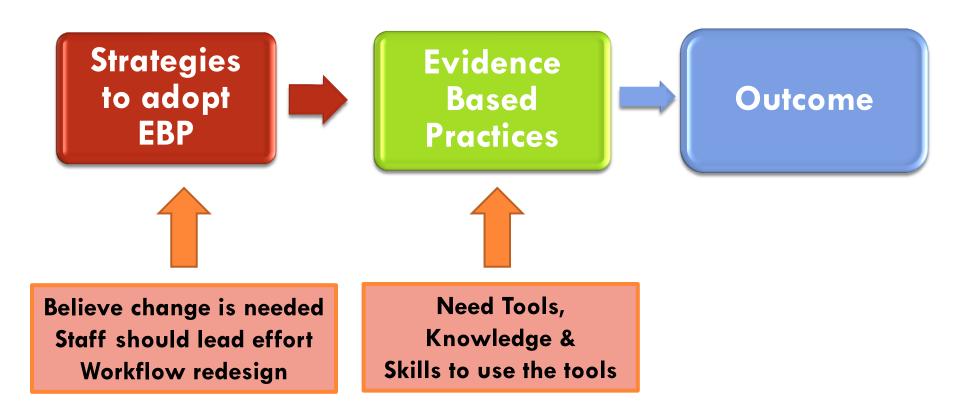


ACHIEVING EXCELLENCE IN LONG TERM CARE: TECHNICAL VS ADAPTIVE CHANGE

DAVID GIFFORD MD MPH
SR VP QUALITY & REGULATORY AFFAIRS

Adopting "Evidence Based Practices"



Technical vs Adaptive Change

- Balance technical vs adaptive changes
 - Technical changes often do not work because the adaptive changes needed to get staff to adopt and utilize the technical change have not been addressed.
 - New form vs workflow redesign to complete the new form

AHCA Quality Initiative Goals

Reduce Hospital Readmissions

By March 2, 2015 at 12:00 p.m., reduce the number of hospital readmissions within 30 days during a SNF stay by 15 percent

Increase Staff Stability:

By March 2, 2015 at 12:00 p.m., reduce turnover among clinical staff (RN, LVN, CNA) by 15 percent

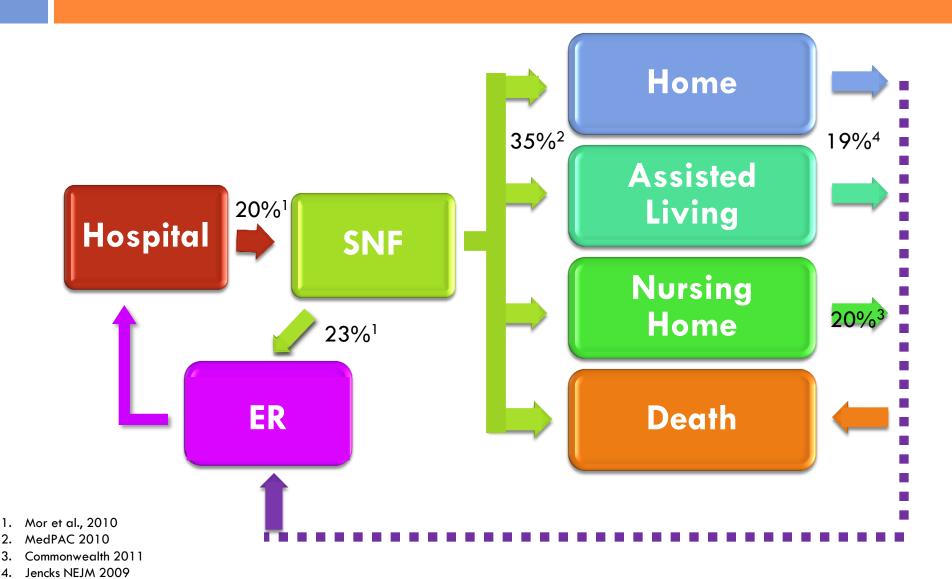
Reduce the Off-Label Use of Antipsychotics:

By December 31, 2012 at 12:00 p.m., reduce the off-label use of antipsychotics by 15 percent

Increase Resident Satisfaction:

□ By March 2, 2015 at 12:00 p.m., increase the number of customers who would recommend the facility to others up to 90%

Use of Long Term Care Services



Why Hospitals care about you

- CMS has implemented a payment penalty to hospitals with high 30 d readmission rates for discharges with diagnosis of
 - CHF
 - Pneumonia
 - Myocardial infarction
- Partnering with LTC providers
 - Referring to low readmission providers
 - Admitting patients directly from ER



Numerator: # of individuals sent back to any hospital (excluding ER-only visits) from your facility within 30 days of admission as indicated on the MDS discharge assessment

Denominator: All residents admitted from an acute hospital to your facility who have an MDS admission assessment

Risk adjustment: Logistic regression is used to risk adjusted for 33 different clinical variables (see next slide). Compares your observed rate to your expected rate

