

Medicare: Don't Screw It Up

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**What's your
favorite ice
cream
flavor?**



What's your favorite season?

**Who's your
favorite
President?**





\$122.51

That's AFTER sequestration
and bad debts, folks.

A scenic view of a lake with autumn foliage and a bridge in the background. The image is slightly blurred, giving it a soft, dreamy quality. The text is overlaid on the image in a bold, black, sans-serif font.

Medicare - Don't Screw It Up

Know the Rules

Know the Rules

The patient must require skilled nursing services and/or skilled rehabilitation services.

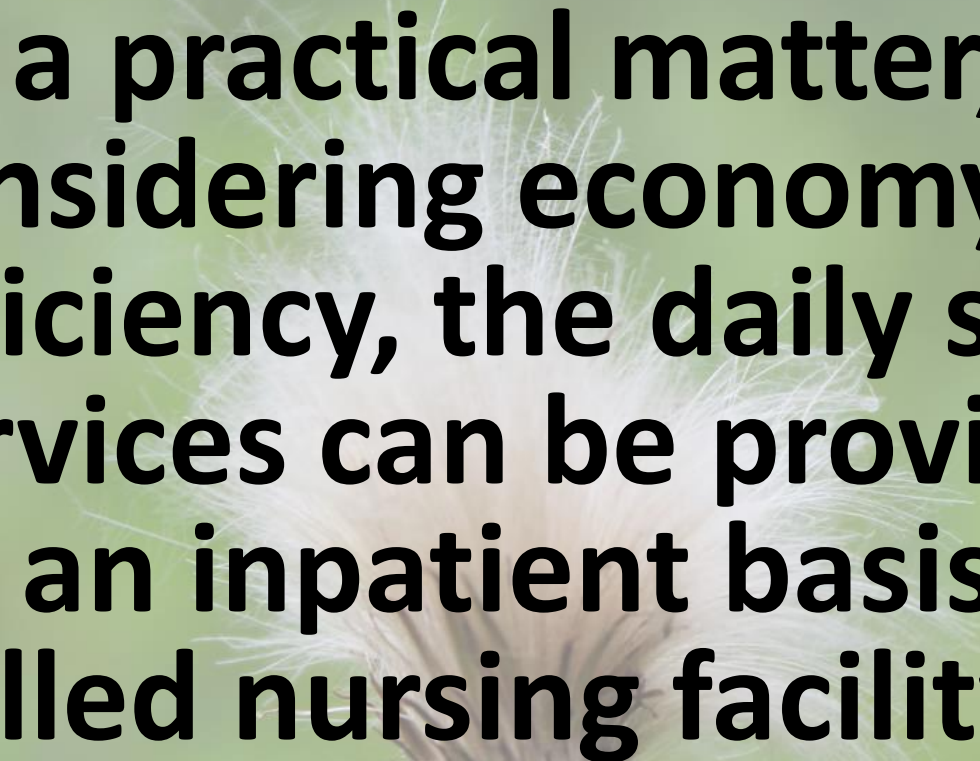


Know the Rules

**These services must be
required daily.**

Know the Rules

As a practical matter, considering economy and efficiency, the daily skilled services can be provided only on an inpatient basis in a skilled nursing facility.



Know the Rules

The services are reasonable and necessary for treatment of the illness or injury.

A scenic view of a lake with autumn foliage and bare tree branches in the foreground. The text is overlaid on the image.

Know the Rules

**A doctor certifies the need
for daily skilled nursing or
rehabilitation services.**

Know the Rules

The patient is being treated in the SNF for the same illness or injury (or a related condition) for which he/she was treated in the hospital.

Know the Rules

The patient has received services in a hospital for at least three consecutive days.

Know the Rules

The patient is transferred to the SNF within thirty days of discharge from the hospital.



Know the Rules

Benefit days are available.

Eligibility Quiz 1

On **Monday, November 1, at 2 a.m.**, Agatha A. is admitted from home to an acute care hospital. On **Wednesday, November 3, at 3 p.m.**, she is discharged to your nursing facility. Assuming that she requires skilled nursing care on a daily basis, can you admit Agatha under Part A?

