- ☐ City ▼
- ☐ CBSA ▼

Select State to filter values:

Name:  [SAVE CUSTOM GEOGRAPHY \(OPTIONAL\) ▼](#)

- ☐ Census Division ▼
- ☐ Saved Custom Geography ▼

# PAC Measures Report

	Jan 2014 - Dec 2014 (1)	Oct 2013 - Sep 2014	Jul 2013 - Jun 2014	Apr 2013 - Mar 2014	Jan 2013 - Dec 2013	
Length of Stay in Context with PAC Measures						
Median Length of Stay - Risk Adjusted	20.4	20.4	21.1	21.3	21.1	My Centers
	26.8	26.1	26.1	26.1	26.1	My Peers
Discharge to Community - Risk Adjusted	65.9%	65.8%	65.7%	65.4%	64.7%	My Centers
	60.0%	59.9%	59.7%	59.6%	59.2%	My Peers
30 Day Rehospitalization (OnPoint 30) - Risk Adjusted	16.5%	16.2%	16.3%	16.2%	16.0%	My Centers
	17.2%	17.3%	17.4%	17.4%	17.5%	My Peers

# AHCA Quality Initiative 2015-2018

*Improving Lives by Delivering Solutions for Quality Care*

## Process

## Goal

## Outcome

Adopt  
QAPI/  
BALDRIGE  
informed  
business  
processes  
and quality  
systems

Organizational  
Success

- Improve Turnover
- Improve Customer Satisfaction
- Reduce Unintended Healthcare Outcomes

Short Stay &  
Post-Acute Care Quality

- Safely Reduce Rehospitalization
- Improve Discharge to Community
- Adopt AHCA Functional Outcome measures

Long Term &  
Dementia Care Quality

- Safely Reduce Antipsychotic Use
- Safely Reduce Hospitalizations

# Alignment with National Priorities

## National Initiatives Alignment

Quality Initiative Goals	IMPACT Act	Five Star	SNF VBP	Med PAC	ACO/MCOs	CMS**	QIO
<b>Organizational Success</b>							
Staff Stability							
Customer Satisfaction							
Unintended Health Care Outcomes							
<b>Short-Stay/Post-Acute Care</b>							
Hospital Readmissions							
Discharge to Community							
Functional Improvement - Coming Soon!							
<b>Long-Term/Dementia Care</b>							
Antipsychotics							
Hospitalizations							

\*\*CMS includes dementia partnership, regulatory compliance, QAPI, and adverse events.

# Measuring Hospitalization & Emergency Room Use

# Lots of Rehospitalization Measures

## AHCA

- PointRight Pro 30d rehospitalizations

## SNF VBP

- SNF RM
- SNF 30 day Potentially Preventable Rehospitalizations

## SNF QRP

- Potentially Preventable Rehospitalizations 30 d after SNF discharge

## Five Star

- 30 day Rehospitalization Measure

## QIO

- QIO rehospitalization measure

## Advancing Excellence

- INTERACT measures

## Others

- Local ACO, MA plan, etc



# ADVANCING EXCELLENCE

## IN AMERICA'S NURSING HOMES

2014



# HOSPITALIZ

FOLLOW THESE SEVEN SIMPL



EXPLORE A DIFFER



EXPLORE  
GOAL

IDENTIFY  
BASELINE

EXAMINE  
PROCESS

CREATE  
IMPROVEME

OVERVIEW & GOAL SELECTION

CONSISTENT ASSIGNMENT

HOSPITALIZATIONS

PERSON-CENTERED CARE

STAFF STABILITY

INFECTIONS

MEDICATIONS

MOBILITY

PAIN

PRESSURE ULCERS



CELEBRATE  
SUCCESS



EXPLORE  
GOAL



IDENTIFY  
BASELINE



EXAMINE  
PROCESS



CREATE  
IMPROVEMENT



LEADERSHIP &  
STAKEHOLDERS



MONITOR &  
SUSTAIN



CELEBRATE  
SUCCESS

## IDENTIFY BASELINE

The AE Tracking Tools allow you to document your work, monitor outcomes and the processes related to your outcomes. To achieve a data-driven quality improvement project, collect data for several months to establish a solid baseline and set a target for your improvement; then continue collecting data -- charts within the workbooks and trend graphs on the website provide you and your team with the feedback you need to determine if the changes you are making are being fully implemented and if they are having the expected impact on your outcomes. Keep your workbook up-to-date on a daily or weekly basis and look at data often to support a rapid cycle quality improvement project. Download the data tracking tool and collect data for a month or so to determine your starting point. Questions? Contact the AE Helpdesk: [help@nhqualitycampaign.org](mailto:help@nhqualitycampaign.org).

### Safely Reduce Hospitalizations Tracking Tool



Instructions for beginning your Advancing Excellence 4.0 2014 Hospitalization Tracking Tool and completing your 2013 Hospitalization Tracking Tool.

**NEW**

[Bridging\\_2013\\_to\\_2014.pdf](#)



Changes and Enhancements in the 2014 Hospitalizations Tracking Tool.

**NEW**

[What's\\_New\\_in\\_2014.pdf](#)



This Excel tool calculates rates for 30-day Readmission, Hospital Admissions, Transfers to Emergency Only, and Transfers Resulting in Observation Stay. It also has features that allow you to track patterns and processes affecting your hospital transfers.

**NEW**

[AE\\_SafelyReduceHospitalizationsTrackingTool\\_v4.1\\_8-13-14.zip](#)

# Admitted with Recent Discharge 2016

**Step 4:** List all admissions to your nursing home from hospital or who were discharged from a hospital within 30 days of admission to your nursing home.

Fields with red asterisk **\* are required**. This information will be used to calculate your rehospitalization rates.

[Which admissions should I record?](#)

**Today's Date: 02/19/2016**

Interpreting Highlighted Rows

Watch these residents: they are in the 90-day window.

Pink indicates a 30-day readmission event.

Green indicates a readmission occurred 31 to 90 days following admission to nursing home.



This tracking tool provides two kinds of readmission rates. The hospitals you work with are typically interested in a 30-day readmission rate, counted from the day the person is **discharged from an inpatient hospital stay**. Nursing homes also need to start tracking their 90-day readmissions, where the clock starts ticking on the day the person is **admitted to nursing home**.

In both cases, **readmissions are counted in the month of the initial hospital discharge or nursing home admission, even if the return to the hospital occurs in the next month.**

[How to Use](#)

[Which admissions should I record?](#)

[How to Use](#)

**Automatic Resident Code**  
to de-identify your file

**Resident Name\***

**Hospital Discharge Date\***  
Date resident discharged from hospital  
include discharges from acute care hospital, acute psychiatric hospital, and critical access hospital

**Date Admitted to NH\***  
Date resident admitted to your nursing home  
include only residents who were admitted directly from hospital or who were discharged from hospital within 30 days of admission to your home

**Automatic Day of Week**  
no entry required

**Status on Admission to Nursing Home\***

**Discharging Hospital**  
select from dropdown list  
use specific names ONLY for acute care hospitals

**Automatic Hospital Code**  
to de-identify your file

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16

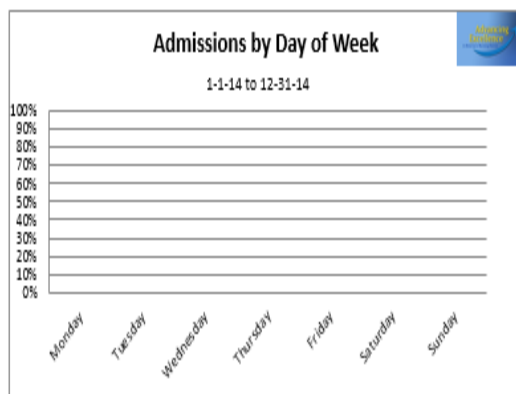
Adjust dates for your Admissions report by editing the dates in the cells to the right.

Enter dates in the format mm/dd/yyyy

Admissions Detail

From 1/1/2014

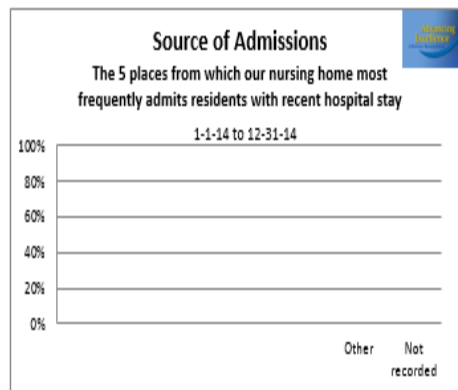
To 12/31/2014



Admissions by Day of Week

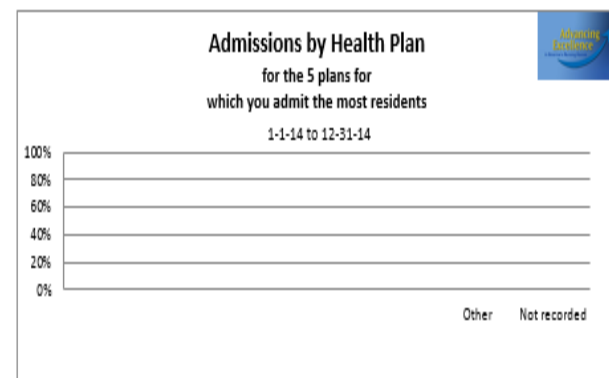
	Number of Admissions	Percent of all Admissions
Monday	0	n/a
Tuesday	0	n/a
Wednesday	0	n/a
Thursday	0	n/a
Friday	0	n/a
Saturday	0	n/a
Sunday	0	n/a

Total Admissions in the Selected Timeframe 0



Source of Admissions  
for the five places from which our nursing home most frequently admits residents with recent hospital stay

	Number of Admissions	all Admissions
		n/a
		n/a
		n/a
		n/a
		n/a
Other	0	n/a
Not recorded	0	n/a



Admissions by Health Plan  
for the five plans for which our nursing home most frequently admits residents with recent hospital stay

	Admissions	Admissions
		n/a
		n/a
		n/a
		n/a
		n/a
Other	0	n/a
Not recorded	0	n/a

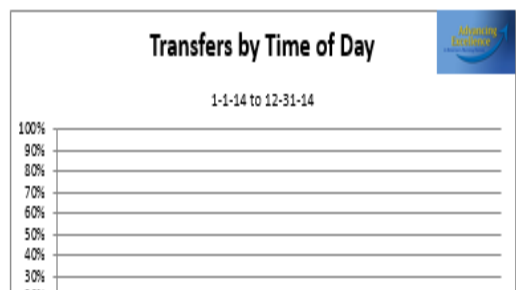
Adjust dates for your TRANSFER report by editing the dates in the cells to the right.

Enter dates in the format mm/dd/yyyy

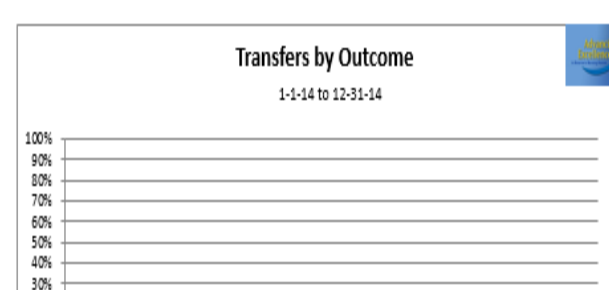
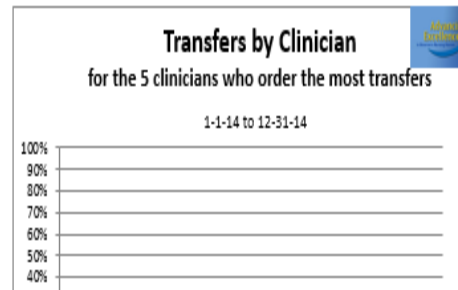
Transfer Detail

From 1/1/2014

To 12/31/2014



Total Transfers in the Selected Timeframe 0



# MEASUREING SATISFACITON

# CoreQ: The Questions

1. In recommending this facility to your friends and family, how would you rate it overall?
2. Overall, how would you rate the staff?
3. How would you rate the care you receive?

Additional question for:

- **Short Stay:** How would you rate how well your discharge needs were met?
  - **AL:** How Overall, how would you rate the food?
- Likert scale (1-5): Poor, average, Good, Very Good, Excellent

# CoreQ Reports

- AL and Long Stay
  - Family
  - Resident
- Short Stay
  - Patient
- All Reports
  - Satisfaction Rating
  - Response Rate

# Vendors Adding CoreQ

Vendor	Contact
Align	Neil Gulsvig <a href="mailto:ngulsvig@align30.com">ngulsvig@align30.com</a>
Brighton Consulting Group	Lisa Jesse <a href="mailto:lisajesse@bcgdata.net">lisajesse@bcgdata.net</a>
Healthcare Academy	Judy Hoff, MA <a href="mailto:jhoff@healthcareacademy.com">jhoff@healthcareacademy.com</a>
inQ Experience Surveys	Rich De Jong <a href="mailto:RDeJong@symbria.com">RDeJong@symbria.com</a>
National Research Corporation/ MyInnerview	Rich Kortum <a href="mailto:RKortum@nationalresearch.com">RKortum@nationalresearch.com</a>
Pinnacle	Brady Carlsen <a href="mailto:brady.carlsen@pinnacleqi.com">brady.carlsen@pinnacleqi.com</a>
Providigm/abaqis	Peter Kramer <a href="mailto:pkramer@providigm.com">pkramer@providigm.com</a>
Sensight Surveys	Lyn Ackerman, Ph.D. <a href="mailto:lynn@sensightsurveys.com">lynn@sensightsurveys.com</a>
ServiceTrac	Michael Johnson <a href="mailto:Michael.Johnson@practicemax.com">Michael.Johnson@practicemax.com</a>
The Jackson Group, Inc.	Janette Jones <a href="mailto:jjones@thejacksongroup.com">jjones@thejacksongroup.com</a>

Nicholas Castle, Ph.D., University of Pittsburgh is willing to administer only the CoreQ if you don't have a vendor for a fee. Contact him at [CastleN@Pitt.edu](mailto:CastleN@Pitt.edu)

# CoreQ: Upload data

Welcome, ahhcademoacctLogoutHelp

AHCA  
AMERICAN HEALTH CARE ASSOCIATION

NCAL  
NATIONAL CENTER FOR ASSISTED LIVING

LTCtrendtracker  
YOUR QUALITY & PERFORMANCE SOLUTION

Home

Dashboard

Run a Report

Save or Schedule a Report

Saved & Scheduled Reports

Administration

Upload Data

Download Data

CoreQ Survey Results File Upload

Select a file (CoreQ Uploads must be in a Microsoft Excel file)

Upload

Browse ...