Data Source: MDS 3.0 admission assessments & MDS discharge assessments

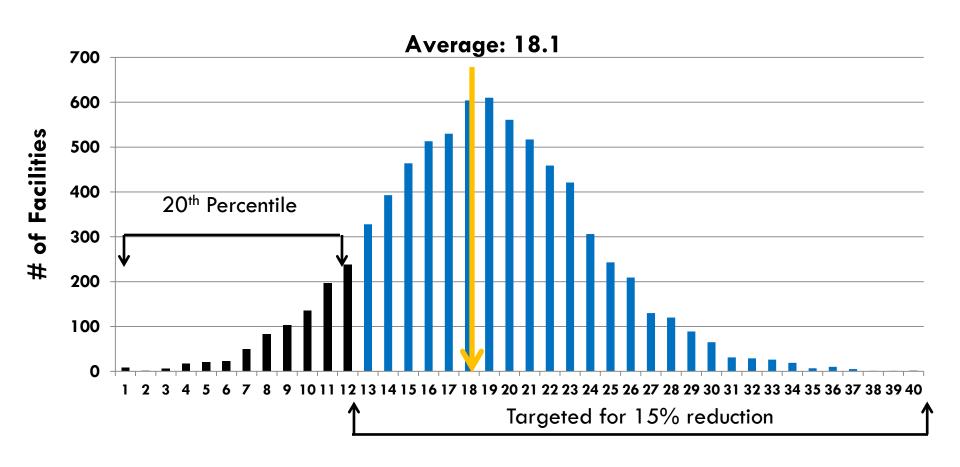


Risk Adjustment Variables Used

- Demographic
 - □ Age <u>></u>65
 - Male
 - Medicare as Primary Payor
- Functional Status
 - Total Bowel Incontinence
 - Eating dependent
 - Needs 2 person assistance in ADLs
 - Cognitive Impairment (Dementia)
- Prognosis
 - End Stage prognosis poor
 - Recently rehospitalized
 - Hx of Respiratory Failure
 - Receiving Hospice Care
- Clinical Conditions
 - Daily pain
 - □ Pressure Ulcer Stage \geq 2 (split into 4 variables)
 - Venous Arterial Ulcer
 - Diabetic Foot Ulcer

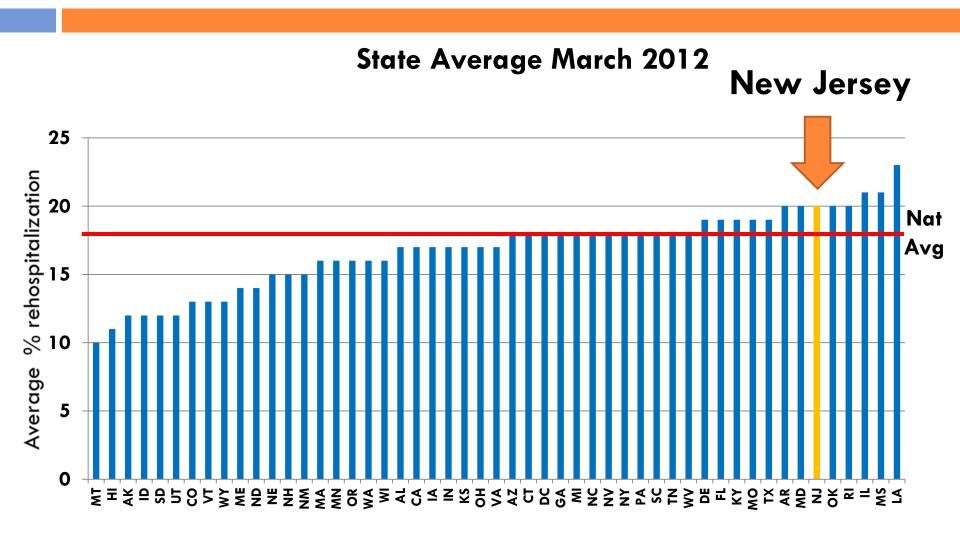
- Diagnoses
 - Anemia
 - Asthma
 - Diabetes Mellitus
 - Hx of Viral Hepatitis
 - Hx of Septicemia
 - Hx of Heart Failure
 - Hx of Internal bleeding
- Services & treatments
 - Dialysis
 - Insulin prescribed
 - Ostomy care
 - Cancer Chemotherapy
 - Receiving Radiation Therapy
 - Continue to receive IV Medication
 - Continue to receive oxygen
 - Continued tracheostomy care

AHCA Members 30d Rehospitalization Rates (March 2012)