Eligibility Quiz 2

On **November 1** at 11 p.m., Bertina B. goes from home to the ER. She is seen in the ER and admitted to the observation area of the acute care hospital at 3 a.m. on **November 2**. On **November 3**, she is admitted to the acute care hospital in an inpatient bed. On **November 5**, at 2 p.m., she is discharged to your nursing facility. Assuming that she requires skilled nursing care on a daily basis, can you admit Bertina under Part A?

Eligibility Quiz 3

On **November 3**, you receive a call from a worried son. His mother, Carlotta C., was traveling in Europe, fell in Paris and fractured her hip. She has been in a hospital in Paris for a week, and they want to discharge her. He is willing to pay for the airfare to fly her to your nursing facility. Assuming that she requires skilled nursing care on a daily basis, can you admit Carlotta under Part A?

Eligibility Quiz 4

On **November 1**, Daniel D. leaves your facility and is admitted to a psychiatric hospital for evaluation and treatment because he is confused and combative. On **November 16**, he is ready to return to your facility. Can you admit Daniel under Part A?

Eligibility Quiz 5

On **October 1**, Evelyn E. is admitted to an acute care hospital.

She is discharged to home on **October 7**.

On **October 25**, the family decides that she is not faring well at home, and they call your nursing facility. Assuming that she requires skilled nursing care on a daily basis, can you admit Evelyn under Part A?

Eligibility Quiz 6

On **October 1**, Francesca F. is admitted to an acute care hospital. She is discharged to another nursing facility on **October 7** where she is covered under Part A. She leaves that facility on **October 25** and returns home.

On **November 8**, the family decides that she is not faring well at home, and they call your nursing facility. Assuming that she requires skilled nursing care on a daily basis, can you admit Francesca under Part A?

Eligibility Quiz 7

Gertie G. leaves the acute care hospital after a three day qualifying stay on **June 28**. She is admitted to your facility on a Medicare Advantage Plan. The Advantage Plan cuts her on **July 28**. She converts to Traditional Medicare Part A on **August 1**. You believe that she continues to required skilled nursing care on a daily basis. Can you start her on Part A on August 1?

Eligibility Quiz 8

On **May 26**, Harold H. is discharged from the acute care hospital to your facility after a qualifying three-day stay. On **June 1**, Harold turns 65 and becomes a Medicare beneficiary. He receives skilled services through **June 29**. Can you cover those services under Part A?

Eligibility Quiz 9

Irina I. is a resident of your facility. She is currently receiving the Medicare hospice benefit due to her diagnosis of liver cancer. She falls and breaks her hip. She is admitted to the hospital and remains there for 4 days. When she returns to your facility, can you admit her under Part A for rehab?

A benefit period begins when a beneficiary is admitted to a hospital. It ends when the beneficiary has received less than a skilled level of care in an inpatient facility for 60 days.

Benefit Period Quiz #1

Marianna M. is admitted to the nursing facility on **January 1** after a qualifying hospital stay. She has decubitus ulcers that qualify for Medicare coverage. On **March 1** (60 days later), her condition improves to the point that she no longer qualifies for Part A coverage. She remains in the facility. On **March 20**, she is admitted to a hospital for an acute CVA. After a two week stay, she returns to the facility at a skilled level of care.

Does she qualify for Part A? How many days? _____

Benefit Period Quiz #2

Nancy N. is admitted to the nursing facility on **January 1** after a qualifying hospital stay. She has decubitus ulcers that qualify for Medicare coverage. On **March 6** (65 days later), her condition improves to the point that she no longer qualifies for Part A coverage. She remains in the nursing facility. On **September 1**, she is admitted to a hospital for an acute CVA. After a two week stay, she returns to the facility at a skilled level of care.

Does she qualify for Part A? How many days? _____

Benefit Period Quiz #4

Ophelia O. is admitted to the nursing facility on **January 1** after a qualifying hospital stay. She has a g-tube and receives tube feedings. On **April 10**, her 100 day benefit period expires. She remains in the facility's certified section and continues to receive the majority of her nutrition by tube. On **October 1**, she is admitted to a hospital for an acute CVA. After a two week stay, she returns to the facility at a skilled level of care.