DOWNLOAD COREQ LONG-STAY RESULTS TEMPLATE

DOWNLOAD COREQ SHORT-STAY RESULTS TEMPLATE

DOWNLOAD COREQ ASSISTED LIVING RESULTS TEMPLATE

Instructions for uploading CoreQ Survey Results

1. Select the correct CoreQ Survey Results Upload Template using one of the "DOWNLOAD ..." links above. Please note that there may be more than one type of template available, depending on which type of survey data you will

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# CoreQ: Sample Excel File

	A	B	C	D	E	F	G	H
1	<b>LTC Trend Tracker CoreQ Assisted Living Survey</b>							
2	1. If you have multiple communities, complete one row per community. If you have just one community, complete just one row.							
3	2. For each assisted living community, enter its NCAL ID and enter the community's name.							
4	3. NOTE: This is for Assisted Living Residents only							
5	4. Enter the data that you received from your vendor:							
6	Satisfaction survey date: the date the satisfaction survey was completed							
7	Resident survey response: this is the summary of your assisted living resident satisfaction							
8	Family survey response: this is the summary of your assisted living family member responses							
9								
				Satisfaction Survey Date		Resident Survey Response		
10	NCAL ID Number	Community Name	Vendor Name	Year	Month	Number of Respondents	Response Rate	% of Residents Satisfied
11								Number
12								
13								
14								
15								
16								
17								
18								
19								

CoreQ Assisted Living Upload

# CoreQ Sample Report- AL

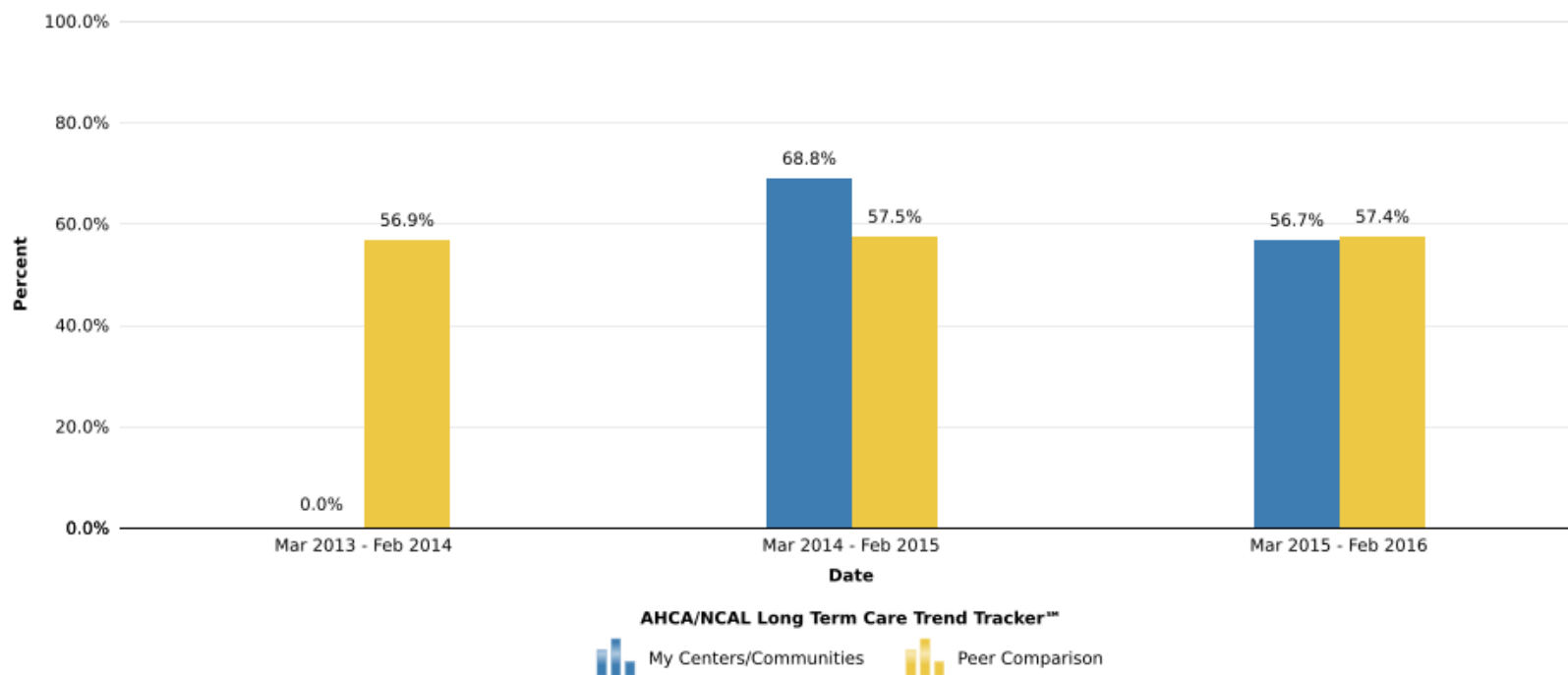
		Welcome, ahcademoacct    Logout    Help		
<div>AHCA AMERICAN HEALTH CARE ASSOCIATION</div> <div>NCAL NATIONAL CENTER FOR ASSISTED LIVING</div>		<div>LTCtrendtracker YOUR QUALITY &amp; PERFORMANCE SOLUTION</div>		
		Mar 2015 - Feb 2016	Mar 2014 - Feb 2015	Mar 2013 - Feb 2014
Resident Satisfaction Survey				
Number of Centers			3	My Centers
	1,193	2,065	250	My Peers
Response Rate		77.6%		My Centers
	64.6%	65.7%	63.8%	My Peers <a href="#">More ...</a>
Satisfaction Rating		72.7%		My Centers
	60.0%	59.6%	59.3%	My Peers <a href="#">More ...</a>
Family Satisfaction Survey				
Number of Centers			1	My Centers
	807	1,368	166	My Peers
Response Rate		38.0%		My Centers
	54.8%	55.2%	54.1%	My Peers <a href="#">More ...</a>
Satisfaction Rating		77.4%		My Centers
	57.9%	58.1%	57.7%	My Peers <a href="#">More ...</a>

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# CoreQ: Sample Graph

## CoreQ Long-Stay Survey Report: Family Survey - Satisfaction Rating - CoreQ, Long-Stay Survey Results, 12-Month Rolling Window

Your entire organization chosen. Peer geography: Entire nation. No peer type restriction. Centers from My Org are not included in peer group.



# Tips to avoid 2% PAMA withhold

# How to avoid a 2% withhold

- Track your rehospitalization rates
  - We do **NOT** know exact rates yet but we can estimate using LTC Trend Tracker data
  - If your risk adjusted rate is
    - <12% you are probably in good shape
    - >20% your are at risk of having 2% withhold

- Use INTERACT Program

- Use resources at **ahcancalED** 

<https://educate.ahcancal.org/>

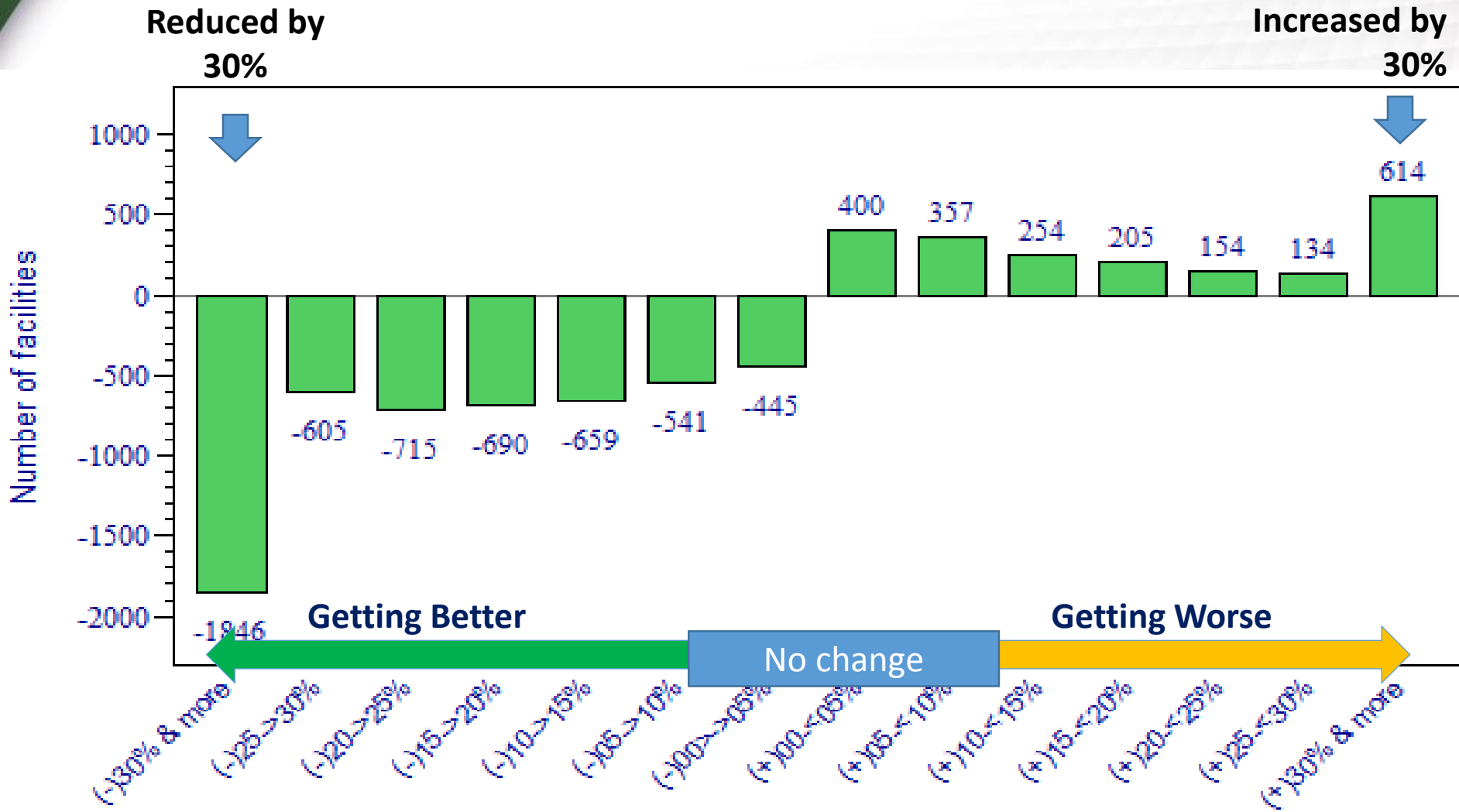
# Tips to Success SNF VBP

- Review all of your rehospitalizations
  - assume 100% were preventable
  - Use AE free excel tracking tool
- Implement INTERACT program
  - Focus on the purpose of each component
  - Make sure Stop & Watch and SBAR are used consistently
- Treat rehospitalizations as trigger to have end-of-life discussion

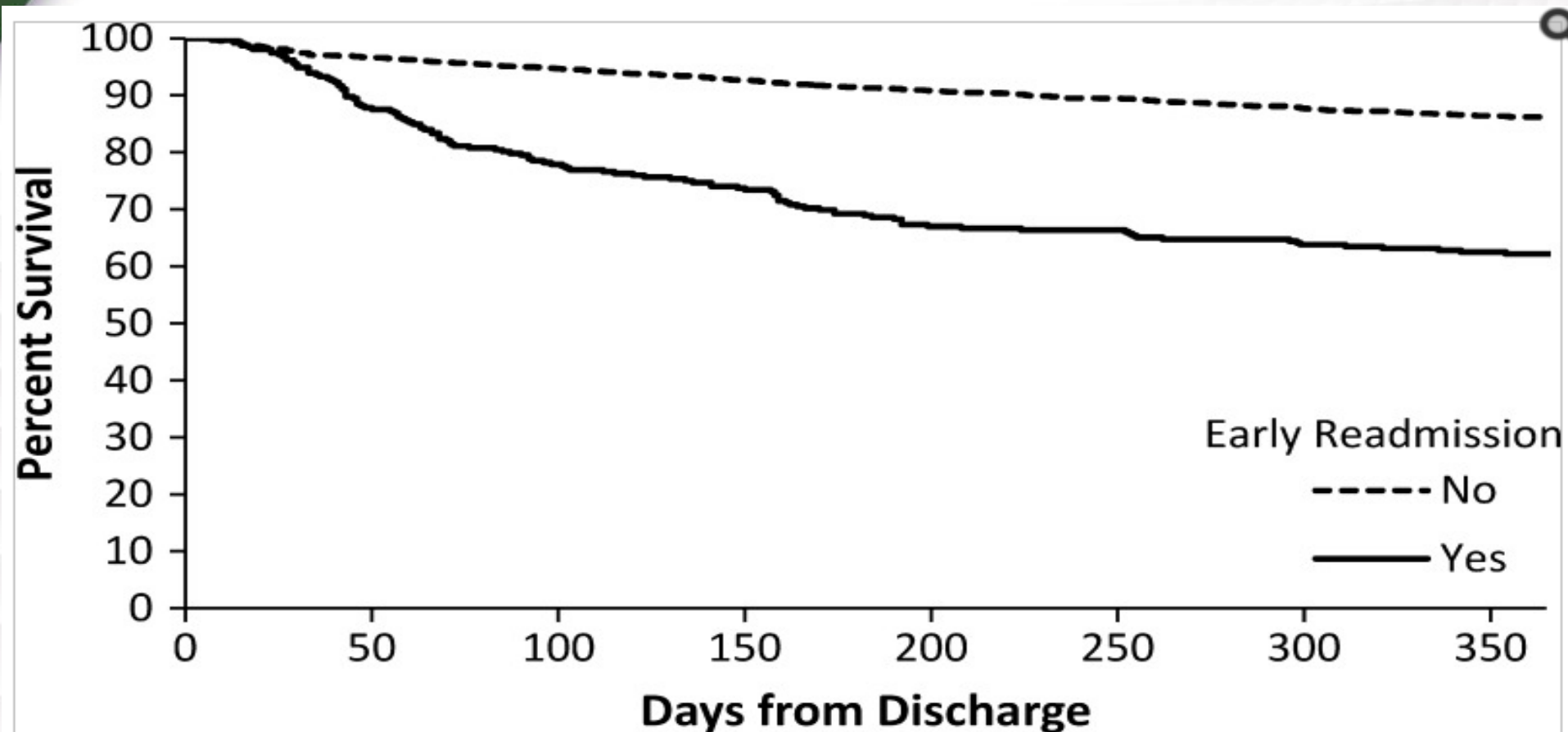
# INTERACT Goals

- Prevent conditions from becoming severe enough to require hospitalization (early identification, assessment & management)
- Manage conditions in the nursing facility without transfer when feasible and safe
- Improve advance care planning and use of palliative care plans when appropriate

# Member's Change in Rehospitalizations



# Rehospitalization Marker of Increased Mortality



Hospitalized beneficiaries who have an early hospital readmission nearly 3 times more likely to die within 1 year (one-year mortality = 38.7 % vs patients who were not readmitted = 12.1 %;  $p < 0.001$ ). Lum et al. J Gen Intern Med 2012; 27(11): 1467-74.