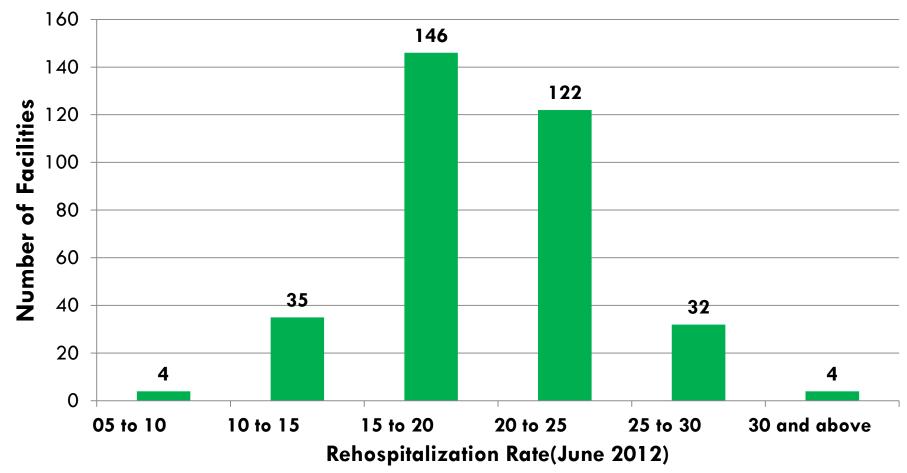
30 Day Risk adjusted Rehospitalization Rate

State Rankings 30d Rehospitalizations

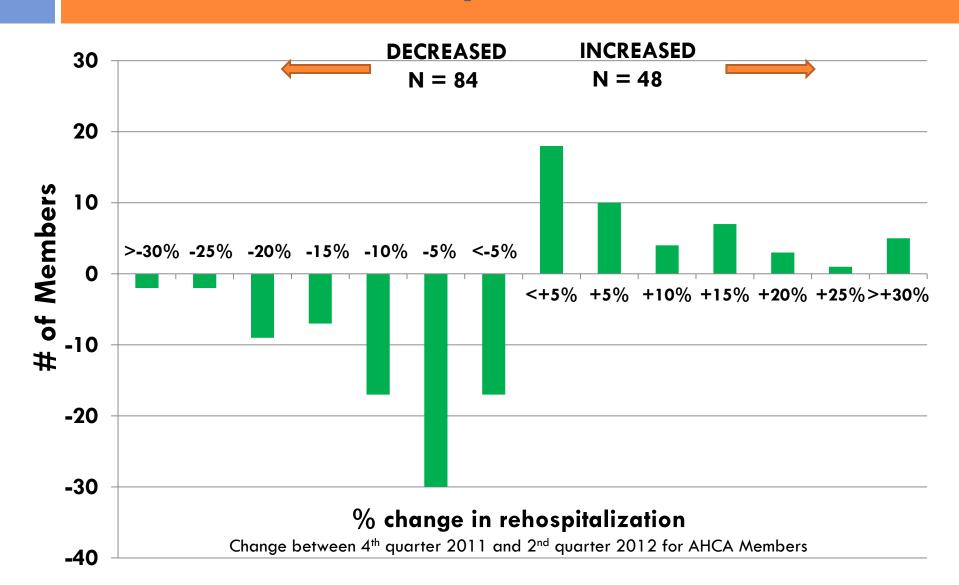


Distribution of NJ Facilities' Rehospitalizations





NJ Members and their % Change in Rehospitalization

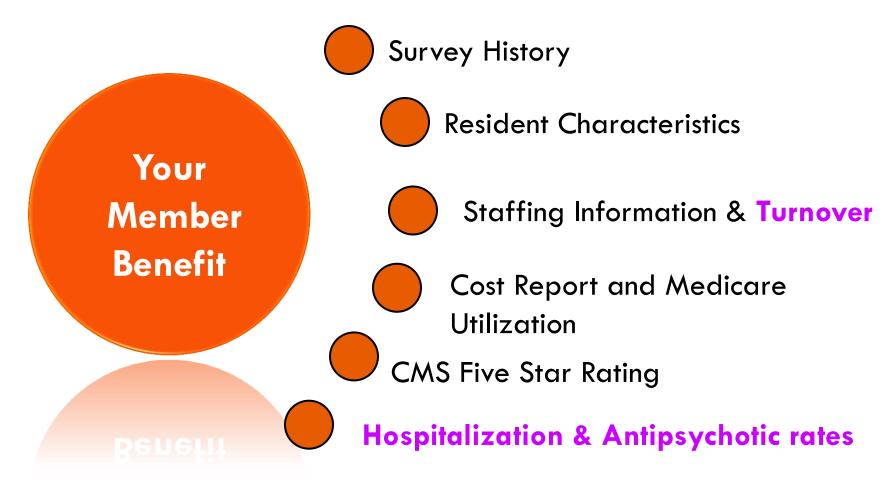


Where Can I Get Data on My Rates?