Does she qualify for Part A? How many days? _____

Benefit Period Quiz #3

Pauline P. is admitted to the nursing facility on **January 1** after a qualifying hospital stay. She is covered by Part A for 100 days. **On April 10**, her 100 day benefit period expires. She remains in the nursing facility and receives physical therapy three days a week and occupational therapy on the other two days a week. **On June 15**, she is admitted to the acute care facility. She returns to the nursing facility on **June 25**, requiring daily skilled care.

Does she qualify for Part A? How many days? _____

Benefit Period Quiz #5

Quinton Q. is admitted to the nursing facility on **January 1** after a qualifying hospital stay. He has a g-tube and receives tube feedings. On **April 10**, his 100 day benefit period expires. He remains in the nursing facility and continues to receive the majority of his nutrition by tube until **May 1** when he goes home. His daughter arranges for a home health nurse to come in and monitor his feeding tube. On **October 1**, he is admitted to a hospital with a fractured hip. After a two week stay, he returns to the facility, still with the same feeding tube, but requiring skilled therapy on a daily basis.

Does he qualify for Part A? How many days? _____

Benefit Period Quiz #6

Rosario R. is admitted to the nursing facility on **January 1**. She is covered by Part A for 14 days, then she is properly cut from the program because she is no longer receiving skilled care. On **March 1**, she goes to the hospital and is admitted for observation. On **March 2**, she is readmitted to the nursing facility, but she is not receiving skilled care. On **April 1**, she falls and breaks her hip. She is admitted to the hospital and remains there for 4 qualifying days. On **April 5**, she returns to your facility, requiring daily skilled therapy.

Does she qualify for Part A? How many days? _____

A misty autumn landscape with a path and a pond. The scene is overcast and foggy, with trees showing some autumn foliage. A path leads towards a pond, and the trees are reflected in the water.

Medicare - Don't Screw It Up

**Admit the
“good” patients**

Do It in a Hospital

Computerized axial tomography (CT) scans

Cardiac catheterization

Magnetic resonance imaging (MRIs)

Radiation therapy

Angiography, lymphatic & venous procedures

Outpatient surgery and related procedures

Emergency services



What about Chemo?

“Certain chemotherapy drugs” are excluded.



“Certain chemotherapy administration services” are excluded.



DATE		TIME		PATIENT NAME		PATIENT AGE		PATIENT SEX		PATIENT RACE		PATIENT ETHNICITY		PATIENT RELIGION		PATIENT OCCUPATION		PATIENT EDUCATION		PATIENT MARITAL STATUS		PATIENT INSURANCE GROUP NO.	
76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99
76 ATTENDING		77 OPERATING		78 OTHER		79 OTHER		80		81		82		83		84		85		86		87	
LAST		LAST		LAST		LAST		FIRST		MIDDLE		LAST		FIRST		MIDDLE		LAST		FIRST		MIDDLE	
NPI		NPI		NPI		NPI		QUAL		QUAL		QUAL		QUAL		QUAL		QUAL		QUAL		QUAL	
68		69		70		71		72		73		74		75		76		77		78		79	

NUBC® National Uniform Billing Committee
TFP24394638

Medicare - Don't Screw It Up

**Don't
be
Stupid**



A photograph of a field of tall, green plants with yellow flower heads, likely a type of ragweed or similar wildflower, under a clear blue sky with some light clouds. The plants are in the foreground and middle ground, creating a dense, textured look. The sky is a pale blue with a few wispy white clouds.

Don't Be Stupid

Bill for services rendered.

Don't Be Stupid

**Bill on time
for services rendered.**





Don't Be Stupid

Don't give free care.

Don't Be Stupid

Collect coinsurance.