# Does End-of-Life Counseling help?

- Study<sup>1</sup> to evaluate if for patients with three or more hospitalizations in the past 6 months, a palliative care consultation could help
  - Identify realistic goals of care and address barriers to discharge home;
  - Determine whether rehospitalization was consistent with the patient's goals of care or if worsening symptoms would best be managed in the SNF, long-term care, or at home.
- Results
  - Rehospitalization declining by 19.4% (from 16.5% to 13.3%)
  - Discharges to home increased by 6.4% (from 68.6% to 73.0%)
  - Patients were more 2.45 times more likely to die in the SNF vs hospital

<sup>1</sup>JAGS 59:1130–1136, 2011

# Five Questions to Explore at Admission

1. What is your understanding of where you are and of your illness?
2. What are your fears and worries for the future?
3. What are your goals and priorities?
4. What outcomes are unacceptable to you? What are you willing to sacrifice and not?
5. What would a good day look like?

*From Atul Gwande's book: "Being Mortal"*

# Requirements of participation

- Get a head start.....

# RoP Sections with changes

- Resident rights (§483.10)
- Facility responsibilities (§483.11)
- Abuse & neglect, (§483.12)
- **Transitions of care (§483.15)**
- Resident assessment (§483.20)
- **Physician services (§483.30)**
- Nursing services (§483.35)
- **Pharmacy services (§483.45)**
- Administration (§483.70)
- **Infection control (§483.80)**
- Physical environment (§483.90)
- Training requirements (§483.95)
- Compliance and ethics (§483.85)
- Dental services (§483.55)
- Behavioral health services (§483.40)
- Resident-centered care plans (§483.21)
- Quality of care & quality of life (§483.25)
- Laboratory, radiology, and other diagnostic services (§483.50)
- Food & nutrition services (§483.60)
- Specialized rehabilitative services (§483.65)
- **Quality assurance and performance improvement (§483.75)**

# Alignment with Requirements of Participation

	QAPI	Staffing	Infection Control	Behavioral Health	Physician Involvement	Transitions
<b>Organizational</b>						
• Turnover		X		X		
• Satisfaction	X					
• Unintended Health Outcomes	X	X	X		X	
<b>Short Stay</b>						
• Rehospitalization	X	X	X	X	X	X
• Discharge to Community			X		X	X
• Functional Improvement					X	X
<b>Long Stay</b>						
• Antipsychotic	X	X		X	X	
• Hospitalization	X				X	



**IMPROVING LIVES *by* DELIVERING SOLUTIONS *for* QUALITY CARE**

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**WWW.AHCANCAL.ORG**

# How to succeed under new national policies that will impact your operations and revenue

David Gifford MD MPH

Atlantic City NJ

Mar 15<sup>th</sup>, 2016



# Features of Successful Health Care Organizations

- Use data to track performance
  - Set goals and make them visible
- Conduct Root cause analysis
  - Need right philosophy or view point
- Teams to pilot test new ideas and approaches
  - Pilot tests short time periods with few residents at a time
- Leadership
  - Empower staff to solve problems
  - Provider resources to staff to achieve goals and solve problems
- Problem solving and learning
  - Adverse events viewed as opportunities to learn
  - Learn from others

# QAPI Approach

# The First Law of Improvement

*Every system is perfectly designed  
to achieve exactly the results it  
gets*

-Paul Batalden, MD, Dartmouth

# Evaluate the system

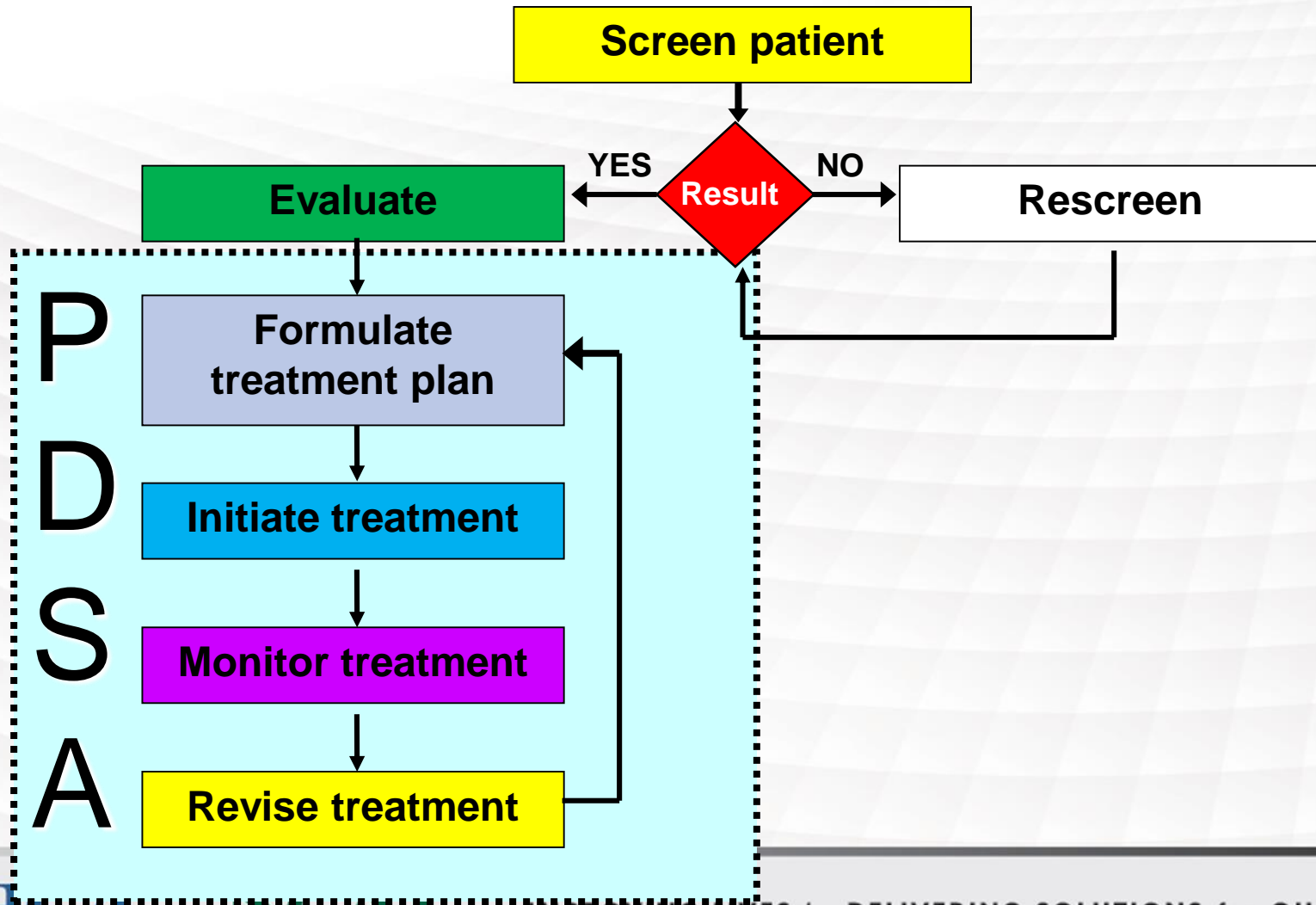
- Look at policies and procedures
  - Are you setting up staff to fail?
- Look at work flow
  - Ask staff why something is not working (why 5 times)
  - Ask them what “frustrates” them about the problem
- Look at availability of equipment
- Look at environment
  - Design, lighting, noise, distance to travel
- Look at staffing type, level and patterns
- Look at staff attitudes and beliefs

# KSA

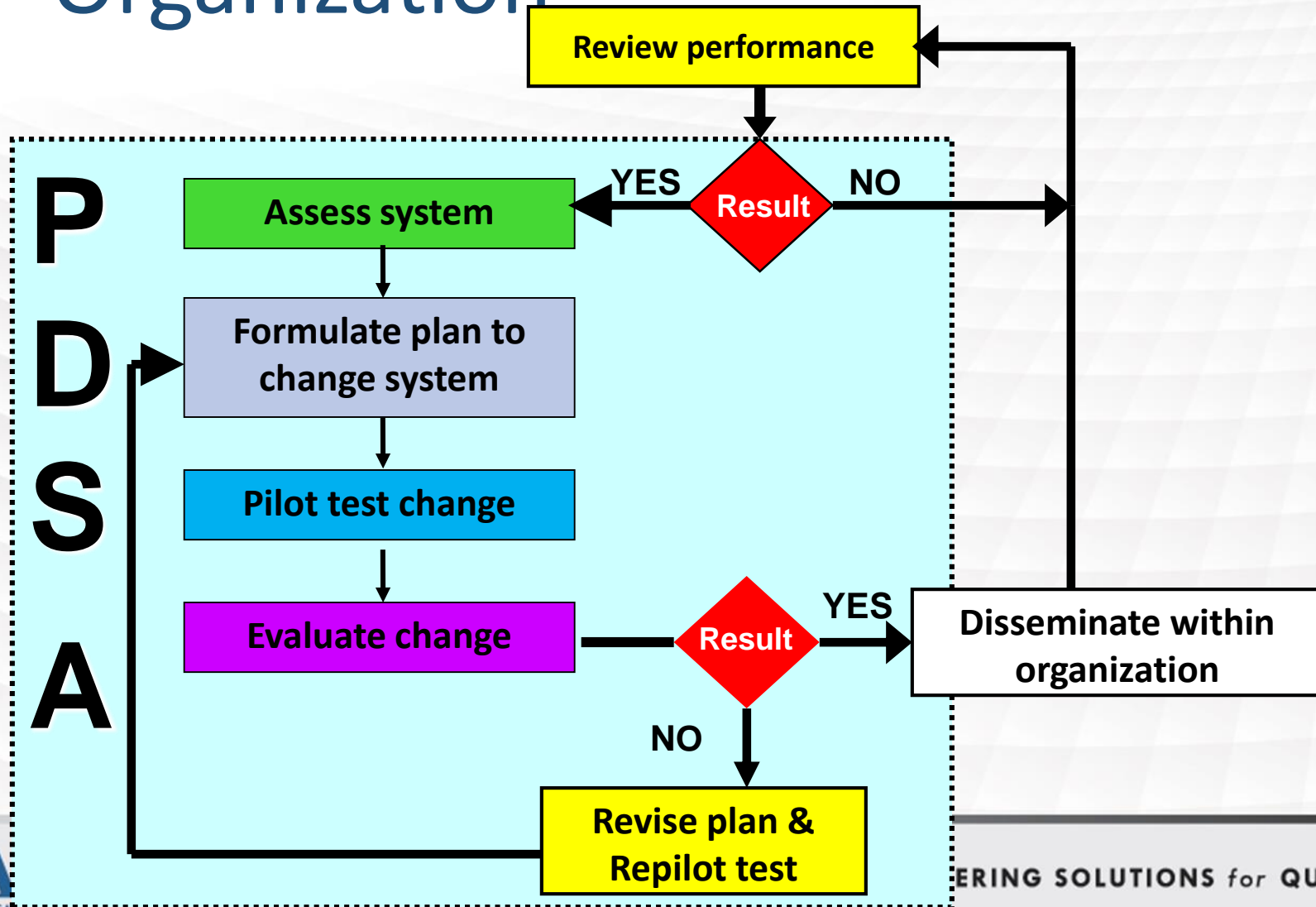
## Is this a knowledge deficit?