- □ AHCA Long Term Care Trend Tracker
 - □ Free AHCA member benefit
 - www.ltctrendtracker.com
 - Now includes claims-based measure
 - By end of 2012, will have MDS-based, risk adjusted Point Right measure
- Many MDS vendors include in their systems
- Real-time internal data collection & analysis
 - Advancing Excellence free excel tracking tool
 - www.nhqualitycampaign.org/star_index.aspx?controls=Hos pitalizationsIdentifyBaseline



Your Gateway to Performance Improvement



www.ltctrendtracker.com

LTC TT Rehospitalization Report



How Do I ...? Contact LTC TT Log Resources

AHCA/NCAL

Corporate · AHCA Demo Org ahcademo

FEB 11-13, 20 San Antonio,

LTC Trend Tracker - AHCA Outcome Measures (Rehospitalization) Report

Org: Facility b

Geographic Market: State:1 Peer Group: All (Peers)

Time Period: Annual (Quarterly Update)



New Report

CMS QM Report

N/A(3) - Sample Size and Matching Issues

Five Star QM Report

Source: AHCA/Brown University Using MDS Data Data Last Updated: Dec 2

Factors Associated with low rehospitalizations

- □ 47 Nursing homes in NY (N=26,746 patients)
- Measured Clinical and non-clinical factors associated with rehospitalization rates
- Three strongest predictors
 - #1 Training provided to nursing staff on how to communicate effectively with physicians about a residents condition
 - #2 Physicians who practice in this nursing home treat residents within the nursing home whenever possible, saving hospitalization as a last resort
 - #3 Provided better information and support to nurses and aides surrounding end-of-life care

¹Young Y et al. Clinical and Nonclinical Factors Associated with potentially preventable hospitalizations among nursing home residents in NYS. JAMDA 2011;12:364-371.

Strategies to Reduce Hospitalizations

- Track your rehospitalizations
- Improve Communication
 - Externally (e.g. with hospital/ER)
 - Internally (e.g. between nursing & physicians)
- Identify small changes in a resident's status early on
- Change Staffing
 - Consistent Assignment
 - Reduce staff turnover
 - Utilize nurse practitioners
- Advance Care Planning

INTERACT III

Is a comprehensive program that uses these strategies

INTERACT EFFECTIVENESS

Mean Hospitalization Rate per 1000 resident days (SD)		Mean Change	p value	Relative Reduction	
	Pre	During	(SD)		
	intervention	Intervention			
All INTERACT	2 00 (2 20)	2 22 (2 04)	0 60 (4 47)	0.02	17%
facilities (N = 25)	3.99 (2.30)	3.32 (2.04)	- 0.69 (1.47)	0.02	
Engaged facilities (N = 17)	4.01 (2.56)	3.13 (2.27)	- 0.90 (1.28)	0.01	24%
Not engaged facilities (N = 8)	3.96 (1.79)	3.71 (1.53)	- 0.26 (1.83)	0.69	6%
Comparison facilities (N = 11)	2.69 (2.23)	2.61 (1.82)	- 0.08 (0.74)	0.72	3%

Ouslander et al, J Am Geriatr Soc 59:745-753, 2011

Successful Implementation Strategies

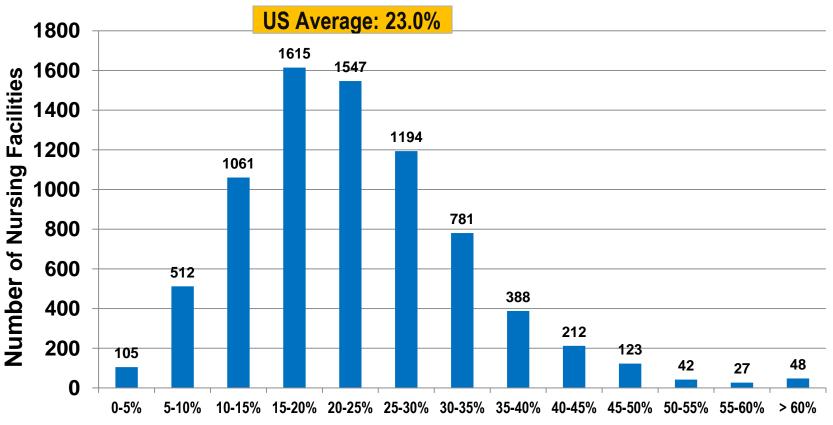
- Rely on staff to design & test implementation strategy
 - Top Down vs Bottom up implementation
- Pilot Test, Pilot Test, Pilot Test,
 - N of 1 trials (1 unit, 1 staff, 1 patient/resident, 1 day)
 - Rapid cycle PDSA
- Learn from Peers
 - Learning collaboratives
 - Visit other facilities
- Get at the adaptive change that is needed
 - Ask "what is the problem/issue we are trying to solve?"
 - How will what we/you propose help us solve the problem?