Don't Be Stupid

**Know where you stand –
use PEPPER.**

Don't Be Stupid

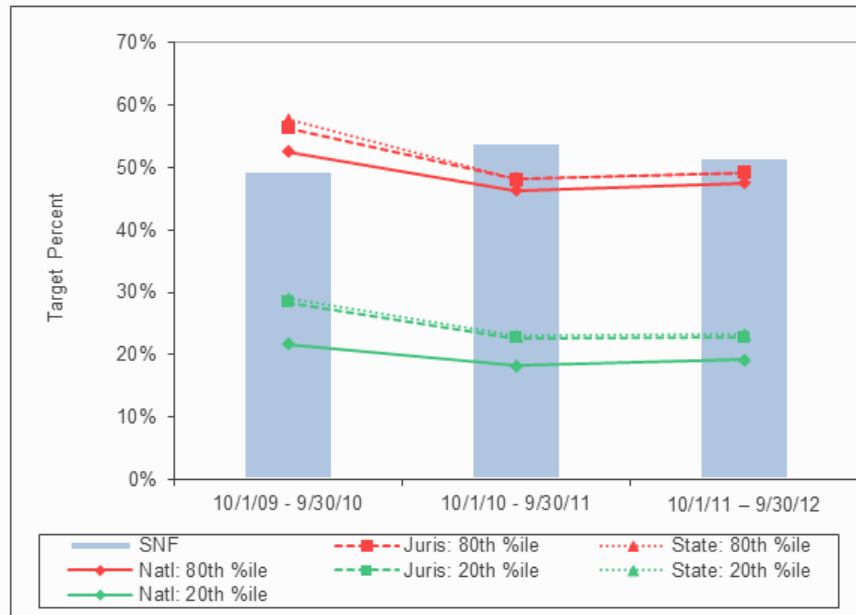
SNF PEPPER
009452, SNF Name

[Visit PEPPERresources.org](http://VisitPEPPERresources.org)

Therapy RUGs With High ADLs

Need to audit? When reviewing this information, you may want to consider auditing a sample of records if you identify:

- Increasing or decreasing Target Percents over time resulting in outlier status
- Your Target Percent (first row in the table below) is above the national 80th percentile
- Your Target Percent is below the national 20th percentile



YOUR SNF	10/1/09 - 9/30/10	10/1/10 - 9/30/11	10/1/11 - 9/30/12
Target Area Percent	49.5%	54.1%	51.6%
Target Count (Numerator: see Definitions worksheet)	4,490	4,373	2,730
Denominator Count (see Definitions worksheet)	9,073	8,085	5,292
Target (Numerator) Average Length of Stay	21.7	23.5	18.4
Denominator Average Length of Stay	23.1	23.0	17.3

*Data not available when target count less than 11

Compare Therapy Hi ADL Nontherapy Hi ADL COT Assmnt Ultrahigh Therapy 90+ Days SNF Top RUGs SNF T

A photograph of a field with tall, dry grass and several yellow flowers with dark centers. The background shows a line of trees under a clear blue sky. The text is overlaid on the upper portion of the image.