- Is the reason implementation of a new program is not happening due to
  - Knowledge, Skill, or Attitude (KSA)
- Is the reason policies are not followed consistently due to
  - Knowledge, Skill, or Attitude (KSA)
- Are your in-services designed to address
  - Knowledge, Skill, or Attitude (KSA)

# Clinical Approach to Patient Care



# QAPI Approach to Quality Organization



# Pilot Test on a Micro Scale

- Pilot test on 1 unit, 1 staff, 1 resident, 1 day
  - Find staff that are supportive of new program
    - Optimal if they are respected by peers
  - Announce you are pilot testing a new program
  - Promote the 1 unit, “1 staff” doing the pilot
  - Make changes based on staff feedback
  - After a few changes, add additional staff 1 at a time

# Use of Huddles

- Huddles are an effective and increasingly common approach for the clinical team on unit to coordinate care delivery
- Can be used to pilot test changes in a Center's quality improvement or QAPI initiative

# Pursue AHCA/NCAL Quality Award Program

# Quality Award Program

- Based on Baldrige Performance Excellence for Health Care
- Three levels of distinction
  1. **Bronze** – Commitment to Quality (5 pages)
  2. **Silver** – Achievement in Quality (20 pages)
  3. **Gold** – Excellence in Quality (55 pages)
- Similar framework to CMS QAPI program
- Organizations must achieve the award at each level to continue to the next level

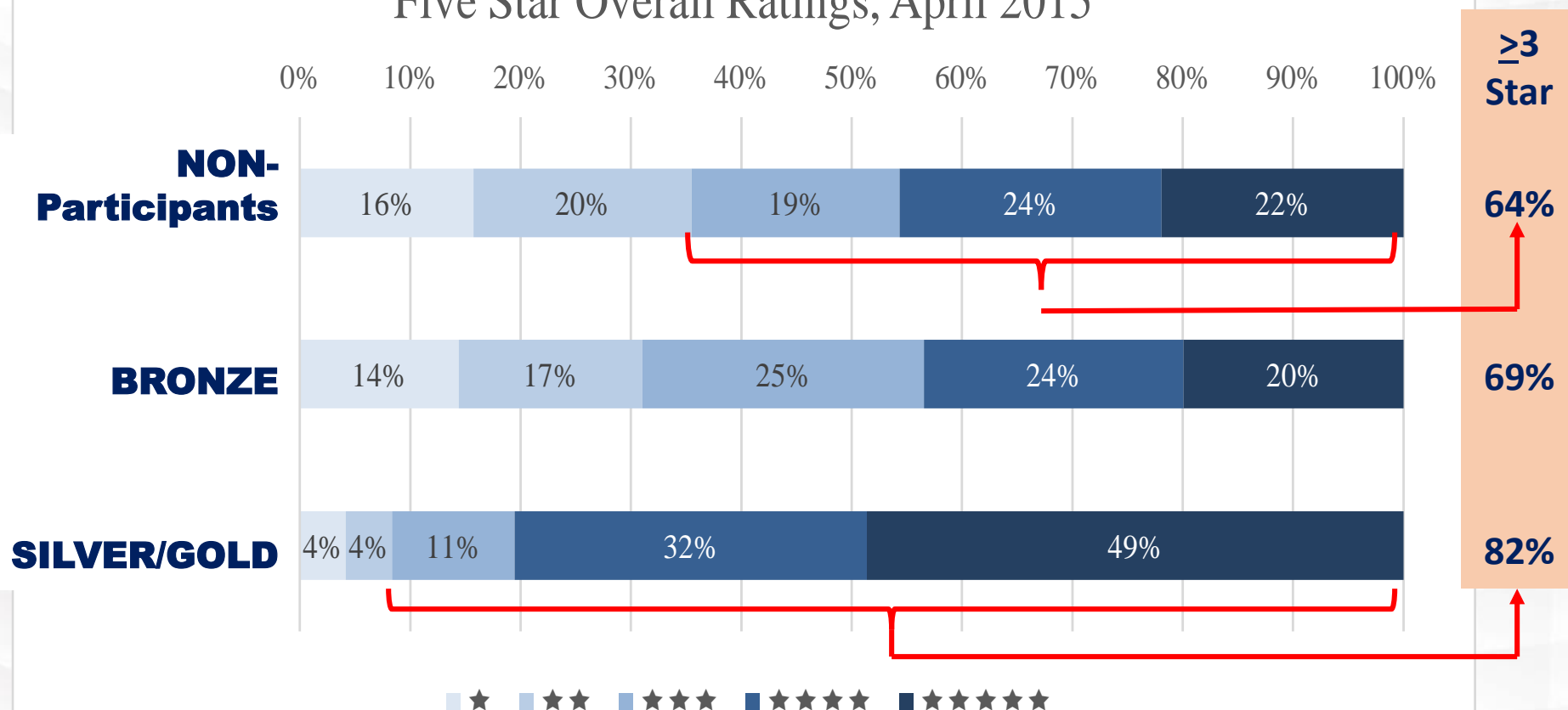
<http://qa.ahcancal.org>

# Value of Quality Award

- Silver & Gold recipients have better
  - Survey Scores and fewer deficiencies
  - 5 Star Ratings
  - Quality Measures
  - Rehospitalization rates
  - Staff Retention & less turnover
  - Occupancy

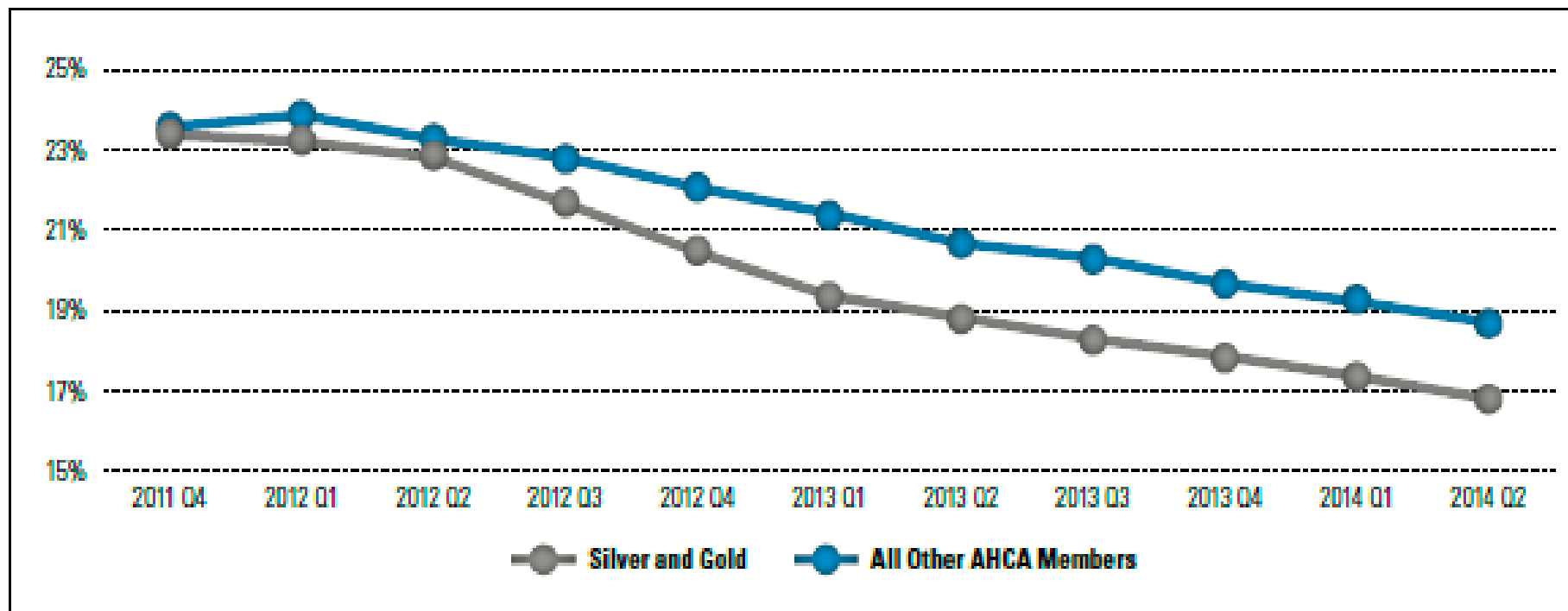
# Quality Award vs Non-Participants

Five Star Overall Ratings, April 2015



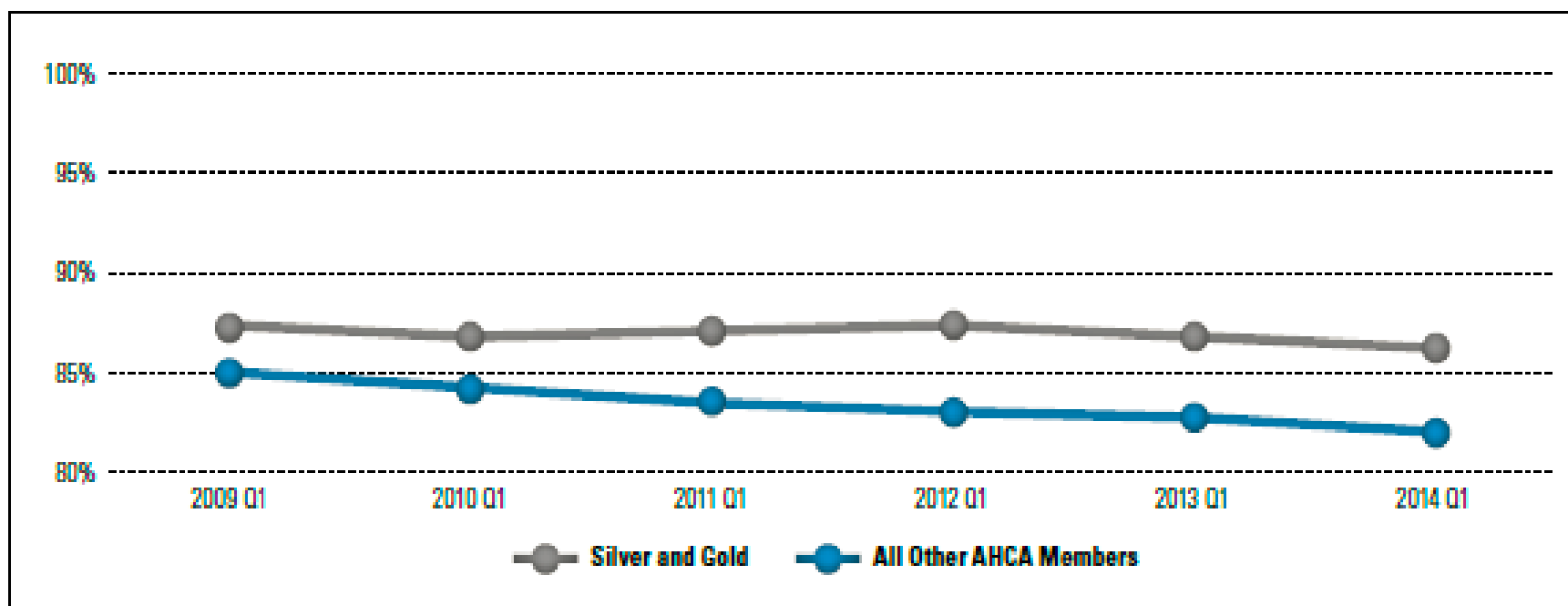
# Antipsychotics lower in Silver & Gold

TREND IN AVERAGE RATE OF OFF-LABEL USE OF ANTIPSYCHOTICS FOR SILVER AND GOLD QUALITY AWARD RECIPIENTS AND ALL OTHER MEMBERS

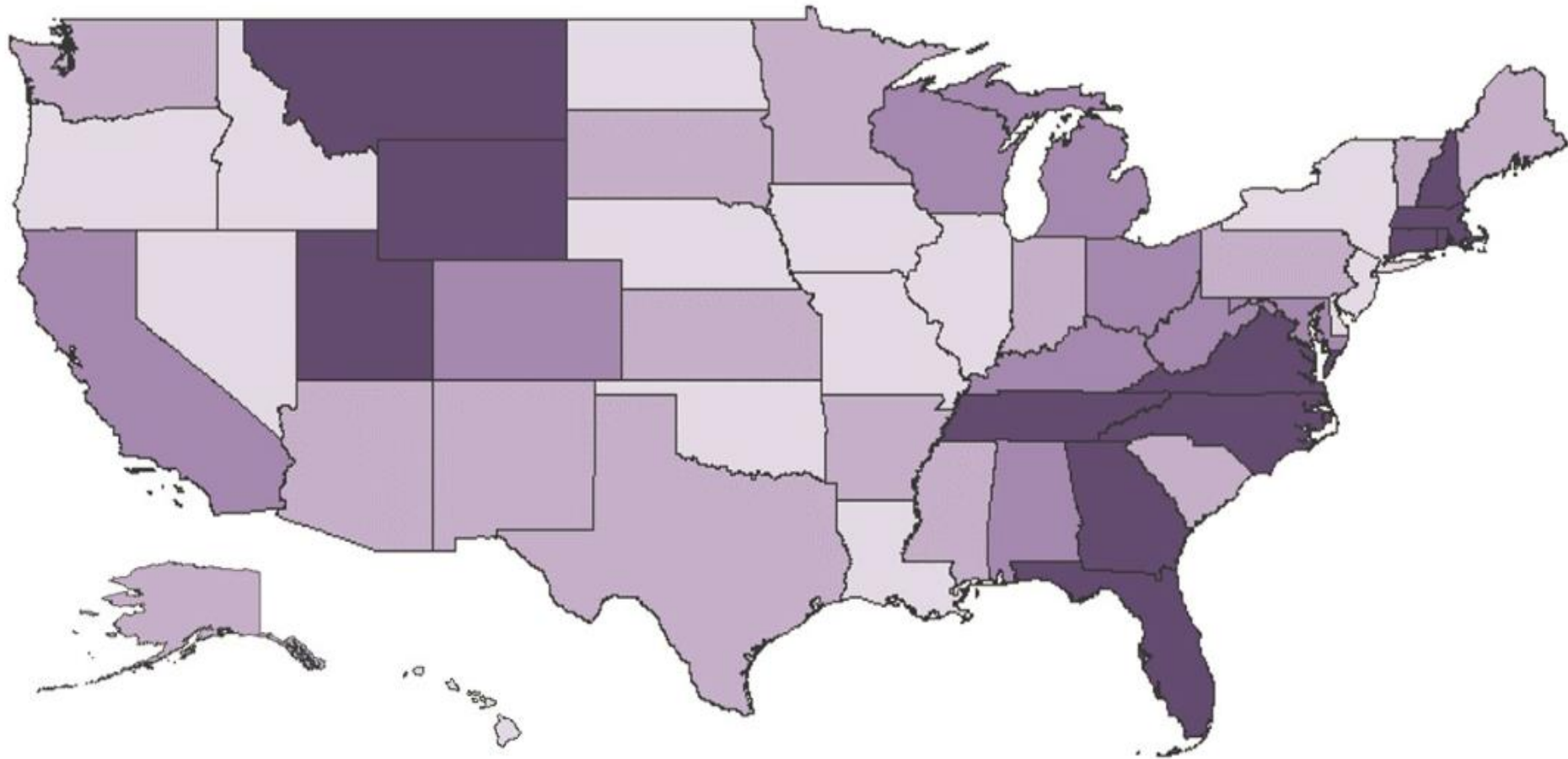


# Occupancy Higher in Silver & Gold

TRENDS IN OCCUPANCY RATE FOR SILVER AND GOLD QUALITY AWARD RECIPIENTS AND ALL OTHER MEMBERS



## Percent of AHCA/NCAL Members Awarded a Quality Award, 2007-2015



# Controlling your Five Star Rating

# Five Star determines referrals

- MA plans creating networks based on Five Star
- Hospitals & ACO use Five Star to establish networks
- CMS waives hospital 3 day stay to qualify for Part A SNF stay for SNFs with 3, 4 or 5 Star for hospital discharges from
  - Pioneer ACO hospitals
  - CJR hospitals