Antipsychotic Medications

- Conventional
 - Compazine
 - Haldol
 - Loxitane
 - Mellaril
 - Moban
 - Navane
 - Orap
 - Prolixin
 - Stelazine
 - Thorazine
 - Trilafon

- Atypical
 - Aripiprazole (Abilify)
 - Asenapine
 - Clozapine
 - Iloperidon
 - Olanzapine (Zyprexa)
 - Paliperidone
 - Quetiapine (Seroquel)
 - Risperidone (Risperdal)
 - Ziprasidone

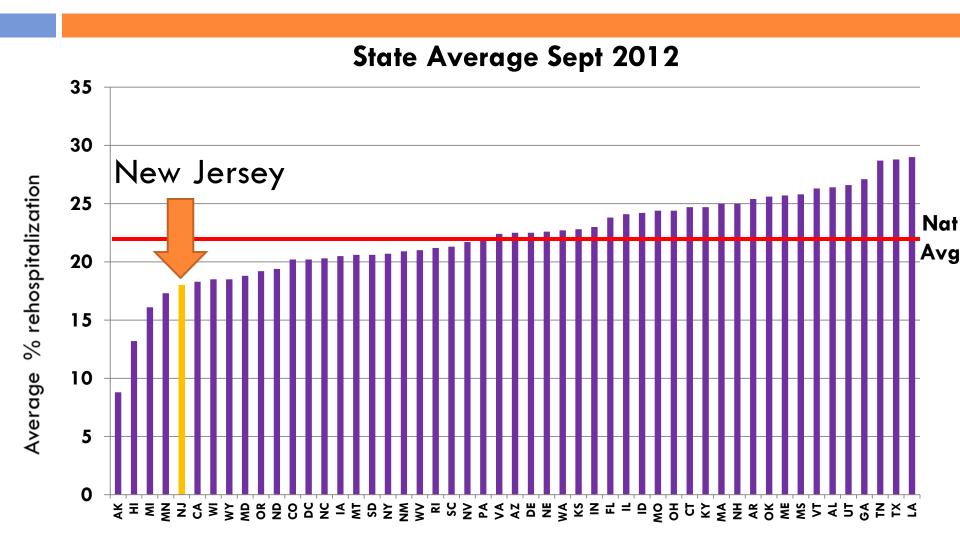
Distribution of AHCA members' Antipsychotic use Sept 2012



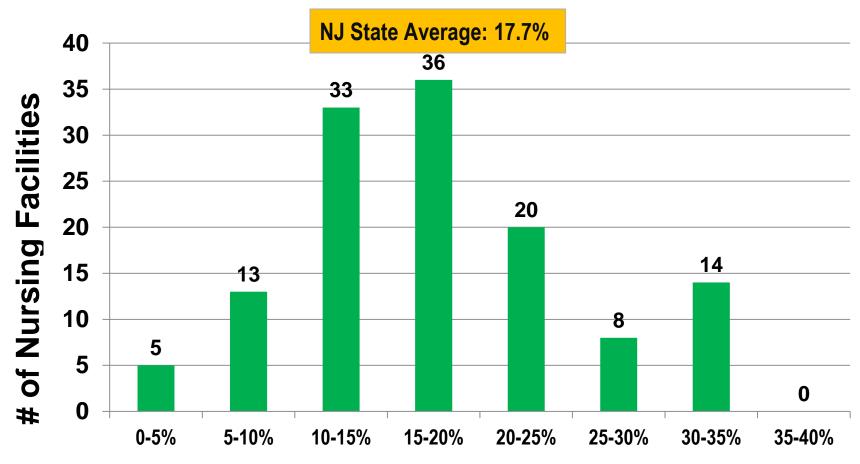
Percentage of Off-label Antipsychotic Usage among Long-Stay Residents in MEMBER Nursing Facilities, US

Source: CMS Nursing Home Compare Quality Measures, 2012.

State Rankings Antipsychotic Use



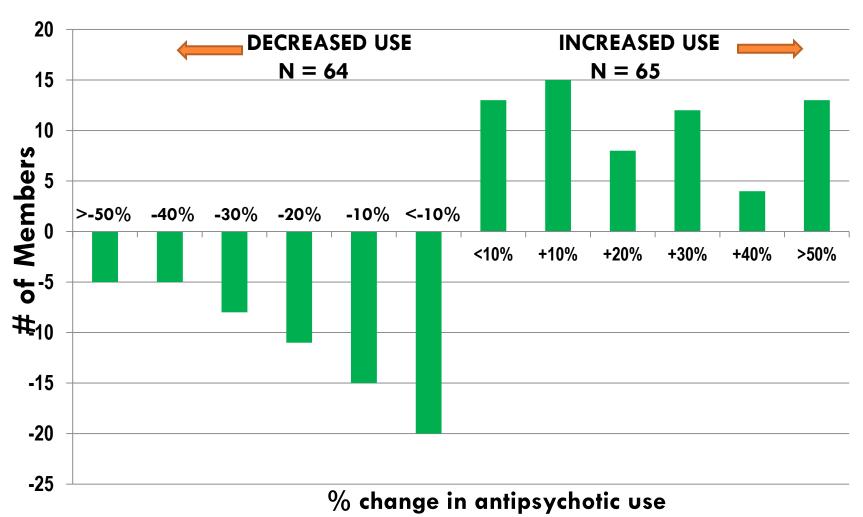
Distribution of Facilities Antipsychotic Use in NJ (Sept 2012)



Percentage of Off-label Antipsychotic Usage among Long-Stay Residents in MEMBER Nursing Facilities, NJ

Source: CMS Nursing Home Compare Quality Measures, 2012.