Don't Be Stupid

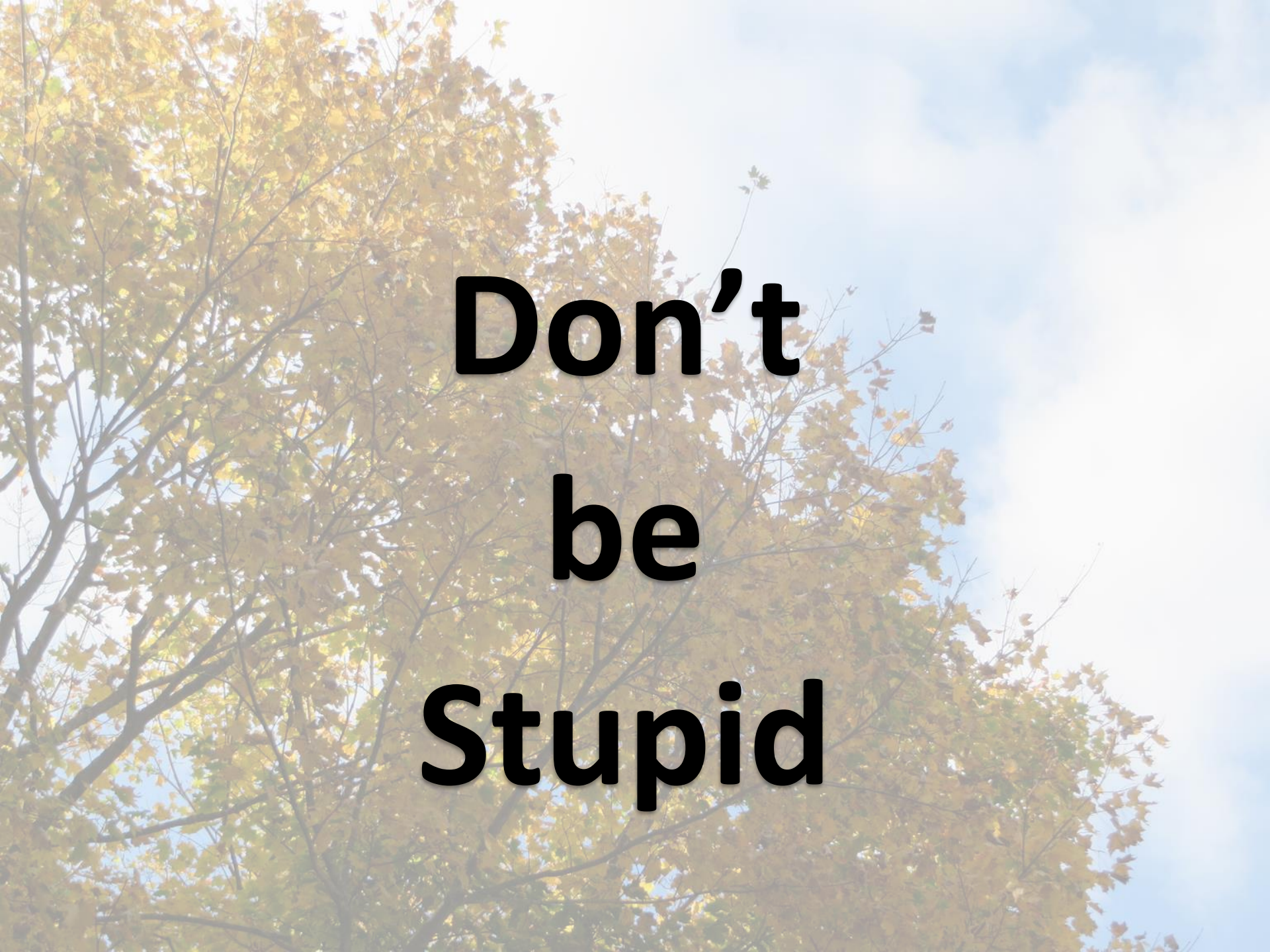
www.pepperresources.org

A scenic view of a lake or river with trees in the foreground and a bridge in the background. The trees have autumn-colored leaves (yellow, orange, red) and some green leaves. The water is calm, reflecting the sky. A bridge is visible in the distance. The text "Know the Rules" is overlaid in the center.

Know the Rules

A misty autumn landscape featuring a paved path on the right, a calm pond in the center, and a dense forest of trees with some autumn-colored foliage on the left. The scene is hazy, with the path and trees reflected in the water. The text "Admit the 'good' patients" is overlaid in the center in a large, bold, black font.

**Admit the
“good” patients**



**Don't
be
Stupid**

Thank you.



Eligibility Answers

Agatha – no – needs 3 midnights

Bertina – no – ER and observation don't count

Carlotta – yes

Daniel – yes, but be careful

Evelyn – yes – she was admitted within 30 days

Francesca – yes – back to SNF within 30 days

Gertie – yes

Harold – no – hospital discharge must be in month of eligibility

Irina – yes, if stay is not related to hospice diagnosis

Benefit Period Answers

Marianna – 40 days – still in original benefit period

Nancy – 100 days

Ophelia – no days available

Pauline – no days available

Quinton – 100 days

Rosario – 100 days