# Overall Scoring Methodology

Step 1: Initial star rating based on State ranking on your Survey Score

Step 2: Add or subtract one Star based on Staffing component

- ✓ Subtract 1 star if staffing rating is 1 star
- ✓ Add 1 star if staffing is 4 or 5 stars & > Survey rating

Step 3: Add or subtract 1 Star based on QM component

- ✓ Subtract 1 star if QM rating is 1 star
- ✓ Add 1 star if QM rating is 5 stars

- ✓ Note: If you are one star on the survey component; you can only add 1 star

# Five Star Adding New Measures

- CMS Adding new PAC measures to Five Star in 2016
  - Rehospitalization,
  - Discharge to Community,
  - Emergency Room use
  - Functional Improvement
  - Mobility in room (Long Stay)

# How to achieve at least 3 Stars

- Use Five Star scoring guidelines to
  - Add stars to your survey star rating when possible
  - Avoid losing stars from your survey star rating when possible
- Keep your survey score low
- Start to improve now on conditions that CMS will add in 2016

# Survey Component of Five Star

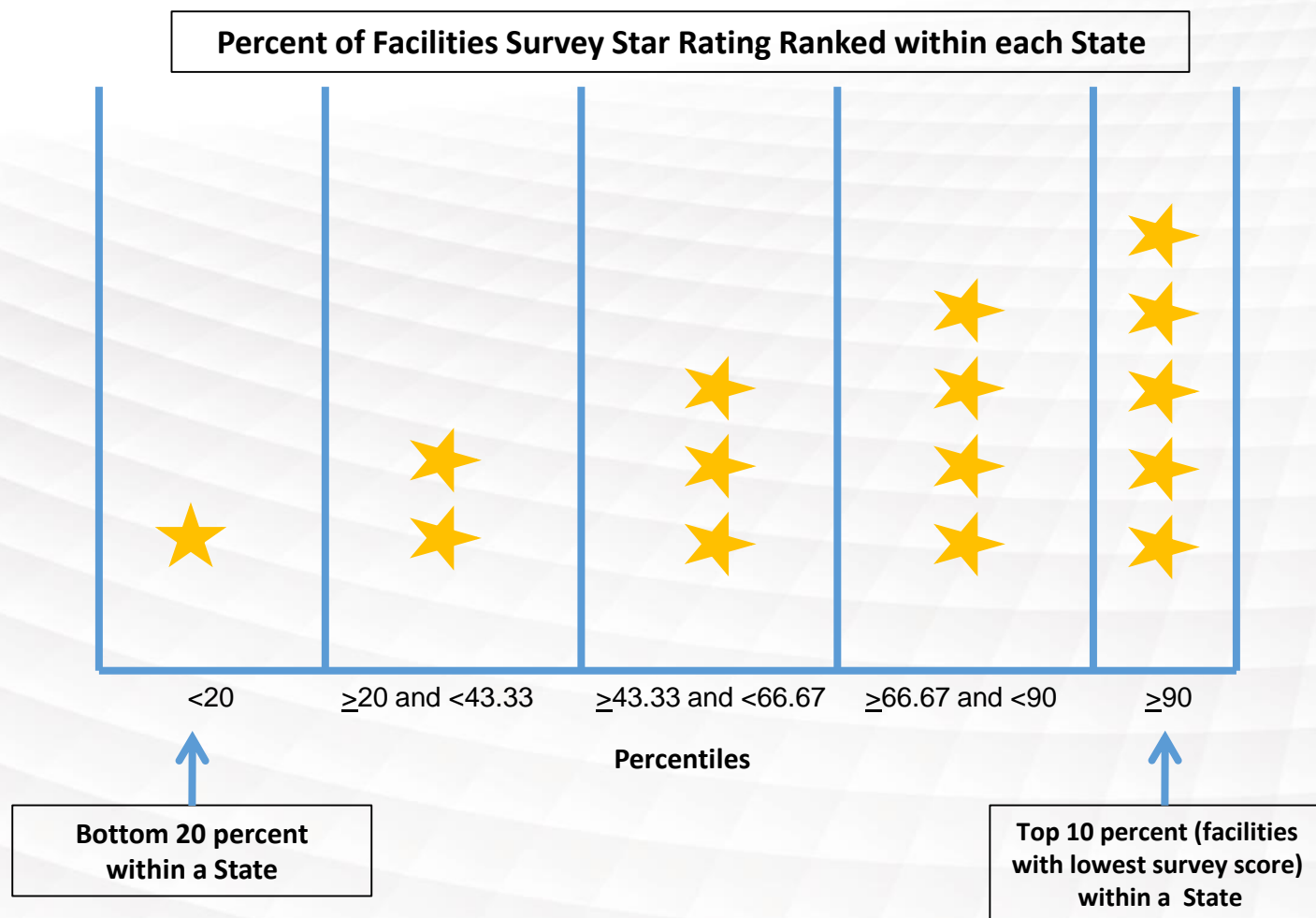
# Survey Component Methodology

Step 1: Calculate weighted 3 year average survey score

Step 2: Rank all centers within each state based on their scores

Step 3: Assign one to five stars based on ranking  
(see next slide) within each state

# Survey Component Star Rating



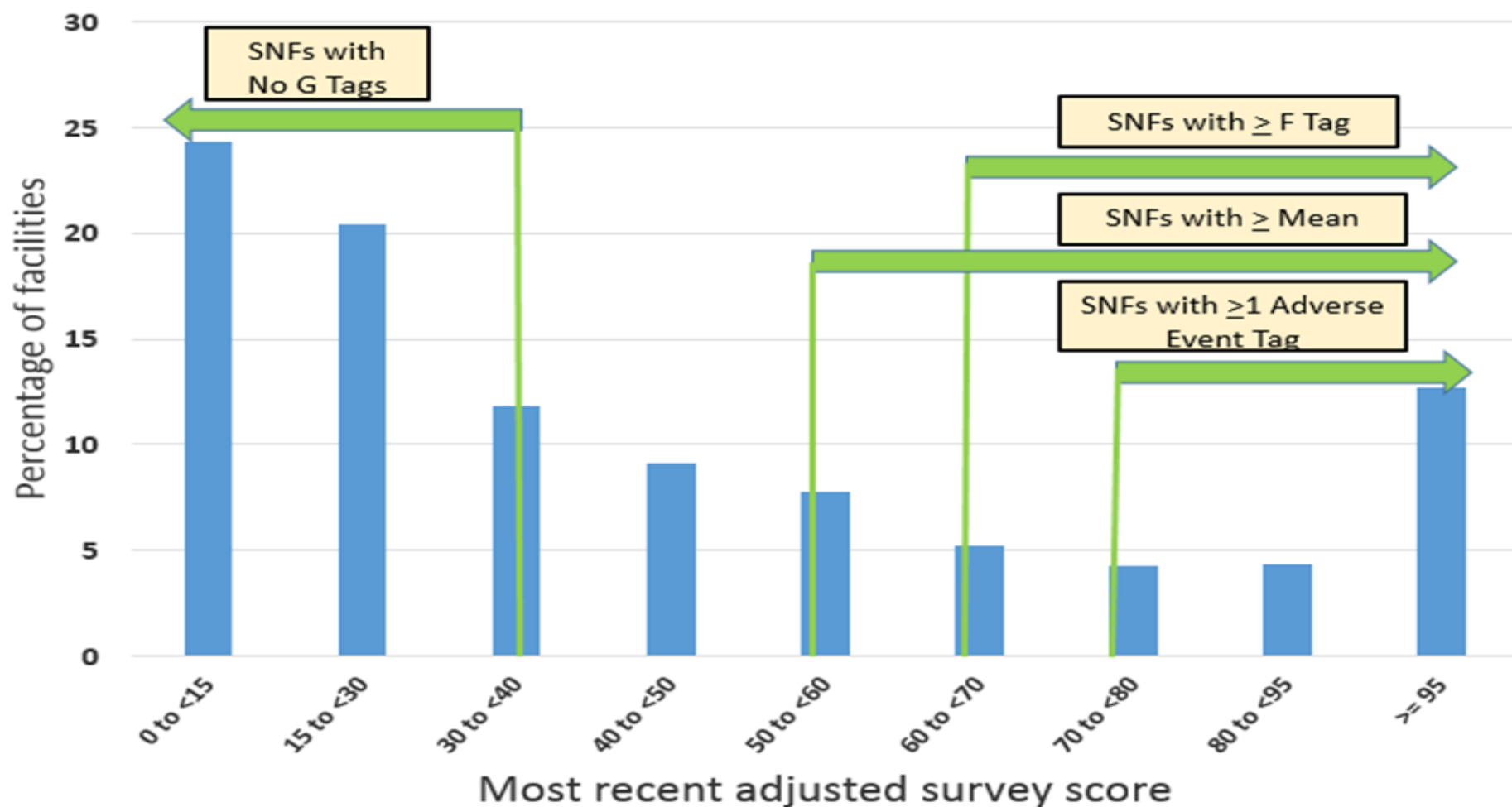
# How is Survey Score Calculated?

**Table 1**  
**Health Inspection Score: Weights for Different Types of Deficiencies**

Severity	Scope		
	Isolated	Pattern	Widespread
Immediate jeopardy to resident health or safety	<b>J</b> 50 points* (75 points)	<b>K</b> 100 points* (125 points)	<b>L</b> 150 points* (175 points)
Actual harm that is not immediate jeopardy	<b>G</b> 20 points	<b>H</b> 35 points (40 points)	<b>I</b> 45 points (50 points)
No actual harm with potential for more than minimal harm that is not immediate jeopardy	<b>D</b> 4 points	<b>E</b> 8 points	<b>F</b> 16 points (20 points)
No actual harm with potential for minimal harm	<b>A</b> 0 point	<b>B</b> 0 points	<b>C</b> 0 points

# Distribution of Member's Survey Scores

**Histogram of adjusted survey scores**  
(December 2014)



# HOW CAN I IMPROVE MY SURVEY SCORE?

Group Exercise

# Evaluate the system

- Look at policies and procedures
  - Are you setting up staff to fail?
- Look at work flow
  - Ask staff why something is not working (why 5 times)
  - Ask them what “frustrates” them about the problem
- Look at availability of equipment
- Look at environment
  - Design, lighting, noise, distance to travel
- Look at staffing type, level and patterns
- Look at staff attitudes and beliefs

# KSA

## Is this a knowledge deficit?

- Is the reason implementation of a new program is not happening due to
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- Is the reason policies are not followed consistently due to
  - Knowledge, Skill, or Attitude (KSA)
- Are your in-services designed to address
  - Knowledge, Skill, or Attitude (KSA)

# Action Strategies to Avoid

- “In-service” as a correction strategy. Assumes a knowledge deficit –
  - is this the real problem or are there systems issues getting in the way of staff acting on their knowledge?
- Adding “more” to an already complex system - guarantees failure
- Punishing staff for errors
  - Actions speak louder than words

# Staffing Component of Five Star

# Rating Methodology – Staffing Component

Step 1: Calculate risk adjusted staffing based on RN and total Direct Care Staff (DCS) levels

- No change

Step 2: Compare to risk adjusted cut-points to assign stars for RN and for DCS

- No change

Step 3: Compare the RN and DCS staff ratings to assign a Staffing component star rating

# Staffing Scoring Matrix

Staffing Points and Rating (updated February 2015)

RN rating and hours		Total nurse staffing rating and hours (RN, LPN and nurse aide)				
		1	2	3	4	5
		<3.262	3.262 – 3.660	3.661 – 4.172	4.173 – 4.417	≥4.418
1	<0.283	★	★	★★	★★	★★★
2	0.283 – 0.378	★	★★	★★★	★★★	★★★
3	0.379 – 0.512	★★	★★★	★★★	★★★★	★★★★★
4	0.513 – 0.709	★★	★★★	★★★★	★★★★	★★★★★
5	≥0.710	★★★	★★★	★★★★	★★★★	★★★★★

Loose 1 Star

Add 1 Star

# Tips on Staffing Data

- Data comes from Form 671 and 672 collected at time of standard survey
  - Make sure the data is completed and accurate before you sign off on data and give to surveyors.
  - You will NOT be able to change it if its wrong.
  - You will live with the data until your next standard survey; 9-15 months later
  - PBJ will replace Form 671 and 672 but not until 2017 or 2018

# CMS Change Staffing Measures

- Starting in 2018 CMS will use data submitted from your time & attendance system into CMS Mandatory Payroll Based Journal (PBJ) to report
  - Staffing levels quarterly
  - Staff turnover and retention

# Measuring Staff Turnover & Retention


# Turnover & Retention in LTC Trend Tracker

- Upload staffing data and receive instant feedback on rates
- Benchmark against peers
- Examine 7 different staff positions:
  1. Administrator/Executive Director
  2. Director of Nursing/Director of Residential Care Services
  3. Staff RN
  4. LVN/LPN
  5. CNAs (SNF)
  6. Aides (AL)
  7. Total All-Staff Turnover