NJ Members and their % Change in Antipsychotic Use



Change between 4th quarter 2011 and 3rd quarter 2012 for AHCA Members using CMS's Quality Measure

#1 Challenge is changing attitude

- Most health care professionals and families believe
 - Behaviors in dementia are abnormal and need to be treated; and
 - these medications are effective to treat behaviors in dementia
- Thus, the adaptive change needed prior to any technical change to reduce antipsychotic medications requires addressing these attitudes & beliefs

What would you do if...?

- Make sense of the situation what's going on here?
- □ How do you feel?
- □ What do you do?

Effectiveness of Antipsychotics in Dementia

- Antipsychotic effect takes 3-7 days to start working
 - Very sedating medication so acute effect is most likely due to sedating effect not the antipsychotic effect
- Randomized controlled trial (RCTs) is the gold standard method to evaluate the effectiveness of medications
 - RCTs randomized dementia patients to either receive an antipsychotic or a placebo and clinicians are blinded to who gets the meds when rating outcomes
- Meta-analysis is method that combines the results from multiple RCTs

Effectiveness in Dementia is weak Meta-Analysis (JAMA 2011)

- Aripiprazole, Olanzapine, and Risperidone had a small but statistically significant effect (12 – 20%) when compared to placebo
- Quetiapine did not have a statistically significant effect
- Antipsychotics led to an average change/difference on the NeuroPsychiatric Inventory (NPI) of
 - □ 35% from a patient's baseline
 - 3.41 point difference from placebo group (note: a 30% change and 4.0 difference is the minimum threshold needed for a clinically meaningful result)
- No conclusive evidence was found regarding the comparative effectiveness of different antipsychotics

Source: JAMA 306:1359-69 2011; Meta-analysis 38 RCTs in dementia

Dose for Antipsychotics Used in Dementia

Medication	Low Dose	Normal Dose
Aripiprazole (Abilify)	<2 mg/d	2-15 mg/d
Olanzapine (Zyprexa)	<5 mg/d	$5-10 \mathrm{mg/d}$
Quetiapine (Seroquel)	<50 mg/d	50-100 mg/d
Risperidone (Risperdal)	< 1 mg/d	1-2 mg/d

Effectiveness with Low Dose Meta-Analysis (Cochrane 2012)

- Low dose <u>Risperidone</u> < 1 mg/d) small positive effective but also increased risk of adverse events
- Low dose <u>Olanzapine</u> (5 mg/d) no positive effect but does have increased risk of adverse events
- Low dose <u>Aripiprazole</u> and <u>Quetiapine</u>
 effectiveness unknown, but Quetiapine at normal dose is ineffective

Associated with adverse outcomes

- Off-label use of antipsychotics in nursing facility residents are associated with an increase in:
 - Death (heart failure or pneumonia)
 - Hospitalization
 - □ Falls & fractures
 - Venothrombolic events (stroke)
- Conventional antipsychotics are worse than atypical antipsychotics

Odds of having an adverse event after receiving an Risperidone 1 mg/d compared to placebo

Adverse Event	Odd Ratio	95% Confidence Interval
Mortality	1.25	0.73 to 2.16
Somnolence	2.40	1.70 to 3.20
Falls	0.84	0.63 to 1.14
Extrapyramidal disorder	1.78	1.00 to 3.17
UTI	1.40	0.92 to 2.13
Edema	2.75	1.51 to 5.03
Abnormal Gait	5.31	2.24 to 12.62
Urinary Incontinence	13.6	1.81 to 101
CVA	3.64	1.72 to 7.69
Drop out (had to stop meds)	1.43	1.01 to 2.03