# Turnover & Retention: Upload

	A	B	C	D	I	J	K	L	M	N	O	P	Q	R	S
1	<b>Annual AHCA/NCAL Staffing Survey</b>														
2	1. If you have multiple communities/centers, complete one row per center. If you have no centers, leave blank.														
3	2. For each assisted living community, enter its NCAL ID; for each skilled nursing community/center's name.														
4	3. Enter the name of each community/center, and identify whether it is a SNF or AL Center.														
5	4. Unless the majority of the staff in the category are contract staff, only report traditional employment.														
6	5. Enter your staffing data for each of the seven staffing categories in the calendar year ending 12/31/____.														
7	(i) Staff Registered Nurse (RN)														
8	(ii) Licensed Practical/Vocational Nurse (LPN/LVN)														
9	(iii) Certified Nursing Assistants (CNA) – This is for skilled nursing centers only														
10	(iv) Aides – This is only for assisted living communities														
11	(v) Administrator/Executive Director														
12	(vi) Director of Nursing/Director of Residential Care Services														
13	(vii) All Staff – All Positions in the community/center (those listed above PLUS all other positions)														
14															
15	Medicare Provider Number OR NCAL ID Number	Center/Community Name	SNF or AL	Calendar Year	Licensed Practical/Vocational Nurse (LPN/LVN)  At least one employee in year?    Total employees on Dec 31    Employees there for <u>all</u> of year    Total employees <u>any</u> time in year				Certified Nursing Assistants (CNAs - Skilled Nursing Centers Only )  At least one employee in year?    Total employees on Dec 31    Employees there for <u>all</u> of year    Total employees <u>any</u> time in year				Aides (Assisted Living Communities Onl...)  At least one employee in year?    Total employees on Dec 31    Employees there for <u>all</u> of year		
16															
17															
18															
19															
20															
21															
22															
23															
24															
25															
26															
27															
28															
29															
30	Staffing Data Submission														


# Turnover & Retention: Sample Report



AMERICAN HEALTH CARE ASSOCIATION



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78

62

My Peers

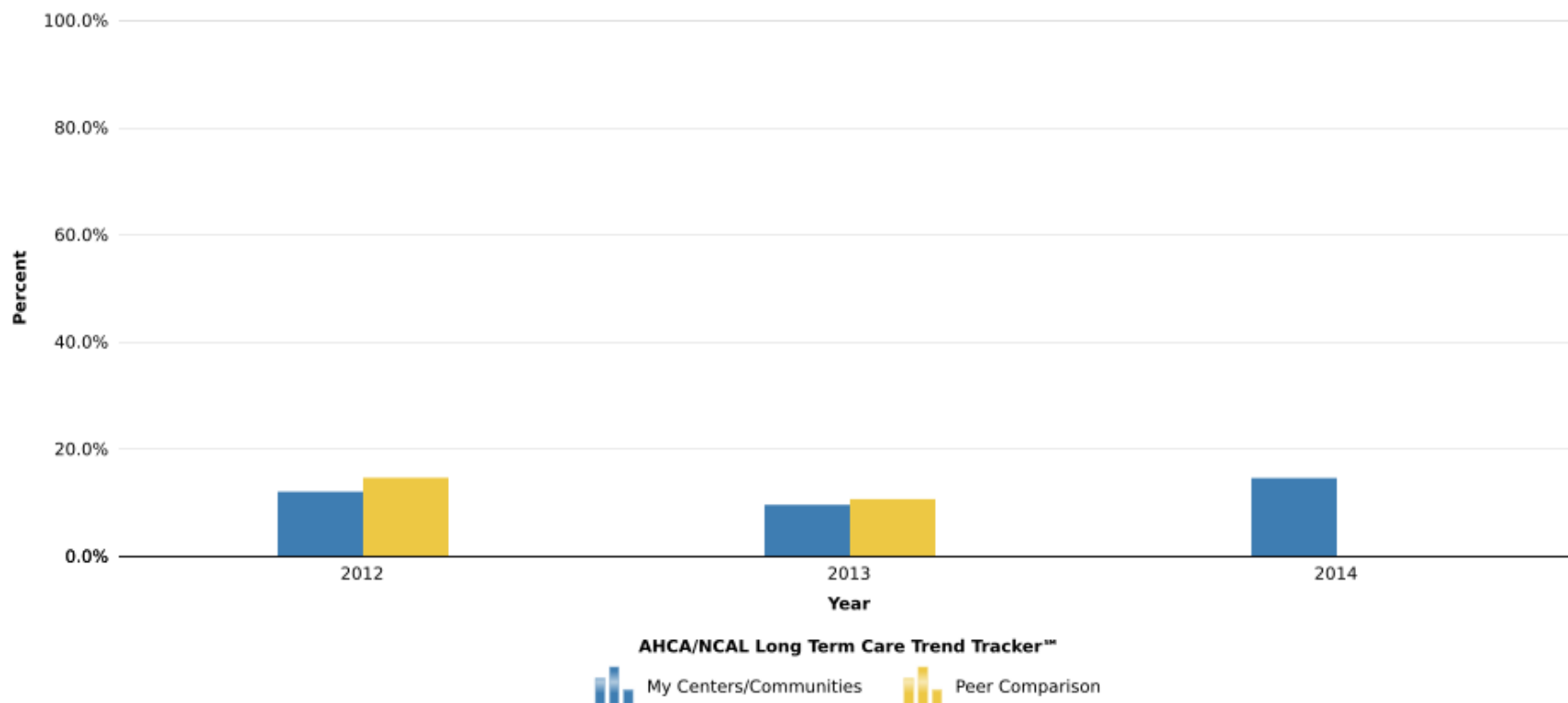
All Staff Turnover	83.3%	30.4%	38.6%	My Centers	<a href="#">More ...</a>
		38.3%	49.2%	My Peers	
Administrator/Executive Director Turnover	100.0%	25.0%	100.0%	My Centers	<a href="#">More ...</a>
		39.7%	19.0%	My Peers	
Director of Nursing/Director of Residential Care Turnover	0.0%	25.0%	0.0%	My Centers	<a href="#">More ...</a>
		21.1%	16.4%	My Peers	
Direct Care Staff Turnover	50.0%	30.4%	35.3%	My Centers	<a href="#">More ...</a>
		43.0%	55.1%	My Peers	
Staff RNs Turnover	0.0%	32.9%	47.5%	My Centers	<a href="#">More ...</a>
		49.7%	53.9%	My Peers	
LPNs/LVNs Turnover	0.0%	21.4%	30.5%	My Centers	<a href="#">More ...</a>
		29.4%	40.7%	My Peers	
Certified Nursing Assistants Turnover (CNAs - SNF only)				My Centers	<a href="#">More ...</a>
				My Peers	
Aides Turnover	100.0%	32.9%	34.2%	My Centers	<a href="#">More ...</a>
		45.4%	59.2%	My Peers	
Retention Rate					

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# Turnover & Retention: Sample Graph

## Staff Turnover and Retention Report: Direct Care Staff Turnover - Assisted Living Communities

Your entire organization chosen. Peer geography: Entire nation. No peer type restriction. Centers from My Org are not included in peer group.



# Quality Measure Component of Five Star

# Rating Methodology – QM Component

- Step 1: Assign 20, 40, 60, 80 or 100 points for each QM based on QM rate against a set of threshold cut-points
- Step 2: Add up points for all 11 QMs
- Step 3: Compare Aggregate score of 11 QMs against threshold cut-points to assign Stars

# Quality Measure Component: Aggregate Score cut-points

- Based on aggregate score for 11 QMs
  - 100 points max per QM
  - 20 points min per QM (except for 1 Qm min is 25)
- Total score ranges from 225 to 1100

**Table 7**  
**Star Cut-points for MDS Quality Measure Summary Score (updated February 2015)**

QM Rating	Point Range for MDS Quality Measure Summary Score (updated February 2015)
★	225 – 544
★★	545 – 629
★★★	630 – 689
★★★★	690 – 759
★★★★★	760 – 1,100

# Quality Measure Rates & Points

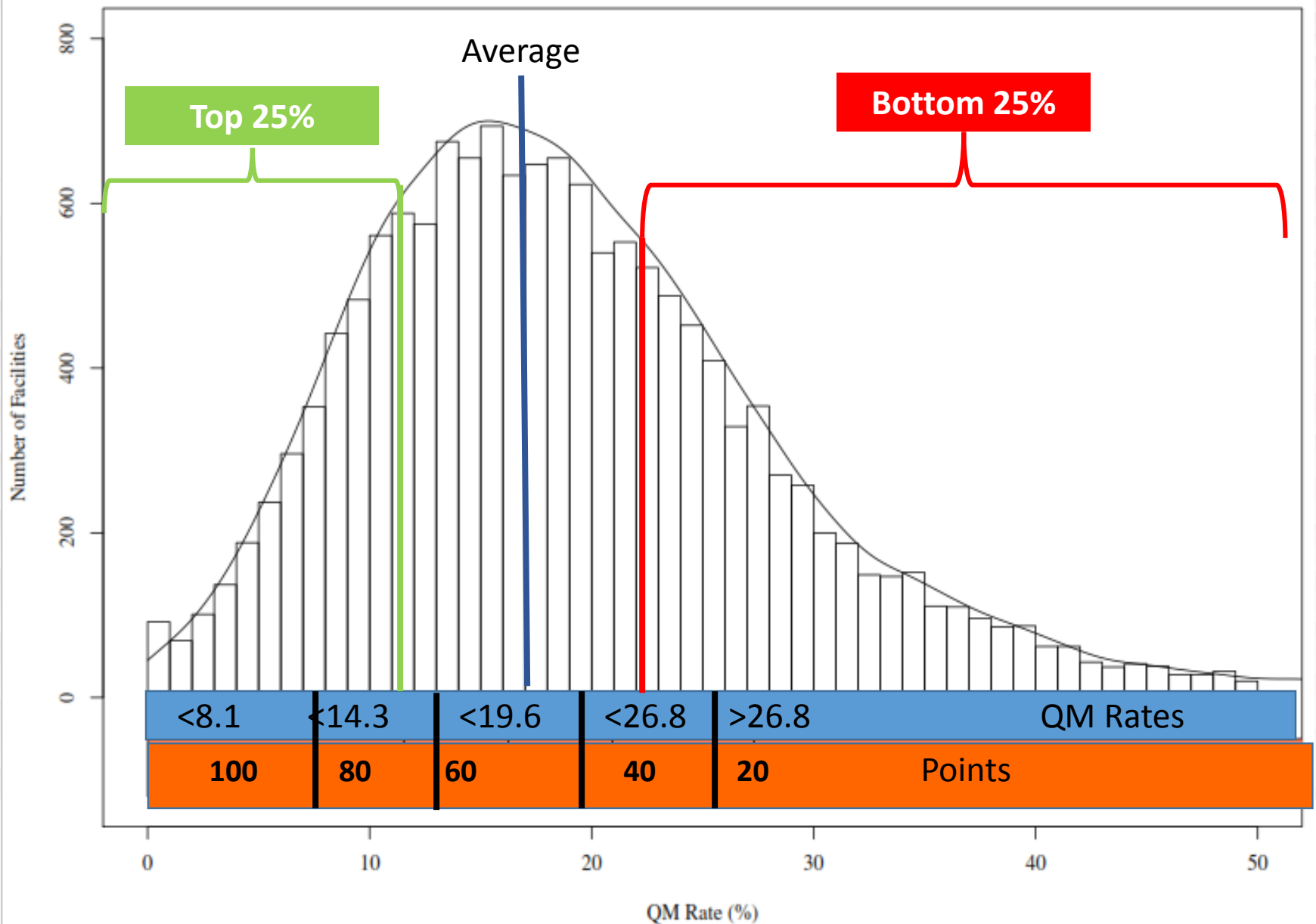
	QM Rates to Achieve Points				
	100	80	60	40	20
<b>Short Stay QMs</b>					
• Pain	<8.3	<14.6	<20.7	<28.2	>28.2
• Pressure Ulcer <sup>1</sup>	0	<6.7	<14.8		>14.8
• Antipsychotic	0	<1.4	<2.3	<3.8	>3.8
<b>Long Stay QMs</b>					
• Pain	<2.1	<4.8	<7.9	<12.5	>12.5
• Pressure Ulcer	<2.6	<4.5	<6.4	<8.9	>8.9
• Catheter use	<1.0	<2.0	<3.2	<4.8	>4.8
• UTI	<2.1	<4.1	<6.1	<9.0	>9.0
• Restraints <sup>2</sup>	0		<1.9		>1.9
• Falls	<1.1	<2.2	<3.4	<5.0	>5.0
• Antipsychotic use	<8.1	<14.3	<19.6	<26.8	>26.8

<sup>1</sup> SS pressure ulcer points in only four categories 100, 75, 50, 25

<sup>2</sup> LS restraints points in only three categories 100, 60, 20

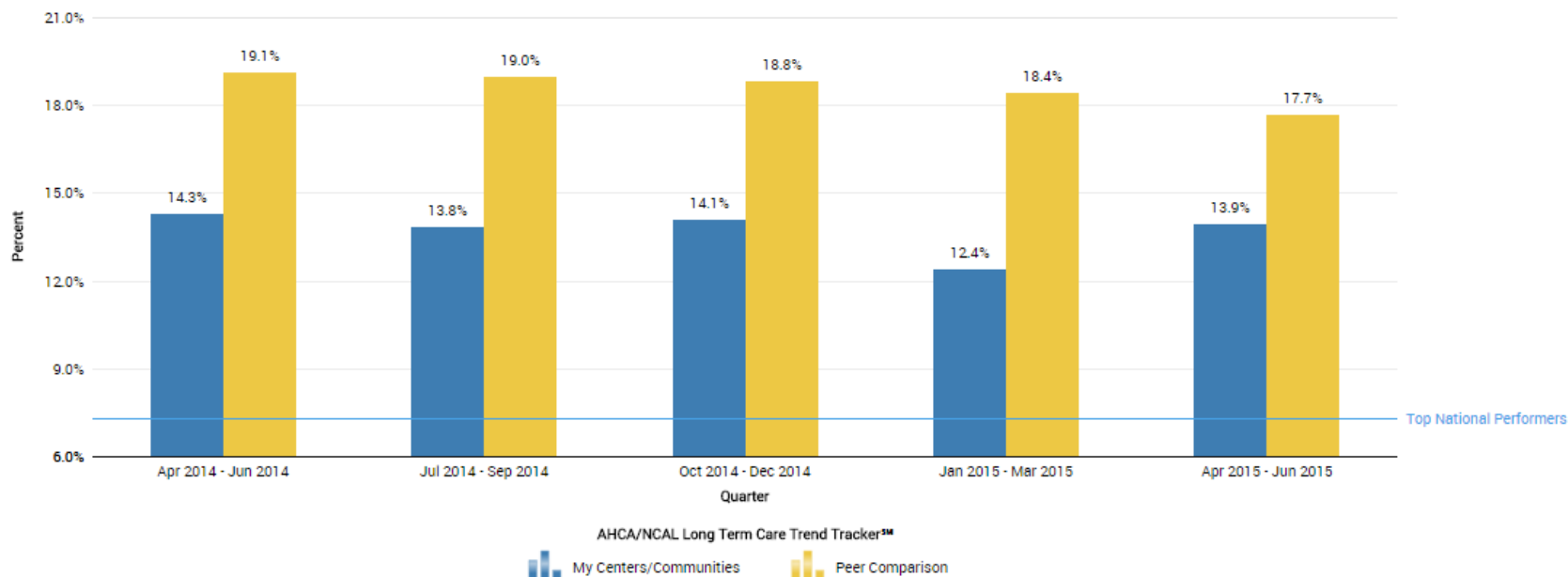
**Add 1 star by averaging >69 points per QM to achieve 5 Star**  
**Loose 1 star by averaging <49 points to avoid 1 Star**

# QM Rates for 2014Q2 LS Antipsychotic Medications



### Quality Measure (All) Report: LS Antipsychotic Medication - 1 Quarter View

Sub-org chosen: No Sub-Org Assigned for Tealwood Care Centers. Peer geography: Entire nation. No peer type restriction. Centers from My Org are not included in peer group.



	Apr 2014 Jun 2014	Jul 2014 Sep 2014	Oct 2014 Dec 2014	Jan 2015 Mar 2015	Apr 2015 Jun 2015
<b>My Centers/Communities</b>	14.3%	13.8%	14.1%	12.4%	13.9%
<b>Peers</b>	19.1%	19.0%	18.8%	18.4%	17.7%
<b>National Comparison</b>					
Top Performer (Nation)	8.8%	8.7%	8.5%	8.3%	7.3%
90th Percentile (Nation)	31.7%	31.5%	31.4%	30.9%	29.8%
75th Percentile (Nation)	24.4%	24.1%	23.9%	23.3%	22.4%
50th Percentile (Nation)	17.6%	17.6%	17.3%	16.9%	16.2%
25th Percentile (Nation)	12.1%	12.0%	11.8%	11.6%	10.9%
10th Percentile (Nation)	7.7%	7.6%	7.4%	7.3%	6.8%

# Changes to Five-Star

# Overview of New Changes

- This week CMS announced
  - 6 new measures will be added to **Nursing Home Compare** in April 2016
  - 5 of them will be added to **Five-Star** in July 2016
    - How they will be added or impact your star ratings...CMS has not yet announced

# Six New Measures\*\*

- Short-Stay:

1. Discharge to Community\*
2. Emergency Room Use\*
3. Rehospitalization\*
4. Improvement in Function Since Admission\*

- Long-Stay:

5. Decline in Mobility\*
6. Use of Hypnotics/Anxiolytics

\* *To be added to Five-Star in July 2016*

\*\* *Summary of measure specifications available on AHCA website; CMS to post full details in near future*

# Points on New Measures

- 3 measures are based on Medicare claims and include events that occur after discharge from the SNF
  - Rehospitalization rate
  - Emergency Room Use
  - Discharge to Community

# Percentage of short-stay residents who were **re-hospitalized** after a nursing home admission

- Applies only to FFS Medicare Beneficiaries
- Counts rehospitalizations for any reason to any hospital within 30 days of admission to a SNF from a hospital
  - Counts readmissions both during & after SNF stay, if they are within 30 days of admission to SNF
  - Uses Medicare claims Part A and Part B to determine rehospitalizations or observation admissions.
  - Excludes
    - planned readmissions
    - admissions to SNF not directly from hospital (e.g. from IRF)
    - Enrolled in hospice
- Risk-adjusted
  - $(\text{actual rate}/\text{expected rate}) \times \text{national average}$
- Rolling 12 month window, updated semi-annually
  - Data posted in April is from July 1<sup>st</sup> 2014 to June 30<sup>th</sup> 2015

## Percentage of short-stay residents who have had an outpatient **emergency department visit**

- Applies only to FFS Medicare Beneficiaries
- Counts any ER visit during 30 days after admission to a SNF from a hospital that does not result in admission
  - Uses Medicare Part B claims to determine ER visits
  - Multiple ER visits during the time window count once
- Risk-adjusted
  - $(\text{actual rate} / \text{expected rate}) \times \text{national average}$
- Rolling 12 month window, updated semi-annually
  - Data posted in April is from July 1<sup>st</sup> 2014 to June 30<sup>th</sup> 2015

# Percentage of short-stay residents who were successfully **discharged to the community**

- Applies only to FFS Medicare Beneficiaries
- Counts discharges to community within 100 days following admission to the SNF from a hospital who remain in community alive for the next 30 days
  - Discharge to community is based on MDS discharge assessment
  - Uses Medicare claims to determine whether the discharge was successful at staying out of hospital or SNF or did not die 30 days after SNF discharge
  - Excludes individuals who resided in SNF prior to being hospitalized
- Risk-adjusted
  - $(\text{actual rate} / \text{expected rate}) \times \text{national average}$
- Rolling 12 month window, updated semi-annually
  - Data posted in April is from July 1<sup>st</sup> 2014 to June 30<sup>th</sup> 2015

# Preview Data Available in April

- CMS will make data available to SNFs to preview before posting on Nursing Home Compare
- Preview your rates on 6 measures on QIES
  - Your MDS coordinator probably has access to QIES
  - Instructions for accessing your preview data in the QIES system is on AHCA website
  - Data may be available around 3<sup>rd</sup> week in April (one week before CMS posting on NHC)

# Potential Impact on Five-Star Ratings

- CMS has not announced how they plan to incorporate the 5 measures into Five-Star
- SNFs performance on the new measures will likely change a SNF's ratings for QM component
- Recall, how the QM component impacts your overall star rating
  - Add 1 star when QM component = 5 stars
  - Lose 1 star when QM component = 1 star
  - No change when QM component = 2, 3, or 4 stars

# What You Can Do?

- Begin now to review the measures and start to focus your efforts to improve before the measures are added to Five-Star
- Collect data on your current rates for rehospitalization, ER use and DC to community using a *free* tracking spread sheet by Advancing Excellence at <https://www.nhqualitycampaign.org>

# What Else Can You Do?

- Access the following resources:
  - Links to CMS site and presentation at [www.AHCANCAL.ORG/FiveStar](http://www.AHCANCAL.ORG/FiveStar)
  - Measure specifications, instructions to access QIES, and links to webinars at <https://educate.ahcancal.org/LearnED>
  - Additional resources will continue to be added to ahcancalED



# Updating LTC Trend Tracker

- Adding new measures as soon as CMS posts them on Nursing Home Compare (estimate by end of April)
- Updating the Five-Star prediction tools for July 2016, which will show:
  - How many points you got for each new measure
  - Which measures & by how much you need to improve to increase your star ratings

# FUTURE CHANGES TO FIVE STAR

Estimated changes every 2 years

Add new measures

- SNF QRP measures from IMPACT act
- Staffing from PBJ
  - Turnover and retention in early 2018
  - Staffing levels

# How to use Five Star Reports to Improve Your Ratings

Use LTC Trend Tracker to see where you can gain stars

Step 1 run five star report

- If < 5 star on QM component; run Quality Measure Prediction tool
- If < 4 or 5 star on staffing run staffing prediction tool

# Five Star Ratings (Overall) Organization Wide

		Jan 2016	
Overall Rating			
Number of Centers	# of Org SNFs	111	My Centers
		3,749	My Peers
Overall rating		3.69	My Centers
		3.38	My Peers
★★★★★	42	37.8%	My Centers
		28.2%	My Peers
★★★★☆	22	19.8%	My Centers
		23.0%	My Peers
★★★☆☆	23	20.7%	My Centers
		18.3%	My Peers
★★☆☆☆	19	17.1%	My Centers
		19.9%	My Peers
★☆☆☆☆	5	4.5%	My Centers
		10.6%	My Peers

# Five Star Ratings (Survey) Organization Wide

Health Inspection Rating		Jan 2016	
Number of Centers	# of Org <u>SNFs</u>	111	My Centers
		3,749	My Peers
Health Inspection Rating		2.76	My Centers
		2.82	My Peers
★★★★★	7	6.3%	My Centers
		10.2%	My Peers
★★★★☆	27	24.3%	My Centers
		24.0%	My Peers
★★★☆☆	30	27.0%	My Centers
		22.8%	My Peers
★★☆☆☆	26	23.4%	My Centers
		23.3%	My Peers
★☆☆☆☆	21	18.9%	My Centers
		19.7%	My Peers

**Starting off  
poorly**

# Five Star Ratings (RN Staffing) Organization Wide

## Registered Nurse Staffing Rating

Number of Centers		Jan 2016	My Centers
		3,653	My Peers
Registered Nurse Staffing Rating		# of Org SNFs	My Centers
		4.09	My Peers
		3.61	My Peers
★★★★★	48	43.2%	My Centers
★★★★★	36	30.7%	My Peers
★★★★★	36	32.4%	My Centers
★★★★★	36	27.2%	My Peers
★★★★★	18	16.2%	My Centers
★★★★★	18	21.8%	My Peers
★★★★★	7	6.3%	My Centers
★★★★★	7	12.8%	My Peers
★★★★★	2	1.8%	My Centers
★★★★★	2	7.5%	My Peers

Eligible to  
Gain Star

At risk  
loosing Star

# Five Star Ratings (DCS Staffing) Organization Wide

Direct Care Staffing Rating		Jan 2016	
Number of Centers		111	My Centers
		3,653	My Peers
Direct Care Staffing Rating	# of Org SNFs	3.71	My Centers
		3.45	My Peers
★★★★★	18	16.2%	My Centers
★★★★★	60	16.6%	My Peers
★★★★☆		54.1%	My Centers
★★★★☆		36.7%	My Peers
★★★☆☆	22	19.8%	My Centers
★★★☆☆		28.8%	My Peers
★★☆☆☆	5	4.5%	My Centers
★★☆☆☆		11.1%	My Peers
★☆☆☆☆	6	5.4%	My Centers
★☆☆☆☆		6.9%	My Peers

**Eligible to  
Gain Star**

**At risk  
loosing Star**

# Five Star Ratings (Quality Measures) Organization Wide

Quality Measures Rating		Jan 2016	
Number of Centers		111	My Centers
		3,731	My Peers
Quality Measures Rating	# of Org <u>SNFs</u>	4.31	My Centers
		3.73	My Peers
★★★★★	67	} <b>Will Gain a Star</b>	60.4%
			41.4%
★★★★☆	22		19.8%
			19.9%
★★★☆☆	12		10.8%
			16.1%
★★☆☆☆	9		8.1%
			15.8%
★☆☆☆☆	1	} <b>Will Loose a Star</b>	0.9%
			6.8%

# Single SNF report (Overall Rating)

## Five Star Overall Rating Report

Org:  
Geographic Market: State  
Peer Type: All peer types



PRINT



EXPORT TO EXCEL CSV



EXPORT TO PDF

	Dec 2015	Nov 2015	Oct 2015	Dec 2014	
Overall Rating					
Number of Centers	1	1	1	1	My Centers
	371	371	371	375	My Peers
Overall rating	3.00	3.00	3.00	3.00	My Centers
	3.51	3.49	3.46	3.62	My Peers
★★★★★	0.0%	0.0%	0.0%	0.0%	My Centers
	29.9%	28.6%	27.8%	30.1%	My Peers
★★★★☆	0.0%	0.0%	0.0%	0.0%	My Centers
	26.1%	27.0%	26.1%	30.1%	My Peers
★★★★☆ ←	100.0%	100.0%	100.0%	100.0%	My Centers
	18.9%	18.9%	20.8%	16.5%	My Peers
★★★☆☆	0.0%	0.0%	0.0%	0.0%	My Centers
	15.6%	16.2%	15.4%	18.4%	My Peers
★★☆☆☆	0.0%	0.0%	0.0%	0.0%	My Centers
	9.4%	9.4%	10.0%	4.8%	My Peers

# Single SNF Survey Component

	Jan 2016	Dec 2015	Nov 2015	Jan 2015	
<b>Health Inspection Rating</b>					
Number of Centers	1	1	1	1	My Centers
	371	371	371	375	My Peers
Health Inspection Rating	2.00	2.00	2.00	2.00	My Centers
	2.88	2.86	2.87	2.85	My Peers
★★★★★	0.0%	0.0%	0.0%	0.0%	My Centers
	11.6%	11.6%	11.6%	11.5%	My Peers
★★★★☆	0.0%	0.0%	0.0%	0.0%	My Centers
	24.8%	24.0%	24.8%	25.1%	My Peers
★★★☆☆	0.0%	0.0%	0.0%	0.0%	My Centers
	22.6%	22.1%	21.0%	21.3%	My Peers
★★☆☆☆	100.0%	100.0%	100.0%	100.0%	My Centers
	22.4%	23.5%	23.7%	21.6%	My Peers
★☆☆☆☆	0.0%	0.0%	0.0%	0.0%	My Centers
	18.6%	18.9%	18.9%	20.5%	My Peers
<b>Direct Care Staffing Rating</b>					