Source: Cochrane Review 2012; Meta-analysis 4 RCTs in dementia

FDA Black Box Warning

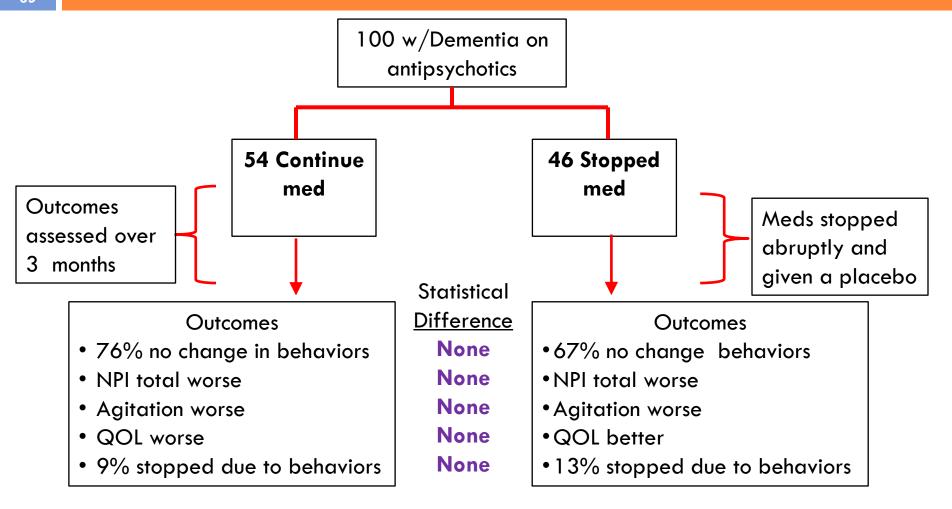
- □ Issued in 2005
- Warning: Increased Mortality in Elderly Patients with Dementia-Related Psychosis
 - Elderly patients with dementia-related psychosis treated with antipsychotic drugs are at an increased risk of death. [Name of Antipsychotic] is not approved for the treatment of patients with dementia-related psychosis.

WARNING

Increased Mortality in Elderly Patients with Dementia-Related Psychosis — Elderly patients with dementia-related psychosis treated with atypical antipsychotic drugs are at an increased risk of death compared to placebo. Analyses of seventeen placebo-controlled trials (modal duration of 10 weeks) in these patients revealed a risk of death in the drug-treated patients of between 1.6 to 1.7 times that seen in placebo-treated patients. Over the course of a typical 10-week controlled trial, the rate of death in drug-treated patients was about 4.5%, compared to a rate of about 2.6% in the placebo group. Although the causes of death were varied, most of the deaths appeared to be either cardiovascular (e.g., heart failure, sudden death) or infectious (e.g., pneumonia) in nature. [this drug] is not approved for the treatment of patients with dementia-related psychosis.

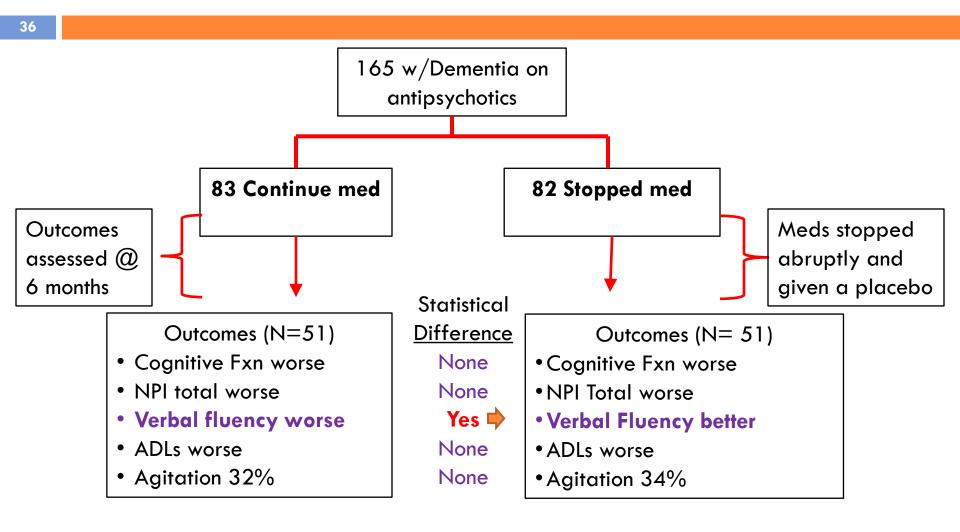
Evidence Base for Discontinuing Meds at Lose Dose

- RCTs comparing withdrawal of medication to continuing antipsychotics will show:
 - the medication to be effective, if more people randomized to stop the medication get worse than those randomized to continue on the medication
 - The medication to be ineffective, if the same percentage of people randomized to stop the medication as continue the medication get worse or do not change
 - □ The medication to be harmful, if more people randomized to stop the medication get better compared to those who continue the medication



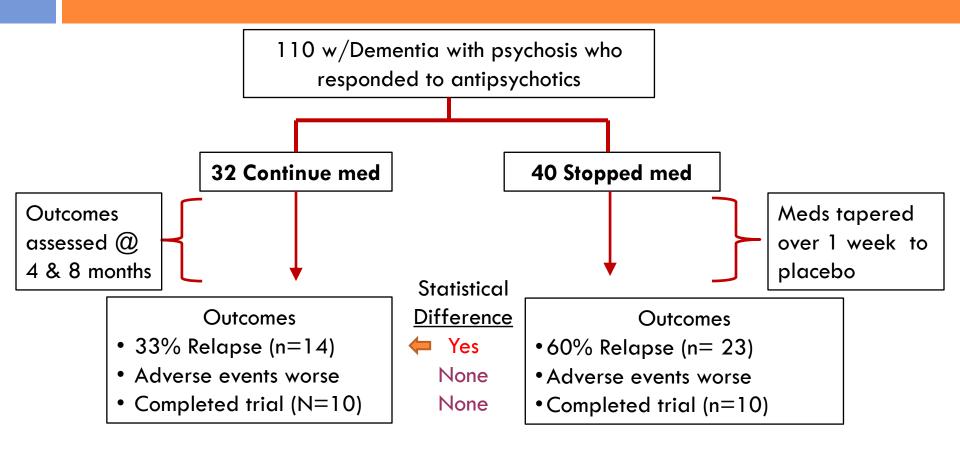
²Ballard C et al J Clin Psychiatry 2004: 65:114-119

RCT to withdraw antipsychotics³



³Ballard C et al Plos Medicine 2008; 5:e76: 587-599

RCT to withdraw antipsychotics⁴



⁴Devandand DP et al NEJM 2012; 367:1497-1507
Third group not shown here: continued med for 4 moths then discontinued meds

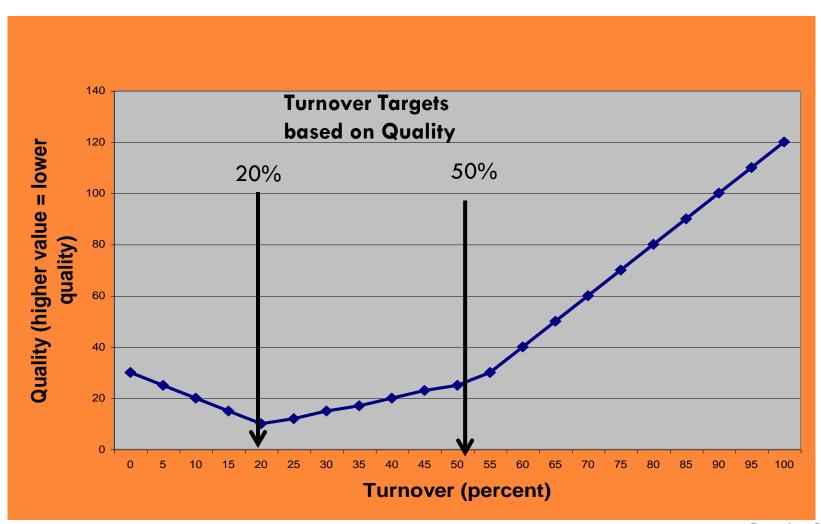
Initial steps to reduce

- Discontinue PRN only orders for antipsychotics
- Look at discontinue or gradual dose reduction for residents on medications for greater than 12 weeks (3 months), particularly those on very low doses
- Evaluate need for antipsychotics started on residents during the evening/night shift or over the weekend
- Evaluate the need for continuing antipsychotics at admission

Questions to ask before Rxing

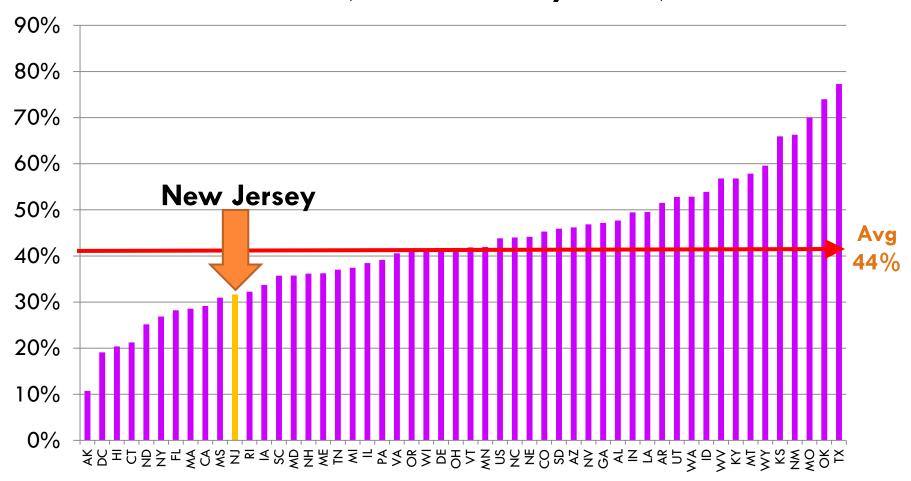
- What did you do to try and figure out why the resident was doing <fill in the blank>?
- What is resident trying to communicate to us about their <<u>fill in blank</u>>?
- What is reason for resident doing <<u>fill in blank</u>>?
 - Unacceptable answer (Dementia or sun-downing)
- What did you try before requesting medications?

All STAFF TURNOVER vs QUALITY



Turnover Clinical Staff by State





What Matters Most to Employees?

- Management cares about employees
- Management listens to employees
- Help with stress and burnout
- Workplace is safe
- Supervisor cares about you as a person
- Supervisor shows appreciation

MylnnerView, Inc. 2005

Initial Step to Take

- Walk rounds
 - Once a week during walk rounds ask 1 staff person how it is going
 - Ask "what frustrates them about their job?"
 - Ask "what they need to make their job easier?"
 - Conduct off hours or weekends at least 1x week

Contact Information

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