# Single SNF Staffing Component

## Direct Care Staffing Rating

Number of Centers	1	1	1	1	My Centers
	364	364	365	369	My Peers
Direct Care Staffing Rating	4.00	4.00	4.00	4.00	My Centers
	3.69	3.70	3.70	3.81	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	14.0%	14.3%	14.5%	13.0%	My Peers
★ ★ ★ ★ ★	100.0%	100.0%	100.0%	100.0%	My Centers
	51.6%	51.4%	51.5%	63.4%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	25.0%	26.1%	25.5%	16.3%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	7.7%	6.9%	6.8%	6.0%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	1.6%	1.4%	1.6%	1.4%	My Peers

Add 1 Star

Loose 1 Star






## Registered Nurse Staffing Rating

Number of Centers	1	1	1	1	My Centers
	364	364	365	369	My Peers
Registered Nurse Staffing Rating	5.00	5.00	5.00	5.00	My Centers
	4.07	4.10	4.09	4.01	My Peers
★ ★ ★ ★ ★	100.0%	100.0%	100.0%	100.0%	My Centers
	37.9%	37.6%	37.3%	33.9%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	39.0%	41.8%	41.9%	40.7%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	15.9%	14.0%	14.0%	19.8%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	6.6%	6.0%	6.0%	4.1%	My Peers
★ ★ ★ ★ ★	0.0%	0.0%	0.0%	0.0%	My Centers
	0.5%	0.5%	0.8%	1.6%	My Peers

Add 1 Star

Loose 1 Star

# Single SNF QM Component

	Jan 2016	Dec 2015	Nov 2015	Jan 2015	
Quality Measures Rating					
Number of Centers	1	1	1	1	My Centers
	371	371	371	375	My Peers
Quality Measures Rating	2.00	2.00	2.00	4.00	My Centers
	3.61	3.61	3.61	4.19	My Peers
 → Add 1 Star	0.0%	0.0%	0.0%	0.0%	My Centers
	34.2%	34.2%	34.2%	42.4%	My Peers
	0.0%	0.0%	0.0%	100.0%	My Centers
	22.4%	22.4%	22.4%	39.2%	My Peers
	0.0%	0.0%	0.0%	0.0%	My Centers
 ←	19.9%	19.9%	19.9%	14.1%	My Peers
 → Loose 1 Star	100.0%	100.0%	100.0%	0.0%	My Centers
	16.7%	16.7%	16.7%	3.5%	My Peers
	0.0%	0.0%	0.0%	0.0%	My Centers
	6.7%	6.7%	6.7%	0.8%	My Peers

# LTctrendtracker

YOUR QUALITY & PERFORMANCE SOLUTION

 Run a report

Configure your Report Criteria

Choose a Report:

☐ Limit my Centers for which

☐ Limit Centers by Member

☐ Limit my Peer results Geographically:

- CASPER Citation Report: Combined Health Survey
- CASPER Citation Report: Combined Health Survey ✓
- CASPER Citation Report: Complaint Health Survey
- CASPER Citation Report: Life Safety Survey
- CASPER Citation Report: Standard Health Survey
- CASPER Resident Report
- CASPER Staffing Report
- Cost Report
- Discharge to Community AHCA Measure Report
- Five Star Overall Rating Report
- Five Star Quality Measure Rating Report
- Five Star Staffing Rating Report
- Length of Stay Report
- Quality Measure (All) Report
- Rehospitalization Rate AHCA Measure Report
- RUGS Medicare Utilization Report
- Staff Turnover and Retention Report

**Five Star Quality  
Measure Rating Report  
& Prediction Tool**

# LTctrendtracker<sup>SM</sup>

## YOUR QUALITY & PERFORMANCE SOLUTION

Org :  
Geographic Market: All (Nation)  
Peer Type: All peer types

 PRINT

EXPORT TO EXCEL CSV

	Current					Goal			
	Org	Peer	Diff	%Diff	Percentile	Percentile	Score	Change	%Change
LS Physical Restraint	14.5%	1.1%	13.4%	1218.2%	20	60	1.9%	-12.6%	-86.9%
SS Pressure Ulcers New or Worsened (Adjusted)	1.8%	1.0%	0.8%	80.0%	25	25	100.0%	98.2%	5455.6%
LS High Risk Pressure Ulcers	6.7%	6.0%	0.7%	11.7%	40	40	8.9%	2.2%	32.8%
LS Antipsychotic	17.9%	19.5%	-1.6%	-8.2%	60	60	19.6%	1.7%	9.5%
LS ADL Decline	11.0%	15.6%	-4.6%	-29.5%	80	80	12.2%	1.2%	10.9%
LS Catheter (Adjusted)	1.3%	3.1%	-1.8%	-58.1%	80	80	2.1%	0.8%	61.5%
SS Antipsychotic	1.1%	2.4%	-1.3%	-54.2%	80	80	1.4%	0.3%	27.3%
LS Pain (Adjusted)	3.1%	7.6%	-4.5%	-59.2%	80	80	4.8%	1.7%	54.8%
LS Falls with Injury	1.3%	3.2%	-1.9%	-59.4%	80	80	2.3%	1.0%	76.9%
LS UTI	2.1%	5.7%	-3.6%	-63.2%	100	100	2.1%	0.0%	0.0%
SS Pain	6.4%	18.5%	-12.1%	-65.4%	100	100	8.3%	1.9%	29.7%

Total Percentile Points (Current/Goal):

Star Rating (Current/Goal):

5



**Check Box to Open  
Prediction Tool**

QM Star Rating Predictor: ☐

Data source: CMS Nursing Home Compare website [www.medicare.gov](http://www.medicare.gov), last updated: Mar 2015

QUALITY CARE

# Example SNF 2 to 3 star

Rates to  
increase  
**Points**

	Current		Goal			
	Org	Points <sup>1</sup>	Points <sup>2</sup>	Rates <sup>3</sup>	Change	%Change
SS Pain	30.3%	20	20	30.3%	-69.7%	230.0%
LS Pain (Adjusted)	18.5%	20	40	12.5%	-6.0%	-32.4%
LS Falls with Injury	5.8%	20	40	5.0%	-0.8%	-13.8%
LS High Risk Pressure Ulcers	6.6%	40	40	8.9%	2.3%	34.8%
LS Catheter (Adjusted)	3.4%	40	40	4.8%	1.4%	41.2%
SS Pressure Ulcers New or Worsened (Adjusted)	1.2%	50	50	1.5%	0.3%	25.0%
LS ADL Decline	13.9%	60	60	15.2%	1.3%	9.4%
LS Antipsychotic	17.9%	60	60	19.6%	1.7%	9.5%
SS Antipsychotic	0.6%	80	80	1.4%	0.8%	133.3%
LS UTI	0.9%	100	100	2.1%	1.2%	133.3%
LS Physical Restraint	0.0%	100	100	0.0%	0.0%	NA
Total Percentile Points (Current/Goal):		590	630			
Star Rating (Current/Goal):		★★★☆☆	★★★★☆			

Rates to  
Maintain  
**Points**

# Example SNF 2 to 5 Star

Rates to  
increase  
**Points**

	Current		Goal			
	Org	Points <sup>1</sup>	Points <sup>2</sup>	Rates <sup>3</sup>	Change	%Change
SS Pain	30.3%	20	60	20.0%	-10.3%	-34.0%
LS Pain (Adjusted)	18.5%	20	40	12.5%	-6.0%	-32.4%
LS Falls with Injury	5.8%	20	60	3.0%	-2.8%	-48.3%
LS High Risk Pressure Ulcers	6.6%	40	60	5.0%	-1.6%	-24.2%
LS Catheter (Adjusted)	3.4%	40	80	2.0%	-1.4%	-41.2%
SS Pressure Ulcers New or Worsened (Adjusted)	1.2%	50	50	1.5%	0.3%	25.0%
LS ADL Decline	13.9%	60	60	15.2%	1.3%	9.4%
LS Antipsychotic	17.9%	60	80	14.0%	-3.9%	-21.8%
SS Antipsychotic	0.6%	80	80	1.4%	0.8%	133.3%
LS UTI	0.9%	100	100	2.1%	1.2%	133.3%
LS Physical Restraint	0.0%	100	100	0.0%	0.0%	NA
Total Percentile Points (Current/Goal):		590	770			
Star Rating (Current/Goal):		★★★☆☆	★★★★★			

Rates to  
Maintain  
**Points**

# Pull your CASPER Report

<b>High-risk Pres Ulcer (L)</b>	<b>Num 4</b>	<b>Denom 70</b>	<b>Observed % 5.7%</b>
---------------------------------	------------------	---------------------	----------------------------

Measure Description	CMS ID	Data	Num	Denom	Facility	Facility	Comparison Group	Comparison Group	Comparison Group
					Observed Percent	Adjusted Percent	State Average	National Average	National Percentile
SR Mod/Severe Pain (S)	N001.01		18	99	18.2%	18.2%	22.8%	18.7%	54
SR Mod/Severe Pain (L)	N014.01		2	46	4.3%	3.6%	9.9%	7.7%	36
Hi-risk Pres Ulcer (L)	N015.01		4	70	5.7%	5.7%	4.3%	6.5%	51
New/worse Pres Ulcer (S)	N002.01		2	161	1.2%	0.8%	0.9%	1.0%	69
Phys restraints (L)	N027.01		0	82	0.0%	0.0%	0.4%	1.0%	0
Falls (L)	N032.01		42	82	51.2%	51.2%	52.1%	44.3%	66
Falls w/Maj Injury (L)	N013.01		5	82	6.1%	6.1%	4.2%	3.3%	85 *
Antipsych Med (S)	N011.01		1	121	0.8%	0.8%	1.7%	2.6%	46
Antipsych Med (L)	N031.02		14	80	17.5%	17.5%	14.9%	19.2%	50
Antianxiety/Hypnotic (L)	N033.01		2	44	4.5%	4.5%	5.6%	9.8%	29
Behav Sx affect Others (L)	N034.01		24	75	32.0%	32.0%	30.7%	23.9%	74
Depress Sx (L)	N030.01		4	78	5.1%	5.1%	5.6%	6.2%	66
UTI (L)	N024.01		2	81	2.5%	2.5%	4.7%	5.9%	30
Cath Insert/Left Bladder (L)	N026.01		3	77	3.9%	3.7%	3.5%	3.6%	59
Lo-Risk Lose B/B Con (L)	N025.01		21	33	63.6%	63.6%	48.2%	45.0%	83 *
Excess Wt Loss (L)	N029.01		5	81	6.2%	6.2%	8.2%	7.7%	42
Incr ADL Help (L)	N028.01		5	64	7.8%	7.8%	14.8%	16.0%	17

# Which residents?

Resident Name	Resident ID	A0310A/B/F	SR Mod/Severe Pain (S)	SR Mod/Severe Pain (L)	High-risk Pres Ulcer (L)	Phys restraints (L)	Falls (L)	Falls w/Maj Injury (L)	Antipsych Med (S)	Antipsych Med (L)	Antianxiety/Hypnotic (L)	Behav Sx Affect Others (L)	Depress Sx (L)	UTI (L)	Cath Insert Left Bladder (L)	Lo-Risk Lose BtB Con (L)	Excess Wt Loss (L)	Incr ADL Help (L)	Quality Measure Count
Active Residents			C	C	C	C	C	C	C	C	C	C	C	C	C	C	C	C	
ABEL, ABE	12121212	02/99/99	b	b	X	b	b	X	b	X	b	X	b	b	b	b	b	b	3
BEAN, BERTHA	23232323	99/03/99	X	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	1
COLUMBUS, CARMEN	34343434	02/99/99	b	b	X	b	b	X	b	X	b	b	b	b	b	b	b	b	2
JACKSON, JANE	33333333	04/99/99	b	b	b	b	b	X	X	X	b	b	b	b	b	X	b	X	5
JACKSON, JEFF	45454545	01/01/99	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
JOHNSON, JACKIE	56565656	99/99/01	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
JOHNSON, JOHN	66666666	02/99/99	b	b	X	b	b	X	X	X	b	b	b	b	b	X	b	b	4
KIRK, KENNETH	67676767	99/99/01	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
LARSEN, LYLE	78787878	99/03/99	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
LARSON, LILLY	89898989	03/99/99	b	b	X	b	b	X	b	X	b	X	b	b	b	b	b	b	3
MICHAELS, MERLIN	90909090	99/03/99	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
NUTTE, NANCY	25252525	99/02/99	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
OLIVERS, OLIVIA	36363636	01/99/99	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	b	0
PETERSON, PETER	99999999	02/99/99	b	b	b	b	b	b	b	b	b	b	b	b	b	X	b	b	3

High-risk Pres Ulcer (L)	Num	Denom	Observed	Goal
Current	4	70	5.7%	5.0%
Goal increase points	3	70	4.2%	5.0%

# Features of Successful Health Care Organizations

- Use data to track performance
  - Set goals and make them visible
- Conduct Root cause analysis
  - Need right philosophy or view point
- Teams to pilot test new ideas and approaches
  - Pilot tests short time periods with few residents at a time
- Leadership
  - Empower staff to solve problems
  - Provider resources to staff to achieve goals and solve problems
- Problem solving and learning
  - Adverse events viewed as opportunities to learn
  - Learn from others

# Take Home Tips

- Track all your hospitalizations & ER visits using AE tool
- Review rehospitalizations as if 100% were preventable
- Use CoreQ and enter data into LTC Trend Tracker
- Develop robust transition of care program
- Pursue Silver & Gold Baldrige Recognition
- Review your policies and procedures for complexity
  - Ask staff for one documentation requirement or P&P component they find burdensome, frustrating and not adding much value.
- Review in-services to focus on skill acquisition
- Pilot test for 1 resident, 1 staff on 1 unit for 1 day

# Contact Information

David Gifford MD MPH  
SR VP for Quality & Regulatory Affairs  
American Health Care Association  
120 L St. NW  
Washington DC 20005  
[Dgifford@ahca.org](mailto:Dgifford@ahca.org)  
202-898-3161  
[www.ahcancal.org](http://www.ahcancal.org)